

HUALĀLAI 'OHANA FOUNDATION



Living Hawaiian Values

**SUPPORTING AND DEVELOPING
HUALĀLAI'S WORKING FAMILIES**



2020 *Annual Report*

Community

Since 2002, the Hualālai 'Ohana Foundation has risen to help Hualālai's working families overcome challenges and create new opportunities. Collectively, we have served over 12,000 individuals since our beginning. From child literacy programs to private school K-12, higher education and lifelong learning opportunities, your support has meant that first generation college students achieve dreams their parents and grandparents never imagined possible. It's meant that Hualālai's working families can sleep better knowing that their most serious medical expenses are covered for a loved one who may be suffering.

In 2020, the COVID-19 pandemic forever changed our collective experiences, testing our resiliency and feelings of security.

Like many other organizations, the Hualālai 'Ohana Foundation had to pivot quickly to respond to the public health challenge caused by the shutdown of Hualālai Resort in March and furlough of nearly 800 employees.

Thanks to donors like you, the Foundation was able to quickly mobilize and help meet the most pressing priorities faced by the workforce.

From March through the fall, the Foundation made a total of \$550,743 in COVID-related relief grants and a total of \$1.45 million in scholarships and medical financial assistance awards.

The Foundation also participated in collective crisis response efforts, including multiple emergency food distribution efforts for Hualālai's working families across the island.



At a time when the pandemic forced physical distancing, the Hualālai 'Ohana joined together in our work to support families in every way possible. At a time when it was easy to feel alone and overwhelmed, the 'ohana came together to be empowered and strengthened through your contributions and support.

The Hualālai 'Ohana Foundation is committed to helping local families grow stronger and more resilient, so that all of Hualālai's working families have vibrant environments in which to live, work, and play. With your continued partnership and support, we will do more.

In the middle of a global pandemic, both of my parents were furloughed from their jobs in the hospitality industry. Relying on unemployment benefits to pay outstanding loans and debts, we often faced food shortages, electricity cut-offs and eviction notices that dramatically affected my performance in school. My family provides aid to relatives in the Philippines and China, sending nearly half of their income to feed our families back home. Two relatives caught COVID-19, which

meant that whatever money my parents had went to the family hospital bills and didn't have any money to support my educational goals. Because of the 'Ohana Foundation's support, my family could put food on our table. It also means that I can continue to pursue my dreams of becoming a physician and one day provide for my family, taking worries away and transforming it into happiness.

- Reygenald, 4.75 GPA Scholarship recipient.





Our Mission

The heart of the Hualālai 'Ohana Foundation's mission is supporting the educational goals, health and well-being of Hualālai Resort's working families while providing a way for residents to contribute to the aloha spirit and enlightened sense of 'ohana within our uniquely blessed community.



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Programs Coordinator (2012 - October 2020)
Nico Leilani Verissimo
Executive Director, (2019 - present)

Our Values

Aloha

LOVE. COMPASSION

Hualālai embodies aloha in so many ways, yet most importantly through the aloha spirit of its people.

Mahalo

APPRECIATION

More than merely 'thank you', mahalo represents gratitude, appreciation and esteem. This sincere appreciation for the aloha shown by people of Hualālai inspired homeowners to create the Foundation and continues to guide our mission today.

'Ohana

FAMILY

We believe the generosity within our uniquely blessed community creates 'ohana. We want the best for our family members. We serve those who are 'ohana in our hearts. Your 'ohana nourishes you.

Kōkua

HELP OTHERS

We were created to give help to our 'ohana and this value continues to guide our actions. We strive to help those who wish to help their families grow and thrive.

