### VICTORY LANE SPEEDWAY victorylanespeedway.ca

# Sponsorship Opportunities



April 7, 2021



# New Ownership New Name

We are incredibly excited to have purchased the iconic Victory Lane Speedway! Yes, the track's name will again be Victory Lane Speedway.

We know we are a little late to the starting grid with this sponsorship package, but there were many many months of negotiations to get to this point. You will notice we do not even have a logo or professional graphics yet, but they are on the way!

This coming year will be filled with unknowns, from the number of fans in the stands, to whether drivers will be able to race at other neighbouring tracks. But what is known, is that we do need your support to rebuild the track to the grandeur it once was.

We have many rebuilding plans, but we can't do everything at once, especially during these uncertain times. In order to return to an affordable family friendly night out, we started by lowering ticket prices. Sponsorship package prices are also significantly reduced, and our new *Pick-a-Race/Pick-a-Class* sponsorship package makes it affordable for almost any person or business to support the speedway and drivers to ensure that both will be around for years to come!

We plan on building a robust social media presence, and together with our new website, we will ensure that your business is promoted as a partner of the speedway. We would be extremely grateful for your sponsorship and look forward to your attendance at the races this coming season!

Sincerely,

Brenda Stutsky PhD, President and CEO Robert Stutsky, Vice President Email: info@victorylanespeedway.ca

## New Vision/New Values

# VISION

### To be a premier North American dirt track racing facility.

## VALUES

Family Fun Affordability Customer Service Respect Being a Good Sport

## New: Electronic Ticketing System, Reserved Seating, and Lower Prices

No more waiting in line.

Buy from home and be scanned at the gate. Or, buy on-site.

Visit our Website for Season Ticket Pricing

victorylanespeedway.ca/ tickets

### **Regular Admission**

Kids 10 and under: FREE Students 15 and under: \$10.00 Adults/Senior: \$17.00 (All taxes/fees included)

Box/Deck Seating for a Group (Minimum of 8 Maximum of 10 People)

Kids 10 and under: FREE Students 15 and under: \$12.00 Adults/Seniors: \$22.00 (All taxes/fees included)

No more surprise ticketing fees or taxes on checkout. The price you see is the price you pay!

No more rush seats. All seats will be numbered with auto physical distancing rules separating fans.

Ticket Prices Reduced by Up to 40%

# Track Configuration & Facts





- 10 minutes south of Winnipeg on Highway 75
- 0.4 mile track
- 6 Stock Car Classes (Late Models, Modified, Midwest Modified, Super Trucks, Pure Stock, 4 Cylinder)
- Approximately 200 annual race car drivers
- Seating capacity 3,000
- Concessions and liquor license

# New: Trackside Advertising Packages

### Opportunities

- Turns 1 & 2: \$1,500.00
- Back Straightaway: \$1000.00
- Front Straightaway Backlit: \$1500.00
- Front Straightaway: \$750.00
- Top of Scoreboard: \$10,000.00 (Total for 2 years)
- Flag Stand: \$5,000.00 (Total for 2 years)
- Top External Side of Suites: \$10,000.00 (Total for 2 years)
- External Side of Announcer's Booth: \$10,000.00 (Total for 2 years)

### Included in All Trackside Advertising Packages

- 50% discount on event tickets: You will receive a promo code for 2 adult tickets (available seats [box or regular] of your choice) discounted at 50% for each race (no cash value). No discount on \$1700 box/deck season tickets.
- Payment of \$200.00 in prize winnings in your business name to the driver class of your choice (Not in addition to the normal winnings).
- The option to include your **business coupon** on all electronic/printable entrance tickets for 1 (one) race.
- At least 5 social media posts in 2021 promoting your business.
- Link to your website from victorylanespeedway.ca. Note: Design, production, and supply of all boards is the responsibility of the client.

The speedway installs boards free of charge.

The speedway is not responsible for potential damage to boards.

The client is responsible for sending the speedway a mock-up of the board prior to production.

More Affordable Packages! No More Ticket Wastage or Paying for Unused Tickets

# New: Trackside Annual Advertising Board Packages \$750.00 - \$1500.00

#### Turns 1 & 2



**Back Straightaway** 



\$1,000.00

8 feet high x 16 feet wide

\$1,500.00

#### 8 feet high x 16 feet wide

### Front Straightaway: Backlit

### **Front Straightaway**



\$1,500.00

4 feet high x 8 feet wide



\$750.00

4 feet high x 8 feet wide

Note: Price includes all extras as outlined on Page 6.

# New: 2021/2022 Trackside Advertising Packages

#### **Top of Scoreboard**



\$10,000.00 (Total for 2 Years)

### Top External Side of Suites

#### **Flag Stand**



\$5,000.00 (Total for 2 Years)

### External Side of Announcer's Booth



\$10,000.00 (Total for 2 Years)



\$10,000.00 (Total for 2 Years)

Due to the installation costs and prominence of these options, prices are for a 2-year period paid in full the first year. Price includes all extras as outlined on Page 6.

