

# Trillix Solutions + Workday Adaptive Planning

## Smarter Planning for SaaS & Technology Companies

#### The Planning Problem

SaaS companies scale fast—but their planning tools don't.

- X Manual spreadsheets slow decisions and obscure insights
- X GTM, finance, and product teams operate in silos
- X ARR, churn, CAC, and headcount forecasts are reactive, not strategic

#### Our Solution

Adaptive Planning + Trillix Solutions = Strategic clarity at SaaS speed

- 🔁 Real-time modeling of ARR, churn, CAC, burn rate, and headcount
- Unified planning across GTM, finance, HR, and product
- Seamless integrations with and ERP, CRM, HRIS and Datawarehouse
- Fast deployment, intuitive interface, no IT dependency

## Use Cases that Drive Impact



**ARR & Churn** Modeling

Confident board and investor reporting



**Headcount Planning** 

Smarter hiring aligned to revenue



Scenario Planning

Rapid pivots for pricing or funding



**KPI Dashboard** 

Unified view of MRR, CAC, burn, etc.



Rolling Forecasts

Faster Cycles, fewer surprises



**Proven Results** 

## Why Choose Us?

We specialize in helping SaaS companies unlock the full value of Adaptive Planning-fast. From ARR modeling to GTM alignment, we bring the expertise to make it stick.



### Let's Elevate Your Planning

Ask us about a free planning maturity assessment or ARR modeling workshop.