Ho'okō

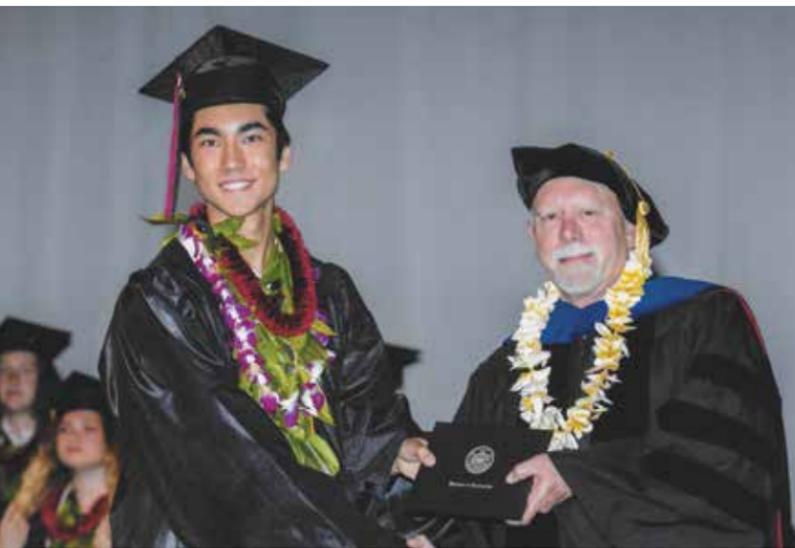
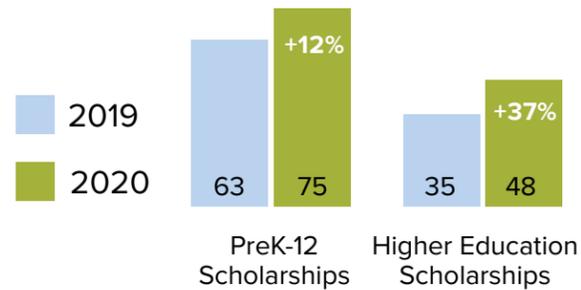
COMMITMENT

We are committed to our goal of providing opportunities where many do not exist. We do so with *pono* (integrity) and *lōkahi* (unity).



Educational Tools

In 2020, your support meant that the Hualālai 'Ohana Foundation's mission could continue. In all, your support in 2020 made it possible for 1,692 families to receive critical support. It also meant that academic goals and dreams for the future could continue, even when the world looked a lot different through the pandemic. Thank you for supporting our mission and for changing so many lives at a time when it was really needed.



ACADEMIC INCENTIVE PROGRAMS:

Honor Roll – financial awards for academic performance in grades 6-8 (\$150) and 9-12 (\$250)

Academic Merit – incentive for high-performing college students (\$500 - \$2,500)

Work for College Match – a summer earnings match helps pay for college (\$1,500)

LEARNING ENRICHMENT AWARD PROGRAMS:

Child Literacy and Learning – monthly subscription programs Dolly Parton Imagination Library and Little Passports.

Tutoring, Coursework & Lifelong Learning – awards between \$1,000 and \$3,000 for personal development coursework, tutoring and special interest or certificate programs including art classes, summer courses, and other enrichment opportunities.

Technology for Education – need-based awards to support remote learning needs of families through \$500 - \$800 supporting the purchase of a computer, laptop, printer or router.

SCHOLARSHIPS:

Preschool and K-12 Scholarships – need-based scholarships to private schools for eligible families based on income, household size, cost of tuition and estimated family contribution. (\$500 - \$7,000)

Higher Education Scholarships – need-based scholarships to colleges and universities are based on income, household size, cost of tuition and estimated family contribution. (\$500 - \$7,000)

I truly appreciate what this Foundation does for our local families. I live paycheck to paycheck and trying to get my kids through school is very tough for us as private school is very expensive. I want my kids to have a better chance at succeeding in life and, without this foundation, I wouldn't be able to make this work for them. The 'Ohana Foundation is why I choose to work here.

