

Medicare Supplement Rates

Accendo Insurance Company

part of the CVS Health® family of companies and Aetna affiliate

Pennsylvania

Effective March 2020

14% household discount now available

Application form: ACCMS05306PA

- All plans: a one time only \$25 policy fee required at time of application
- Rates are attained age, male/female, preferred and standard
- Use age last birthday on effective date of coverage
- Tobacco users use standard rates
- Non-tobacco users use preferred rates
- Open Enrollment and Guaranteed Issue use preferred rates
- For rates under age 65 and over age 90, refer to Outline of Coverage
- 12-month rate guarantee

Refer to the Producer Guide and Drug List for important underwriting information.

Need help?

Contact the Agent Services team at **866-272-6630**, or go to **aetnaseniorproducts.com** (agent side).

Modal premium options

Semi-Annual Annual x .52
Quarterly..... Annual x .265
Monthly Electronic Funds Transfer (EFT) . Annual x .0833

Calculating rates

Follow these steps for each applicant.

STEP 1: Calculate modal premium

Annual premium (found on agent rate card)
x Modal factor
= Modal premium (round to nearest whole cent)

Example: \$1889 x .0833 = \$157.3537 (\$157.35)

STEP 2: Calculate modal premium with 14% household discount

Modal premium
x Discount (.86)
= Modal premium with discount (round to nearest whole cent)

Example: \$157.35 x .86 = \$135.321 (\$135.32)

Add application fee to determine total initial premium collected/draft

Modal premium (with discount if discount applies)
+ Application fee
= Total initial premium (amount of check with application or initial bank draft)

Example: \$135.32 + \$25 = \$160.32

Mobile rate quote app available

You can get a real-time quote for all of our products by downloading our free mobile app. To get started, just search for "Quotes on the go" on either the Apple App Store or Android Play Store.



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ATTAINED AGE	PLAN N ZIP CODES 150-154, 156							
	PREFERRED				STANDARD			
	FEMALE		MALE		FEMALE		MALE	
	ANN.	EFT	ANN.	EFT	ANN.	EFT	ANN.	EFT
65	1,179	98.21	1,356	112.95	1,310	109.12	1,507	125.53
66	1,179	98.21	1,356	112.95	1,310	109.12	1,507	125.53
67	1,179	98.21	1,356	112.95	1,310	109.12	1,507	125.53
68	1,221	101.71	1,404	116.95	1,357	113.04	1,561	130.03
69	1,272	105.96	1,463	121.87	1,413	117.70	1,625	135.36
70	1,320	109.96	1,518	126.45	1,467	122.20	1,687	140.53
71	1,366	113.79	1,571	130.86	1,518	126.45	1,746	145.44
72	1,413	117.70	1,625	135.36	1,571	130.86	1,807	150.52
73	1,461	121.70	1,680	139.94	1,623	135.20	1,866	155.44
74	1,510	125.78	1,737	144.69	1,678	139.78	1,930	160.77
75	1,558	129.78	1,792	149.27	1,732	144.28	1,992	165.93
76	1,609	134.03	1,850	154.11	1,787	148.86	2,055	171.18
77	1,662	138.44	1,911	159.19	1,847	153.86	2,124	176.93
78	1,718	143.11	1,976	164.60	1,909	159.02	2,195	182.84
79	1,773	147.69	2,039	169.85	1,970	164.10	2,266	188.76
80	1,832	152.61	2,107	175.51	2,036	169.60	2,341	195.01
81	1,889	157.35	2,172	180.93	2,100	174.93	2,415	201.17
82	1,946	162.10	2,238	186.43	2,162	180.09	2,486	207.08
83	2,007	167.18	2,308	192.26	2,230	185.76	2,565	213.66
84	2,065	172.01	2,375	197.84	2,295	191.17	2,639	219.83
85	2,140	178.26	2,461	205.00	2,378	198.09	2,735	227.83
86	2,201	183.34	2,531	210.83	2,446	203.75	2,813	234.32
87	2,263	188.51	2,602	216.75	2,515	209.50	2,892	240.90
88	2,326	193.76	2,675	222.83	2,585	215.33	2,973	247.65
89	2,391	199.17	2,750	229.08	2,657	221.33	3,056	254.56
90	2,458	204.75	2,827	235.49	2,730	227.41	3,140	261.56