## New: Promenade Annual Advertising Packages \$400.00 - \$800.00

### **Opportunities**

- Entrance: East Side Fence Facing East (or Double Sided): \$400.00
- Turn 4 Facing Promenade: \$750.00
- Walking Hill: Fence Facing South: \$400.00
- Main Promenade: Fence Side Facing South (or Double Sided): \$400.00
- Main Promenade: North Stands Facing North: \$400.00-\$800.00

### Included in All Promenade Advertising Packages

- 50% discount on event tickets: You will receive a promo code for 2 adult tickets (available seats [box or regular] of your choice) discounted at 50% for each race (no cash value). No discount on \$1700 box/deck season tickets.
- Payment of \$100.00 in prize winnings in your business name to the driver class of your choice (Not in addition to the normal winnings).
- The option to include your business coupon on all electronic/printable entrance tickets for 1 (one) race.
- At least 5 social media posts in 2021 promoting your business.
- Link to your website from victorylanespeedway.ca

Note: Design, production, and supply of all boards is the responsibility of the client. The speedway installs boards free of charge.

The speedway is not responsible for potential damage to boards.

The client is responsible for sending the speedway a mock-up of the board prior to production.

# New: Promenade Annual Advertising Board Packages \$400.00 - \$750.00

#### Entrance: East Side Fence Facing East (or Double Sided)



\$400.00

4 feet high x 8 feet wide

#### Turn 4: Facing Promenade



\$750.00

8 feet high x 16 feet wide

### Walking Hill: Fence Facing South



\$400.00

4 feet high x 8 feet wide

Main Promenade: Fence Side Facing South (or Double Sided)



\$400.00

4 feet high x 8 feet wide

Note: Price includes all extras as outlined on Page 9.

# New: Promenade Annual Advertising Board Packages \$400.00 - \$800.00

#### Main Promenade:

#### **Main Promenade: North Stands**



\$400.00



\$800.00

4 feet high x 8 feet wide

8 feet high x 8 feet wide



Note: Price includes all extras as outlined on Page 9.

# New: Pit Side Annual Advertising Board Package \$250.00



### Opportunity

Turn 1 & 2 Pit Side Boards - 8 ft high x 16 ft wide: \$250.00

### Included in All Pit Side Advertising Packages

- 50% discount on event tickets: You will receive a promo code for 2 adult tickets (available seats [box or regular] of your choice) discounted at 50% for each race (no cash value)
- At least **2 social media posts in 2021** promoting your business
- Link to your website from victorylanespeedway.ca

Note: Design, production, and supply of all boards is the responsibility of the client. The speedway installs boards free of charge. The speedway is not responsible for potential damage to boards. The client is responsible for sending the speedway a mock-up of the board prior to production.

## New: Race Day Sponsorship \$1500.00

### Included in Your Race Day Sponsorship

- Private indoor suite for up to 8 people including 8 free regular adult race day tickets (including pit passes) for the day of sponsorship. You will receive a promo code for the free tickets (no cash value). Note: The number of individuals allowed in the suite will depend on Public Health physical distancing rules.
- Payment of \$500.00 in prize winnings in your business name to the driver class of your choice (Not in addition to the normal prize winnings).
- **Up to 50 adult race day tickets at 50% off.** You will receive a promo code for the tickets (available seats [box or regular] of your choice) discounted at 50% (no cash value).
- Your business name included in all race day advertising (i.e., website, social media, electronic/printable tickets).
- Ability to provide your own give-aways to fans (Note: Give-aways must be pre-approved by the speedway).
- Area at the east end of the promenade for product displays, banners, give-aways (Note: Give-aways must be pre-approved by the speedway).
- A member of your group can wave the green flag for one actual race.
- Members of your group can ride in the pace vehicle (limited by the size of the pace vehicle): one group pre-intermission and the other group postintermission.
- The option to include your business coupon on all electronic/printable entrance tickets for the race.
- Scripted ad broadcast by race day announcers at least 4 times.
- At least **5 social media posts in 2021** promoting your business.
- Link to your website from victorylanespeedway.ca.

## 2021 Race Days: Subject to Change

May 6 **May 13 May 20** May 27 & 29 June 3 June 10 June 17 & 19 June 24 July 1 July 8 July 15 July 22 July 29 August 5 & 7 August 12 August 19 August 26 September 9 September 25

More races to promote your business including Tuesday practices. Start racing in May instead of June. Finish all major races before the weather changes in September and races are potentially cancelled. If provincial borders and/or the Canada/USA border remains closed, additional races may be added! SCHEDULE SUBJECT TO CHANGE

September 3 & 4: Prairie Classic & WISSOTA Track Points Cut-Off Date September 9

## New: Class Sponsorship \$40.00 Minimum

Support the pool of prize money that drivers receive by sponsoring a race date and a class. All sponsorship money goes directly to the prize money drivers receive based on their finish in the race and is added to the total standard winnings distributed. Sponsor any amount in \$40 increments.

#### \$40.00 minimum

Classes include:

- 4 Cylinder
- Pure Stock
- Super Trucks
- Midwest Modified
- Modified
- Late Models

- Receive one free ticket and pit pass (for every \$40.00) for the race you sponsored.
- Your name/business will be included in our website advertising related to the sponsored race.
- Link to your website from victorylanespeedway.ca.

# Pick-a-Race/Pick-a-Class