Thank you for helping me continue my educational pursuits so I can increase my skills in physical therapy and wellness! - Kelly

I'm thrilled that I passed the Level 2 Certified Sommelier exam with flying colors! All that hard work and long study hours have paid off. I could not have done it without your help. From sponsoring my expenses till the smallest detail like helping me find me a last-minute black button-up shirt, you have blessed me beyond measure. I am profoundly grateful and in awe of all the members that give this foundation the true meaning of 'OHANA. - Carolina

It means the world to me and my 'ohana to have donors that want to see students like me succeed. This money will greatly help me through Hawaii Community College at Palamanui, and also at a 4-year college like UH Hilo. - Keilana



I'm incredibly grateful for the privilege of being part of the team here every day. My surgery for repair of a hernia went very well and I feel so much better now. Without your help, this would not have been possible.

Your medical financial assistance has lightened my financial burden, allowing me to focus on the most important aspects of life. Your generosity has changed my life and inspired me to help others and give back to the community. I hope that one day I will be able to help and change others as you have helped me. - Stanley

THE AVERAGE AMOUNT SPENT ON SURGICAL AWARDS IN 2020 WAS **\$1,543**.

MEDICAL AWARDS WERE GRANTED TO **185** HOUSEHOLDS TOTALING **\$177,557** IN 2020 SUPPORT.

Medical Financial Assistance Awards

*Olakino Maika'i
- Good Health*

SERIOUS MEDICAL AWARD

Access to quality healthcare can be limited on Hawai'i Island. In the event of a serious illness, employees and their family often travel off-island to receive care, incurring excessive medical expenses. When this occurs, the Foundation helps ease the burden by assisting with patient co-pays, prescriptions, and travel-related expenses. Proudly, the Foundation has placed no cap on this award and supports employees throughout their time of need.

SURGICAL ASSISTANCE

Some medical conditions, though not life-threatening, still require necessary treatment. Due to the costs involved, some employees postpone the surgery until they are no longer able to work. To encourage earlier care for these types of non-urgent issues, the Foundation established this award to help with the out-of-pocket costs and travel expenses. The Foundation awards up to \$3000 to assist with the average cost of necessary routine and serious surgeries.

DENTAL ASSISTANCE

To help support those suffering from a wide range of dental issues, an award specific to dental care was created. This award provides support for the high cost of urgent and necessary dental procedures. The Foundation awards up to \$2000 to address the cost of crucial dental treatments.

THE FOUNDATION AWARDS UP TO **\$3,000** FOR SURGICAL ASSISTANCE AND **\$12,000** FOR SERIOUS MEDICAL EXPENSES NOT COVERED BY INSURANCE.



Connecting Despite Covid 'Ohana Crisis Response

KOKUA KITS

In March 2020, the COVID-19 pandemic hit Hawaii's hospitality industry. Nearly 800 Hualālai employees were furloughed as the resort closed. Faced with food insecurity and concerns around how to make ends meet, Hualālai's working families were afraid of how they would provide for their children and families at home. At a time when local unemployment offices in Hawai'i were inundated with calls, Hualālai's working hospitality families faced unprecedented challenges with no end in sight.

Through this situation there has been so much isolation, so much fear, and in this setting, I remembered aloha. I am reminded what it feels like to be given aloha. I am so grateful for the energy it took to prepare for that day and how you all showed up for us. Your tremendous generosity is deeply appreciated. Thank you for your kind hearts from the bottom of ours. - Kristin L.

Thanks to the generosity of donors like you, the Hualālai 'Ohana Foundation was able to mobilize support and create the Hualālai 'Ohana Crisis Response Fund to support the immediate and basic needs of Hualālai's workforce, providing a way for them to access financial

As a furloughed employee, I couldn't afford to buy a computer for my children. Thank you for all the wonderful things the Foundation have done for our 'Ohana. You've helped us get connected again.

I am so blown away by the way that support was delivered. I expected the pick up to be very transactional with everything going on with the pandemic - to keep everything sterile. Instead, we were met with so many friendly faces and sweet signs. It truly warmed my heart and brought me to tears as I left. \$600 meant everything to my family.



support for groceries, utility bills and medical help, so that they could get back to what's really important – keeping their families safe at home.

