

SHARE VALUATION REPORT
OF
JONJUA OVERSEAS LIMITED
CIN: L51909PB1993PLC013057
(PRIVATE & CONFIDENTIAL)

Relevant (Valuation) date
31ST DECEMBER, 2025

Report Date
22ND JANUARY, 2026

PREPARED BY:
BRIJ AGNIHOTRI
(IBBI REGISTERED VALUER)
Registration No. IBBI/RV/03/2022/14942



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Brij Agnihotri

Date : 22nd January, 2026

The Board of Directors
JONJUA OVERSEAS LIMITED
545, JUBILEE WALK SECTOR 70 MOHALI,
PUNJAB - 160071

Dear Sir(s),

**Sub: VALUATION OF 'SPENT COFFEE GROUNDS AND SPENT COFFEE GROUNDS
ASH BRICK' PROCESS AND TECHNOLOGY ("TRADE SECRET") OF THE
COMPANY FOR INTERNAL PUPOSES**

We understand that Jonjua Overseas Limited ("Jonjua" or "the Company") is an Indian Company listed on the BSE SME Platform ("BSE"). The management of Jonjua is proposing to take the valuation Report on Trade Secret for their internal purposes.

In this context, the management of Jonjua has requested CS Brij Agnihotri, a Registered Valuer (SFA) to estimate the fair value of the "Trade Secret" vide Engagement Letter dated 19.01.2026.

We hereby enclose the Report on Valuation of the Trade Secret. The Valuation is prepared in compliance with ICAI Valuation Standards.

The attached Report details the valuation methodologies, calculations and conclusions with respect to this valuation. We believe that our analysis must be considered as a whole. Selecting portions of our analysis or the factors we considered, without considering all factors and analysis together could create a misleading view of the process underlying the valuation conclusions. The preparation of a valuation is a complex process and is not necessarily susceptible to partial analysis or summary description. Any attempt to do so could lead to undue emphasis on any particular factor or analysis.

This Letter should be read in conjunction with the attached report.

Based on the Scope and Limitations of work, Sources of information and Valuation Methodology of the Report and the explanations therein, the fair value of the "Trade Secret" of the Company is as under:-

Name of the Company	M/s Jonjua Overseas Limited
Relevant Date	31.12.2025
Fair Value of the Trade Secret	Rs. 15,11,90,025/-.

Should you require any further information/clarifications, please do not hesitate to contact us.

Brij Agnihotri
Registered Valuer (SFA)
IBBI REGISTRATION NO: IBBI/RV/03/2022/14942
COP No. ICSIRVO/SFA/260



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1. Introduction / Purpose of the Report:-

Based on discussions with the Management, we understand that we have been appointed to determine the fair value of the "Trade Secret" of the Company for internal purposes of the management.

2. Assumptions:-

The Opinion of value given in this Report is based on the information provided by the management of the Company and other sources as listed in the Report. The information is assumed to be accurate and complete.

We have not attempted to confirm whether or not all the assets of the business are free and clear of liens and encumbrance, or that the owner has good title to all the assets.

We have also assumed that the business will be operated prudently and there are no unforeseen adverse changes in the economic conditions affecting the business, the market or the industry.

We have been informed by the management that there are no significant lawsuits or any other undisclosed contingent liabilities which may potentially affect the business except as may be disclosed elsewhere in this report. We have assumed that no costs or expenses will be incurred in connection with such liabilities, except as explicitly stated in this Report.

3. Background of the Company :-

Jonjua Overseas Limited is domiciled in India and got incorporated on 16.02.1993 under the provisions of the Companies Act 1956. The company was incorporated with the following main objects:-

1. To carry on the business as agents, importers, exporters, distributors, stockists, contractors, suppliers, dealers, merchants of commodities, service, articles, merchants and products of all kinds and nature.
2. To deal in foreign exchange and currencies subject to approval of appropriate authorities.

Currently, the Company is engaged in the variety of Businesses which includes Sale of Products (mainly consisting of sale of printed books and e-Books), Agriculture, IT and Outsourcing Services that includes Legal and Accounts Outsourcing, and trading of Unlisted Securities to its clients.

The Registered office of the Company is located at 545, JUBILEE WALK SECTOR 70 MOHALI - 160071.



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The Capital Structure of the Company as on date:-

Particulars	Number of shares	Amount (Rs.)
Authorised Share Capital	4,99,50,000	49,95,00,000
Subscribed Share Capital	2,42,46,753	24,24,67,530
Paid Up Share Capital	2,42,46,753	24,24,67,530

Source: www.mca.gov.in

Latest Shareholding Pattern :-

Particulars	No. of equity shares	%age of holding
Promoter & Promoter group	1,04,10,156	42.93
Public	1,38,36,597	57.07
Total	2,42,46,753	100.00

Source: BSE

Board of Directors:-

Sr. No	DIN/PAN	Name	Designation	Category
1	05193545	HARMANPREET SINGH JONJUA	Director	Professional
2	00898324	HARJINDER SINGH JONJUA	Managing Director	Promoter
3	01570885	MANINDER KAUR JONJUA	Whole-time director	Promoter
4	08262540	VINOD KUMAR KALIA	Director	Independent
5	08470916	NARINDER PAL SINGH	Director	Independent
6	09706168	DINESH SHARMA	Director	Independent
7	10486945	CHETAN SHARMA	Director	Independent

