

Trillix Solutions + Workday Adaptive Planning

Empowering Professional Services Organizations with Real-Time Agility

Professional services firms face unique challenges: balancing billable utilization, aligning resources to unpredictable demand, managing revenue recognition, and delivering profitable growth while ensuring client satisfaction. Traditional spreadsheets and manual processes can't keep up with the pace of change.

Workday Adaptive Planning delivers real-time visibility, faster decision-making, and smarter resource alignment designed specifically for services-based businesses.

Use Cases that Drive Impact



Resource Planning & Utilization

Forecast and optimize staffing to meet demand without overspending
Model different staffing and project delivery scenarios to maximize margins.



Revenue Forecasting & Project Profitability

Connect project pipelines to financial forecasts.
Align finance and delivery teams on accurate, dynamic



Scenario Modeling for Growth

Run "what-if" analyses on hiring, pricing, and client demand.
Adjust plans instantly when assumptions change



Integrated Financial & Operational Planning

Unite finance, HR, and project delivery in a single planning platform.
Provide leadership with a single source of truth.



Rolling Forecasts

Faster Cycles, fewer surprises

Why Workday Adaptive Planning?

Trusted by leading professional services firms worldwide
Cloud-native, secure, and designed for collaboration
Easy to use for both finance and non-finance teams.



Outcomes for Professional Services Firms

30–50% faster budget and forecast cycles
Improved margin visibility at the project/client level
Higher resource utilization through dynamic planning
Scalable processes that grow with the business