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ATTAINED AGE	PLAN N		ZIP CODES 189-194							
	PREFERRED			STANDARD						
	FEMALE		MALE		FEMALE		MALE			
	ANN.	EFT	ANN.	EFT	ANN.	EFT	ANN.	EFT		
65	1,271	105.87	1,462	121.78	1,412	117.62	1,624	135.28		
66	1,271	105.87	1,462	121.78	1,412	117.62	1,624	135.28		
67	1,271	105.87	1,462	121.78	1,412	117.62	1,624	135.28		
68	1,317	109.71	1,514	126.12	1,463	121.87	1,683	140.19		
69	1,371	114.20	1,577	131.36	1,524	126.95	1,752	145.94		
70	1,424	118.62	1,637	136.36	1,582	131.78	1,819	151.52		
71	1,473	122.70	1,694	141.11	1,637	136.36	1,882	156.77		
72	1,524	126.95	1,752	145.94	1,694	141.11	1,948	162.27		
73	1,575	131.20	1,812	150.94	1,750	145.78	2,013	167.68		
74	1,628	135.61	1,872	155.94	1,809	150.69	2,081	173.35		
75	1,680	139.94	1,932	160.94	1,867	155.52	2,148	178.93		
76	1,735	144.53	1,995	166.18	1,927	160.52	2,216	184.59		
77	1,792	149.27	2,061	171.68	1,991	165.85	2,290	190.76		
78	1,853	154.35	2,130	177.43	2,058	171.43	2,367	197.17		
79	1,912	159.27	2,199	183.18	2,124	176.93	2,443	203.50		
80	1,975	164.52	2,272	189.26	2,195	182.84	2,525	210.33		
81	2,037	169.68	2,342	195.09	2,264	188.59	2,604	216.91		
82	2,098	174.76	2,413	201.00	2,331	194.17	2,681	223.33		
83	2,164	180.26	2,489	207.33	2,404	200.25	2,765	230.32		
84	2,227	185.51	2,561	213.33	2,475	206.17	2,846	237.07		
85	2,308	192.26	2,654	221.08	2,564	213.58	2,949	245.65		
86	2,373	197.67	2,729	227.33	2,637	219.66	3,033	252.65		
87	2,440	203.25	2,806	233.74	2,712	225.91	3,119	259.81		
88	2,509	209.00	2,884	240.24	2,788	232.24	3,205	266.98		
89	2,578	214.75	2,965	246.98	2,864	238.57	3,295	274.47		
90	2,650	220.75	3,048	253.90	2,944	245.24	3,385	281.97		

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ATTAINED AGE	PLAN N		ALL OTHER ZIP CODES							
	PREFERRED			STANDARD						
	FEMALE		MALE		FEMALE		MALE			
	ANN.	EFT	ANN.	EFT	ANN.	EFT	ANN.	EFT	ANN.	EFT
65	1,025	85.38	1,179	98.21	1,139	94.88	1,310	109.12		
66	1,025	85.38	1,179	98.21	1,139	94.88	1,310	109.12		
67	1,025	85.38	1,179	98.21	1,139	94.88	1,310	109.12		
68	1,062	88.46	1,221	101.71	1,180	98.29	1,357	113.04		
69	1,106	92.13	1,272	105.96	1,229	102.38	1,413	117.70		
70	1,148	95.63	1,320	109.96	1,276	106.29	1,467	122.20		
71	1,188	98.96	1,366	113.79	1,320	109.96	1,518	126.45		
72	1,229	102.38	1,413	117.70	1,366	113.79	1,571	130.86		
73	1,270	105.79	1,461	121.70	1,411	117.54	1,623	135.20		
74	1,313	109.37	1,510	125.78	1,459	121.53	1,678	139.78		
75	1,355	112.87	1,558	129.78	1,506	125.45	1,732	144.28		
76	1,399	116.54	1,609	134.03	1,554	129.45	1,787	148.86		
77	1,445	120.37	1,662	138.44	1,606	133.78	1,847	153.86		
78	1,494	124.45	1,718	143.11	1,660	138.28	1,909	159.02		
79	1,542	128.45	1,773	147.69	1,713	142.69	1,970	164.10		
80	1,593	132.70	1,832	152.61	1,770	147.44	2,036	169.60		
81	1,643	136.86	1,889	157.35	1,826	152.11	2,100	174.93		
82	1,692	140.94	1,946	162.10	1,880	156.60	2,162	180.09		
83	1,745	145.36	2,007	167.18	1,939	161.52	2,230	185.76		
84	1,796	149.61	2,065	172.01	1,996	166.27	2,295	191.17		
85	1,861	155.02	2,140	178.26	2,068	172.26	2,378	198.09		
86	1,914	159.44	2,201	183.34	2,127	177.18	2,446	203.75		
87	1,968	163.93	2,263	188.51	2,187	182.18	2,515	209.50		
88	2,023	168.52	2,326	193.76	2,248	187.26	2,585	215.33		
89	2,079	173.18	2,391	199.17	2,310	192.42	2,657	221.33		
90	2,137	178.01	2,458	204.75	2,374	197.75	2,730	227.41		