



CJD Life Sciences Consulting Inc.

Science-driven Innovation, Competitive Edge

Positioning Organizations to Deliver on Their Intended Health and Business Impact

An Overview of CJD Life Sciences Consulting Inc.

2025

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About CJD Life Sciences Consulting Inc.

Dr. Chris Delvecchio has served the life sciences community globally for **>15yrs**, working with world-leading health research organizations, governments, cutting-edge biotech firms and top-10 biopharmaceutical organizations in areas of business development, strategy, policy and competitive intelligence.



PhD – Biomedical Sciences
McMaster University



Bringing deep therapy area expertise in **communicable and non-communicable diseases**, incl. infectious disease, oncology and immunology, **to deliver nuanced insights.**



Entrusted by recognized leaders to **advise on multi-billion dollar flagship programs** across the development life cycle to realize their full potential.



In-depth appreciation for the technical features of **vaccines, biologics and cell therapy platforms** and ability to translate them into end-user benefit and business opportunity.



History of working across **functions** (commercial, medical, R&D, policy) and **sectors** (academia, industry, government) **to achieve group consensus.**



Foresight to understand priorities of leaders and to **translate complex data into clear messaging for C-suite**, allowing for rapid integration into decision-making.

Working Philosophy and Values

Service

Offering a working experience rooted in **responsiveness, thought-provoking deliberation, proactivity and a common understanding of the landscape**

Partnership

Deeply sharing the ambition of partners' organizations and programs to have an impact on health and generate an appropriate reward for innovation

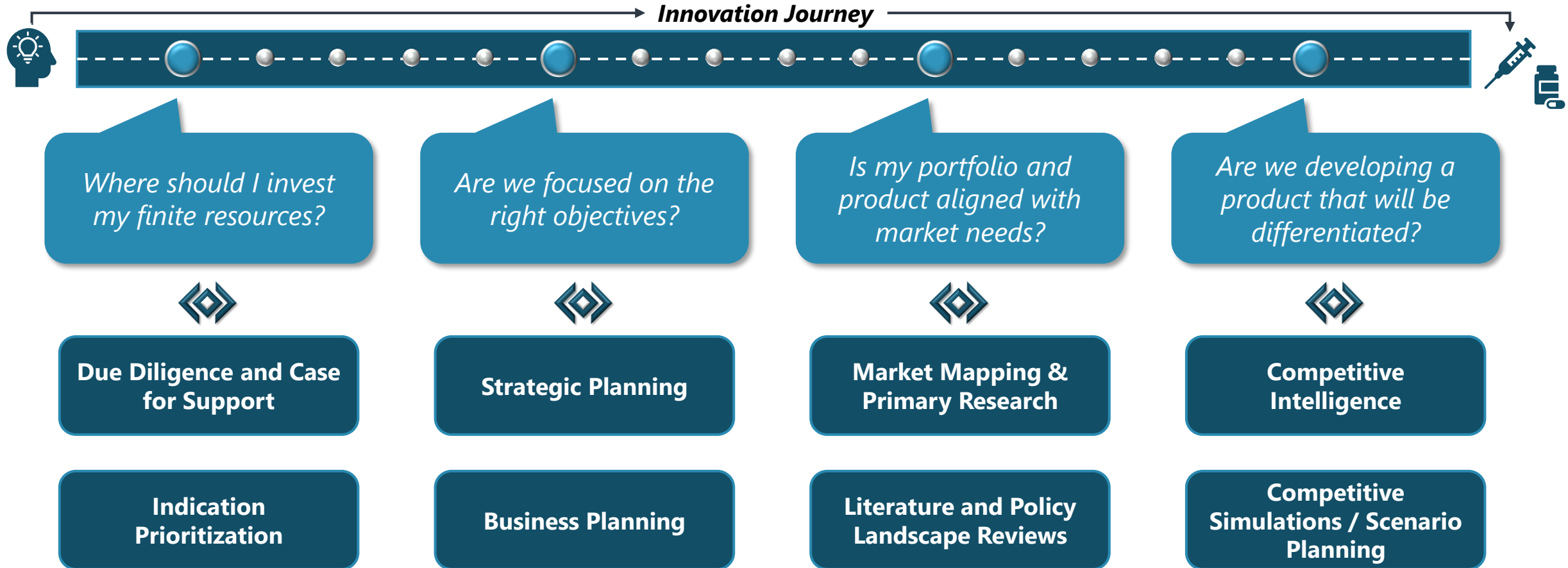
Quality

Delivering thoughtful, logical and clear outputs that allow for engaging discussion, rapid decision-making and team consensus





Services and Expertise



With extensive experiences in strategy with organizations involved in life sciences innovation, ad hoc support and retainer-based structures are possible.



A History of Impact for Clients

Over a 15+ year career, recommendations stemming from Dr. Delvecchio's work has led to tangible, positive change for organizations and their marquee programs.

- ◆ **Helped raise millions of dollars for R&D purposes**, through competitive grant competitions or investor pitches
- ◆ **Millions in investment based on identified opportunities** into new assets or life cycle management
- ◆ **Evolution of vaccine target product profiles** for greater alignment with HCP and payer needs
- ◆ **Acceleration of clinical development programs** to beat the competition to market
- ◆ **Rapid cross-functional action that led or preserved millions in revenue** based on rigorous scenario planning



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