TECHNOLOGY AWARDS

By August 2020, local schools closed for in-person instruction and forced a quick transition to remote learning. Many families didn't have computers at home or access to technology. Thanks to your support, the Hualālai 'Ohana Foundation was able to provide 197 Technology for Education grants of \$500-\$800 to help with the purchase of a computer, printer, router in support of quickly evolving remote learning needs.

**\$98,236 IN THE FORM OF
TECHNOLOGY FOR EDUCATION
AWARDS TO 197 HOUSEHOLDS**

I have 12-year-old twins at home. The schools were unable to provide us with devices as they ran out of them. Kids are on a waiting list and working from our home computer, which is old and runs slow. She often gets kicked out of the calls making long distance learning even more difficult. - Maria

I am so very grateful for the help the 'Ohana Foundation provides. It's been a bit of a rough road since losing my job and it's reassuring to know there are resources available to help my family. - Jacob



We have five children and they share two very old and slow computers. There's no webcam on one and the other has a webcam but the sound doesn't work. At the end of the school year, my children were frustrated. Five children had to share the 2 computers. Between zoom meetings with their teachers and online assignments, it was overwhelming. Thank you for being there for my family. - Hina

**Mahalo TO THESE CORPORATE DONORS AND SUPPORTERS FOR
THEIR GENEROUS IN-KIND SUPPORT OF THE CRISIS RESPONSE FUND:**



Toby Taniguchi



Roger & Jenai Wall



Kailua-Kona

'Ohana Stories

*Sole provider for family of six
has support to step forward for his family.*

Helping others is at the core of the Hualālai 'Ohana Foundation's mission. Providing family economic stability is very important to us – even when it means giving someone a leg to stand on.

At the end of 2020, the Foundation received a plea for help from a longtime Hualālai Resort employee named Linus, who had received medical financial assistance for Cancer earlier in the year. In November, he would need to have his leg amputated due to a Cancer mass on his foot.

As sole provider for a wife and 5 children, Linus feared for his future. Thanks to your support, the Foundation was able to help Linus get a prosthetic leg so he could provide for his 'ohana at home.

Helping others when they need it most is why we're here.

It has been a long road, but thanks to you, I am currently undergoing physical therapy to learn to walk with my new leg. I have renewed hopes of being able to return to work and provide for my family. Words cannot express how happy I was when I received news that I would be approved for a new leg. We thank you from the bottom of our hearts for making this possible.

*Malama Kekahi I Kekahi
- to take care of one another.*



*Caring for 'Ohana health
helps recipients keep going...*

The Exceptional Circumstances category of our medical financial award helps workers like Tina be successful, healthy, confident and happy. Your support in 2020 helped alleviate financial burdens and costly medical care, easing the emotional stress and anxiety arising from growing uncertainty and a statewide stay-at-home order for Hualalalāi's workforce.

In October 2020, Tina called the 'Ohana Foundation in distress asking for help and a meeting with our staff. Tina said that she was in a lot of pain due to an old ocular prosthetic implant she was using. Her new one had accidentally fallen into the sink while cleaning it and her insurance plan only allowed for a new one every five years. She just had a new one made three years ago. The backup was old and rubbed on her eye socket, causing swelling and discomfort, making work difficult and embarrassing.

Worried that she might have to quit her job if she didn't get a new eye, Tina reached out for help. The Medical Committee reviewed the case and awarded a \$5,000 exceptional circumstances award to purchase a new prosthesis so she could return to work, confident and proud.

You guys have taken care of me and my family, no one else would have done what you did for me. I'm not embarrassed anymore. No one knows I have a prosthetic eye, I'm so much more comfortable. I'm just like everyone else.

*Names have been changed to protect recipient privacy



When I tell my friends I work at Hualālai, they are so envious that I get to work here. It makes me proud when they say "wow, you're so lucky!" I love my job.

