# **Chapter 13**

#### **4 STEPS TO CHOOSING A TOPIC**

- 1.) Conduct a Personal Inventory
  - -values, beliefs, attitudes, skills, and interesting life information...
- 2.) Generate Topics Using the Internet
  - Google uses PageRank looks at best and most desirable sites first...
- 3.) Choose a Topic that Might Be Interesting to Explore
  - If you are not enthusiastic why should your audience be?
- 4.). Choose a Topic that Your Audience will Understand
  - -avoid insulting your audience

### **TOPIC EVALUATION**

Is the topic appropriate for:

- 1. You
- 2. Your Audience
- 3. The Occasion

### **AUDIENCE ANALYSIS**

- 1. Position
  - a. Social Judgement Theory (SJT) anchor position determines how they will respondBB
    - i. Latitude of acceptance
    - ii. Latitude of noncommitment
    - iii. Latitude of rejection
- 2. Values
  - a. What does your audience believe is most important?
    - i. In America it is perusing your dreams, individuality, hard work...

#### **AUDIENCE DEMOGRAPHICS**

- 1. Generation and Age
  - a. Generation Y
    - i. Born between 1977 to 1994
    - ii. 70 million
    - iii. Value education and individuality
  - b. Generation X

- i. Born between 1965 to 1976
- ii. 50 million
- iii. Value friends more than family
- c. Boomers
  - i. Born 1945 to 1965
  - ii. 75 million
  - iii. Value better life and education than parents
- d. Builders
  - i. Born 1901 to 1945
  - ii. Value saving and investing money wisely
- 2. Socioeconomic Status
  - a. The economic, social, education, and occupation of a person.
    - i. More education will appreciate complex issues
    - ii. Less education will appreciate emotional appeal
  - b. Gender
    - i. Women tend to display an ethic of caring
    - ii. Men tend to display an ethic of justice

## **TOPIC RESEARCH**

- 1. Source
  - a. Interlibrary loan (ILL) system
- 2. Types of Information
  - a. Anecdotal information appeals to the emotions for interest
  - b. Probative information reasoned discourse on a topic for persuasive purposes
- 3. Develop a Bibliography
  - a. Bibliography list of probable sources
    - i. Read summary article
    - ii. Use library's catalog by subject
    - iii. Decide on what you are going to look for
      - 1. Facts
      - 2. Statistics
      - 3. Arguments for
      - 4. Arguments against

- iv. Check reference sources for other sources
- b. Books
  - i. Find a recent book in the library
  - ii. E-books
    - 1. Free from library and other sources
- c. Periodical Articles
  - i. Look in indexes for current articles
- 4. Internet Research
  - a. Search Engine
    - i. Google, Google Scholar, Bing, Yahoo...
    - ii. Use keyword and subject searches
- 5. Evaluating Sources
  - a. Six Strategies for Evaluation
    - i. Evaluate the credentials of the source
      - 1. How is the qualifications and level of experience of the source
    - ii. Determine the objectivity of the source
      - 1. How much influence by personal emotions or prejudices
    - iii. Assess the accuracy of the source
      - 1. How correct or truthful and precise
    - iv. Identify the currency of the source
      - 1. How timeless and prevalent the information is
    - v. Determine the consistency of the source
      - 1. How reliable and uniform the information is
    - vi. Evaluate the coverage of your source
      - 1. How much depth and breadth in the information?

## **TAKING NOTES**

- 1. Write them out
- 2. Take screenshots
- 3. Type them in a word processor