

CINDY SCONCE

CONSULTANT TO LOCAL GOVERNMENT



GOVERNMENT CONSULTING PARTNERS,
Inc.
DIRECTOR

"I made the decision to leave corporate life behind and get back to what I love doing, which is giving my clients my full attention to achieve their costing goals."

SUBJECT MATTER EXPERTISE

User Fee Studies Ms. Sconce has worked with numerous cities and counties, in California, Arizona, Nevada, Washington, Oregon, Illinois, Michigan and Virginia providing user fee study analysis. She brings her professional expertise in all areas of project management, cost analysis, document development and public speaking in order for her clients to have a successful project engagement. Recent projects included: City of Oakland Planning and Building department, City of Santa Rosa Development Services, California Gambling Commission, Napa County Agriculture Commission and Weights & Measures, Riverside County Department of Animal Services, Maricopa County, AZ Water and Wastewater, and Arlington County, VA Building.

State Mandated Cost Reimbursement Services (SB 90) Ms. Sconce brings extensive expertise as a seasoned consultant in local government affairs, specializing in SB 90 claiming for cities and counties. Before joining GCP, she led the state mandated cost claiming effort at MGT of America. She was responsible for ensuring that all claims were filed timely. She not only personally filed claims for numerous city and county clients, but she also managed the firm's team of SB 90 consultants. With over 23 years of professional consulting experience in local government agencies, her involvement with SB 90 dates back to 2001. Her broad spectrum of experience, coupled with her exceptional organizational and interpersonal skills, renders her an invaluable asset to every project she undertakes. Recent projects include Riverside County, Napa County, Sonoma County, Siskiyou County, City of Fairfield, City of Mission Viejo, and City of Aliso Viejo.

Cost Allocation Plans / Indirect Cost Rates / Booking Fees Ms. Sconce has worked with agencies in both California and Colorado, preparing their 2 CFR Part 200 and Full Cost Allocation Plans. In addition, she has prepared and reviewed indirect cost rate proposals for California cities and counties. Recent projects include City of Turlock Transit CAP, City of Turlock Citywide CAP and Engineering Indirect Cost Rate, City of Santa Ana Indirect Cost Rate, City of Modesto Transit Indirect Cost Rate and Santa Barbara County Indirect Cost Rate reviews and approval for internal use. In addition, Ms. Sconce has prepared the Sonoma County Jail Booking Fees and Placer County Jail Booking Fees.

CONTACT

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ABOUT ME

I approach each project as a true partnership between myself and the agency I'm working with. In my 20+ years of government consulting I have completed hundreds of projects and have built a strong repeat client base. I have led numerous user fee studies across the United States including all aspects of development services, public works, parks and recreation, fire, police, animal services, cannabis, water and wastewater, agriculture & weights and measures, assessor, and much more.

EDUCATION

BA California State University, Sacramento

EXPERTISE

- User Fee Studies
- State Mandated Cost Reimbursement (SB 90)
- Indirect Cost Rate Proposals
- 2 CFR Part 200 & Full Cost Allocation Plan

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CLIENT HIGHLIGHTS

California Gambling Control Commission, CA

While at MGT of America, Ms. Sconce worked with the California Gambling Control Commission (CGCC) to perform a cost of service analysis in order to align the revenue collected and deposited into the Gambling Control Fund with the costs of the activities that the fund supports. Ms. Sconce worked with the CGCC and Bureau to develop a cost analysis and fee structure so that the activities being performed aligned with the revenues collected and deposited into the Gambling Control Fund. The study analyzed funds totaling approximately \$38 million which resulted in over \$22 million in defensible cardroom fee activity.

City of Santa Rosa, CA

Ms. Sconce was the Project Manager and lead consultant for the City of Santa Rosa's development fee study while at MGT of America. She significantly restructured the City's Building fees to reduce the number of fees from several hundred to 138. She also analyzed the City's Planning fees, technology surcharge and advance planning surcharge fees. She performed several external stakeholder outreach sessions during the study to provide feedback on the restructuring and mitigate any pushback the city may receive when they took the fees in front of City Council for adoption. The city adopted the fee schedule in March 2024 with no objections.

City of Oakland, CA

Ms. Sconce was the Project Manager and lead consultant for the City of Oakland's development fee study while at MGT of America. She conducted several external outreach sessions with the development community, analyzed the City's Planning, technology and general plan maintenance fees, oversaw the analysis of the Building fees, and consulted with the City on various policy issues. The study analyzed funds totaling approximately \$56 million dollars.



PROFESSIONAL EXPERIENCE

- MGT OF AMERICA CONSULTING, LLC Director 2013 - 2024
- NIMBUS CONSULTING GROUP Senior Manager 2009-2013
- MAXIMUS, INC. Principal Consultant 2004- 2009
- CENTRATION Manager 2001-2004