Consolidated Statement of Activity

Hualālai 'Ohana Foundation works to improve the quality of life for all Hualālai employees, with every dollar given going to benefit the Hualālai workforce 'ohana. Your commitment inspires future generations to pursue their dreams of academic achievement. Your donations teach keiki to reach for the stars through early child education, paving the way for a lifelong love of learning. Your gifts support workforce development by providing skills training and development opportunities for Hawai'i's future. Together, you and the Hualālai 'Ohana Foundation work toward an even better place for our families to live, grow and learn.

AWARD DISTRIBUTION

Crisis Response Kokua Kits	\$ 452,507
Pre-K12th Grade Scholarships	\$ 223,180
Medical Awards	\$ 177,557
Higher Education Scholarships	\$ 107,037
Technology for Education Award	\$ 98,236
Academic Merit Awards	\$ 29,000
Honor Roll Awards	\$ 24,800
Work for College Match	\$ 23,163
Educational Opportunities & Tutoring Awards	\$ 20,036
Little Passports Travel Subscription Box	\$ 6,540
Dolly Parton Imagination Library	\$ 2,568
Keiki Summer Book Challenge	\$ 1,873
Ike Loa Academy	\$ 657
Total Award Distribution:	\$ 1,167,154

Financial information for the year ended December 31, 2020. Independent Auditor: Alex J. Smith, Certified Public Accountant. To review the complete 2020 Hualālai 'Ohana Foundation audited financials used for this data, please contact our office.

2020 OPERATING REVENUE & SUPPORT

Annual Appeal Contributions	\$ 887,879
Crisis Response Fund	\$ 452,507
Foundation Grants & In-Kind	\$ 544,173
2020 Mitsubishi ProAm Tournament	\$ 197,500
Huālalai Rounders Classic	\$ 119,924
Other General Donations	\$ 9,609
Total Support & Revenue	\$ 2,211,592

2020 OPERATING EXPENSES

Program Services	\$ 1,235,888
Management General	\$ 108,033
Fundraising	\$ 172,244
Total Expenses	\$ 1,516,165

Through this situation there has been so much isolation, so much fear, and in this setting, I remembered aloha. I am reminded what it feels like to be given aloha. I am so grateful for the energy it took to prepare for that day and how you all showed up for us. Your tremendous generosity is deeply appreciated. Thank you for your kind hearts from the bottom of ours. - Kristin L.

"No matter what's happening in my life outside of Hualālai, when I pull into those gates and see the security team smiling, it all washes away and I feel renewed. I love working here." - Jeff

Thank you for your gifts, for supporting our mission, and for allowing the Hualālai 'Ohana Foundation to be a light in the lives of Hualālai's workforce.

\$1,167,154

in funding given, a 63% increase from 2019!



1,692

Hualālai Employee 'Ohana households served



4,051

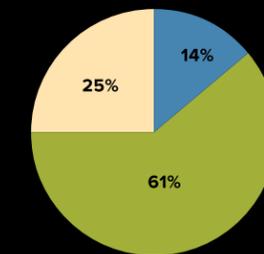
individuals helped in 2020 through all awards and crisis response initiatives



635

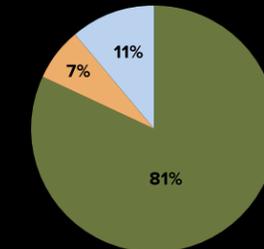
Crisis Response Kits to meet basic needs for families

