

SALES TRAINING PAGE 6

INVOLVE THE MASSIVE POWER OF YOUR SUBCONSCIOUS MIND IN YOUR SALES CAREER.

8 basic areas where hypnosis for sales training shine:

- 1) There are 2 ways to motivate people. External motivation which is always temporary. Internal motivation, which is permanent. Hypnosis uses internal motivation.
- 2) Hypnotic techniques are enjoyable to use while producing results.
- 3) A hypnosis training session will produce many benefits besides sales improvements. Better morale, less stress, more dedication, more productivity, easier time to meet sales goals.
- 4) People learn better when they are happy and having fun! Hypnosis training is the ultimate attention holder. It is also an enjoyable and stress-free experience.
- 5) Learning more about our mental abilities is a universal desire. Hypnosis sales training fulfills that desire.
- 6) The ability to create rapport subconsciously will result in increased sales.
- 7) In the event the company reimburses my subject for the training the salesman will feel indebted to the company.
- 8) Areas of expected improvement include: sales staff more productive, happier, more enthusiasm, discoveries of how salesman have lost sales in the past and how to correct same, better CSI scores, more referrals, better teamwork, reduction of turnover, etc.

Individual sessions per request include:

Goal accomplishment

Anger

Anxiety

Charisma

Concentration

Confidence

Creativity

Energy

Fear of job performance

Fear of success

Fear of financial success

Implement what you already know

Motivation

Prosperity

Sales abilities

Self-confidence

Stress

Success

Advanced program for the seasoned sales pro.

Are you highly competitive?

Do you want to be 100% on top of your game?

What would your income be if I could help you get just a 10% gain?

Learn to sell more, sell better.

Figure out what you are doing right and wrong.

Inspect what you expect.

Train and practice for excellence.

In this way I am a quasi-sales-manager for you.

You and I will analyze what works and what doesn't and what can be improved.

We will track and analyze what worked , how it worked and what went wrong. And then we will improve what needs to be improved, implement the changes and measure the success.

At some point I will start a mastermind club so we can hear and learn best practices in person with others who in in the same or similar boat.

Content copyright 2020. Kristopher Swenson. All rights reserved.