

Life outside

All,

Another very varied month. I have, amongst other things, driven to Sussex in a white van to collect our earth filter; taken (and passed) a forklift driving course; unloaded our first tanks; visited vineyards; interviewed for new staff; and attended a Kent seminar on the future of food and drink, Wine GB AGM and the London Wine Fair.



More importantly, we have received our first income (from storing wine for on-lees ageing), 6 months earlier than I had originally anticipated we would earn anything. We have some more clients and some big requests for next year, which will keep us growing rather faster than I expected.

The main focus now is getting the winery ready for the harvest - we have just over 90 days to lay the new floor and drains; upgrade electrics; plumb in more water (effluent is still an issue); install a cooling system for the tanks and compressor; and then install the tanks themselves.



We will do what we can to make the winery as sustainable as possible. Both Owen, our consultant winemaker, and I are looking at electric cars and we recently cycled along the North Downs Way to visit a neighbouring vineyard - scenic if rather slow! It takes me 30 minutes to

cycle to the winery by Brompton - a change from the London commute.

**Regards,
Henry Sugden**

ps We are now on Facebook and Instagram.



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