2020 Awards distributed represent a 63% increase in previous year awards.



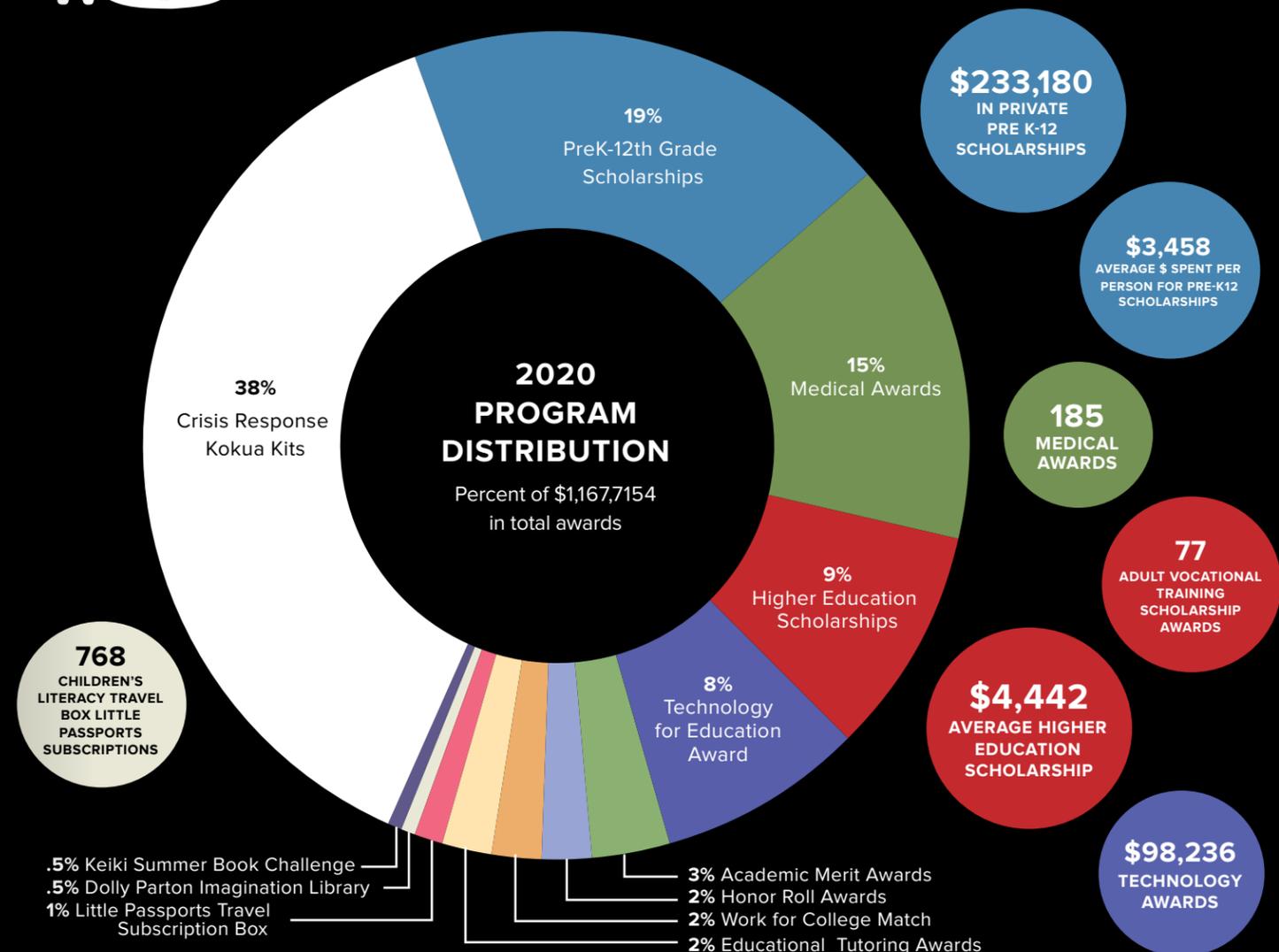
INCOME

- Donations
- Grants and In-Kind Donations
- Fundraising Events



EXPENSE

- Programs
- Administration
- Fundraising



Your legacy is every life that you've touched.

Special Donors

We Are Grateful For Everything You Give To Our 'Ohana.

