

# SIMPLE START-UP ONBOARDING AND PRICING

A smooth start, clear communication, and flexible pricing that supports you and your property.



## FULL SERVICE MANAGEMENT PRICING

Our pricing is a percentage of the revenue booked after guest, tax, and other service charges. We will negotiate anywhere from **15-20%** depending on what your needs are.



## A-LA-CARTE

Pricing depends on task and is reasonably costed. Photography, county contract paperwork, designing, and consulting are available as needed.



## START-UP CHECKLIST

- Walkthrough & setup checklist
- Listing optimization & guestbook
- Channel consolidation
- Market up to five platforms of your choice
- Pricing Optimization set up
- Optimize listing pricing set up to formulate market changes, seasons, events
- Owner portal
- Rewrite of house rules
- Review Owner style and implement in communications – Document in Full Client Portal



## OWNER REPORTING & OVERSIGHT

### OWNER STATEMENT REPORTING INCLUDES:

- Monthly TOT reports
- Quarterly reporting to the county
- Maintenance report for open and closed items
- Inventory lists and shopping
- Revenue detailed descriptions with itemized invoicing
- Analysis of pricing listing changes, promos, and seasonal offerings
- Rental agreements – have guests agree to custom terms before check-in
- Feel at ease in always being informed