



Dear Laura Sapir,

Thank you for speaking and/or moderating at the Florida State Minority Supplier Development Council's 2023 Minority Business Conference. Our goals were to showcase our corporate members and MBEs, educate attendees during the power-packed workshops, provide a great networking environment to learn about procurement opportunities and inspire attendees.

The results are in: there were over 230 registered attendees, 200 Super Matchmaker appointments and 532 community interactions. Your participation helped make this year's conference a premiere event for valuable connections. It received rave reviews. Below are just a few comments and results:

*"As a Hispanic-American, I found this event to be personally and professionally inspirational!"*

*"I wanted to thank you for the opportunity and support for allowing me and my team to introduce our portion for your program. Thank you for allowing me to be able to be a part of and support such an amazing organization. Please count on me and my team for any help and support you may need in the future."*

Your participation made a significant difference and resulted in a successful Minority Business Conference. We could not have done it without you.

It is our sincere hope that you will join us for the 2024 Minority Business Conference. Again, we hugely appreciate your support of our mission of helping minority businesses to grow.

Sincerely,

Beatrice Louissaint  
President & CEO