We are grateful for the incredible generosity of the following individuals who give of their time and who contribute to our mission. Thank you for helping our Foundation continue to grow and flourish while we develop new ways of helping more Hualālai working families. Thank you for stepping up this year and increasing your support of our work.

It is the kindness of the people listed here that allows us to offer a helping hand to our Hualālai 'Ohana in times of need. Our heartfelt thank you to the following families who have contributed varying amounts, through a combination of annual giving, crisis response support and event participation in 2020.

There is no better exercise for the heart than lifting people up when they are down.

\$500,000+

Ron & Susan Johnson

\$300,000+

The Bob & Renee Parsons Foundation

\$150,000+

*Thomas & Rhonda Peed
Barry & Frankie Sholem
The Rob & Melani Walton Foundation*

**\$50,000 -
\$100,000**

Kate Bell & Tom Blackburn

Michael & Susan Dell Foundation

Edward & Susan Mueller

**\$25,000 -
\$49,999**

Christopher Andrews
Marti deBenedetti

Drs. Dennis & Mireille Gillings
Rick & Kandy Holley

Paul & Yen Yee Locklin
John & Patricia Nickoll

**\$10,000 -
\$24,999.99**

Bertie Bialek Elliott
James & Janet Bochnowski
Ron & Linda Borgman
Bill & Renee Brinkerhoff
Mary and James Buie
Dr. Bradley Chipps & Kathy Kehoe
Alana Dreimann, Friends & Google Match
Norma Foster-Maddy & Doug Parks

Harry & Susan Frampton
Dr. Jim & MaryBee Johnston
Susan Johns
Christopher Jones & Barbara Hugli-Jones
*Rick** & Debi Justice
Bruce & Martha Karsh
Keyes Foundation
Rick & Kathy Kimball
Mike & Laurie Kozlak
Paul & Pam Krug
Thomas & Sara Lewis

Roger & Diane Lewis
Christopher & Marianne Lane
John & Sarah Lechleiter
Peter & Faith Linden
James & Anne Marie Mahoney
Dean & Yuriko McPhail
Bari Milken & Fred J. Bernstein
Robert & Betsy Reniers
Hans & Elaine Riddervold

Courtney Roberts Foundation
Jon & Judy Runstad
John & Maureen Stadter
Beatrice & Anthony Welters
Julie Ann Wrigley Foundation
Julie Wrigley & Bill McDowell
Mark Zurack & Kathy Ferguson

**\$5,000 -
\$9,999.99**

AAA Match: Wendy Paskin-Jordan
*Paul** & Judy Andrews
Mark & Deborah Attanasio
Kathy Behrens Wilsey
Eve Bernstein & Alex Gersznowicz
Tim & Mary Boyle
*Glenn** & Barbara Britt
Tom & Marj Callinan

Thomas & Linda Coates
Thelma Duggin
Patrick & Marilyn Fitzgerald
Abe & Jennifer Friedman
Ryutaro Fukamachi
Donald & Laura Goo
Liesa & Dave Guenther
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Ted & Tanya Jernigan
Keith Katcher
Larry & Mary Jane Kelley
KTA Super Stores
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Jack Lutsky & Susan Mendelson
Rich Meschke & Peggy Kent
John & Martha Mouer

Morris & Cynthia Muscatel
D.B. & Lilian Murray
Robert Perry-Smith
The Roberts Foundation
Joe & Teresa Schneider
Stuart Sloan
Tiffany's Art Agency
Bob Zamarripa

**\$2,500 -
\$4,999.99**

Chris & Anita Anderson
Stephen & Michele Boone
Kriss III & Lisa Cloninger
Ken & Donna Coit
John Cope
Lynn Williams Croft
Mark & Gail Edwards

Foodland
Timothy & Cathy Gonzalez
John & Helen Guiltinan
Tom Harvey
Lewis Heathcote
Ralph & Lisa Hoard
Allen Johnson
Marissa Kagle

