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To Whom It May Concern

Rick Solofsky, President of Solofsky Financial Group, LLC, has been my Insurance Broker for over 10 years. During our business relationship, Rick and his team, have been wonderful to work with. They are responsive, professional, and are always there to help with any and in all situations.

Medical Insurance can be so complex and confusing, and always seems to create many challenges. Simply put, Rick's firm makes it easy. In fact, when we first met, I had a few employees that were over the age of 65. Rick spoke to my two employees and shared with them, that there were a few Medicare Options, that none of us knew were available, or even existed.

Today, with an aging workforce, coupled with cost of healthcare, the information and solutions that Rick explained and clarified enabled us to obtain a strong financial solution and strategy! The end result was that my employees were moved to a much better plan of coverage, and we were able to reduce my overall costs for the two employees to the tune of close to \$20,000 a year.

If you are looking for the right company that can do it all, I would strongly urge you to meet with, and hire Rick and his company, Solofsky Financial Group as your Financial Strategic Partner.

If you have any questions, please feel free to call me anytime.

Sincerely

A handwritten signature in black ink, appearing to read 'Andrew Abrams', written over a horizontal line.

Andrew Abrams, Esquire