Jay & Ronnie Kaiser
Mark Kawashima
Gene & Maureen Kim
Rachel & Greg Kurstin
Dave & Dawn Lenhardt
Sonnet McKinnon
Tom & Janet Montag
William Morton
Mary Murfey

Perry & Lynne Olson
Paul & Leah Raps
Nancy Schmidt & Julia Rahn
Dana Spiliotis
Roger & Jenai Wall
Christopher & Susan Yates

**\$1,000 -
\$2,499.99**

Beecher & Robin Abeles
Anthem Match : Julie & Peter Hill
Scott Bowie
Steven & Christine Burd
John Chapple & Vivian Dixon
Dan Dutton
Tom Fall
Stephen Goldman
Richard and Traci Goldman

*Greg** & Frances Gomes
Michael Grindon & Chantal Prunier
Joan Heller
Frank & Maryellen Herring
Peter & Julie Hill
The Thomas Hodge Foundation
Jeff Johns
David & Suzanne Johnson
Rob & Barbara Kildow

Carol Lindstrom
Danielle Limp
Thomas Loratta
Janet Love
Elliot and Sharon Maluth
Ken & Pennie Meany
Miller Family Foundation
Brendan Mullinix
Dennis Narlinger
Takashi Okura
Ed & Cathy O'Neill

James and Lisa O'Neal
Peter Park
Barb Reller
Kent & Cindy Snyder
Target
Daniel & Melissa Tasse
Taube Family Foundation
Leslie Tuftin
Steve & Kim Ullman
P. Lex Van Hessen
Thomas & Diane Windler

* Posthumously: In memory of the generosity of our donors whose contributions made in 2020 will live on through the Hualalal community and 'ohana for many years to come. Our hearts and deepest condolences go out to surviving loved ones.

Our appreciation goes to the 4 generous families who have given their support and who wish to remain anonymous.



Second Annual 2020 Hualālai Rounders Classic Event

The 2nd annual Hualālai Rounders Classic fundraiser was held on March 9, 2020. Sixty-three participants enjoyed a day of 4 different sports including 18 holes of golf at Ke'olu, a tennis round robin, a bocce ball tournament, and a pickleball tournament. A festive afternoon awards reception highlight included an anonymous matching gift pledge of \$50,000, inspiring others to increase support of the Hualālai 'Ohana Foundation's mission and helping to raise nearly \$120,000.

A very special mahalo to our event underwriters:

- Marti deBenedetti
- Rob Kildow – Hualālai Realty
- Violet Terawaki – Hualālai Resort Marketing

Special thanks to all our sponsors, partners, attendees and participants for making our second annual event a tremendous success!

- SJ Communications
- PSAV
- Four Seasons Hualālai
- Hualālai Resort
- Thomas Dorey
- Ed and Susan Mueller



*Inspiring the Future, Promoting Health
and Community Well-Being,
and Providing Support for the Unexpected...*

Our Programs:

ACADEMIC INCENTIVE AWARDS

- Honor Roll Award
- Academic Merit Award
- Work for College Summer Earnings Match

LEARNING ENRICHMENT AWARDS & PROGRAMS

- Lifelong Learning Award
- Coursework
- Tutoring
- Off-Island Learning
- Technology for Education
- Child Literacy & Learning
- Dolly Parton
Imagination Library
- Little Passports
- Scholastic Books

SCHOLARSHIPS

- Preschool
- K-12
- Higher Education

MEDICAL FINANCIAL ASSISTANCE

- Serious Medical
- Surgical Assistance
- Dental Surgery Assistance

Hualālai 'Ohana Foundation was established in 2002 as a 501(c)3 nonprofit organization to provide a vehicle to allow residents the opportunity to contribute to the well-being and aloha spirit of our uniquely blessed community.

HUALĀLAI 'OHANA FOUNDATION

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Nico Leilani Verissimo, Executive Director | nico@hualalaiohanafoundation.org

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