Source: www.mca.gov.in

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Stamp: **BRIJ AGNIHOTRI**
M.No. IBBI/RV/03/2022/14942
CHANDIGARH
Registered Valuer-SYA

Historical Financial Overview:-

Statement of Net worth:-

(Rs. In Lakhs)

Particulars	31.03.2025 (Audited)	31.03.2024 (Audited)	31.03.2023 (Audited)
Equity Share Capital	2309.21	792.53	671.64
Other Equity	612.37	203.59	613.99
Net Worth	2921.58	996.13	1285.63

Statement of Profit and Loss Account:-

(Rs. In Lakhs)

Particulars	31.03.2025 (Audited)	31.03.2024 (Audited)	31.03.2023 (Audited)
Revenue from operations	476.97	394.56	360.46
PAT from continuing operations	245.78	120.63	117.44

Source: Company

4. Background information of the asset being valued:-

VALUATION OF 'SPENT COFFEE GROUNDS AND SPENT COFFEE GROUNDS ASH BRICK' PROCESS AND TECHNOLOGY ("TRADE SECRET") OF THE COMPANY FOR INTERNAL PUPOSES.

5. Appointing Authority: -

We have been appointed by the Audit Committee vide resolution dated 18.12.2025 and Engagement letter dated 19.01.2026.

6. Identity of the Valuer and any other experts involved in the Valuation:-

About the Valuer:-

Name of the Valuer: Brij Agnihotri

Address: #3454, Sector-40/D, Chandigarh-160036

Contact details and Email Id : 9871729864; bagnihotri@gmail.com

Credentials: Company Secretary and IBBI Registered Valuer (IBBI Reg. No.: IBBI/RV/03/2022/14942)

Qualifications: B.Com; CS, LLB, PGDBA (Finance)



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7. Disclosure of Valuer Interest / Conflict, if any

We have no present or planned future interest in the Company and the fee for this Report is not contingent upon the values reported herein.

8. Date of Appointment, Valuation Date and Date of Report

Date of Appointment	18.12.2025 (Audit Committee Resolution date)
Valuation Date	31.12.2025
Date of signing of Report	22.01.2026

9. Valuation Base and premise of the Value

For the purpose of arriving at this valuation, we have considered the valuation base as "Fair Value". Our valuation and this report are based on the premise of 'Going Concern'. Any change in the valuation base or premise could have a significant impact on our valuation exercise and therefore, this valuation report.

10. Inspections and / or investigation undertaken

- Website of Ministry of Corporate Affairs (MCA)
- BSE website
- www.investing.com

11. Procedures adopted in carrying out Valuation and Valuation Standards Followed

- Receipt of proposal for valuation
- Discussion with the management and acceptance of the proposal
- Receipt of intimation about appointment and acceptance of proposal
- Execution of valuation engagement letter and providing the checklist for required information, documents, financial statements and records.
- Receipt of information, documents as per the checklist leading to preliminary study including analysis of business.
- Verification and conformation of data and discussion with Directors and concerned senior key personnel of the company.
- Determining valuations approach and methods.
- Valuation synthesis & revisiting the assumptions and decision made; Report preparation and its validation.



Valuation Standards followed:-

The Report has been prepared in compliance with ICAI Valuation Standards.

12. Sources of Information

In connection with the same, we have used the following information provided by the Management of the Company.

- Audited Financial Statements for the period ending 31st March, 2023, 31st March, 2024 and 31st March, 2025.
- Memorandum and Articles of Association.
- Shareholding pattern as on the Valuation Date
- Master Data available on www.mca.gov.in.
- BSE Website.
- Management Representation Letter
- Other information and explanations as and when required and provided to us by the management of the Company.

We have discussed in detail the operations of the business and current status thereof with the management of the company to augment our understanding of the business and to incorporate their views in order to arrive at the fair value of the Trade Secret.

13. Major factors that influenced the Valuation

a) Valuation Approaches and their relevance

All the three approaches - Cost approach; Income approach and Market Approach were considered.

- b) Since the Trade Secret has relevance to the European Brick Industry, so the facts pertaining to the same have been considered as herein below stated:-

This point discusses the Trade Secret of Jonjua Overseas Limited 'Spent Coffee Grounds Brick' Process and Technology.

Inventor:

The Inventor is Jonjua Overseas Limited, a company listed and trading on BSE SME from 25 February, 2019. The area of operations of the Company includes the purchase and sale of goods of any type including intangible goods. In 2025, it launched its Global Inhouse Centre (GIC) and entered the sunrise business of development and sale of Intangible Goods - Technology to reduce the Carbon Footprint. Its Founder Managing Director - Major Harjinder Singh Jonjua (Retd.) is a decorated veteran granted pre-mature retirement in 1990 as a permanent low medical category. He is an established entrepreneur, author, military engineer, and scientist. He is an alumnus and graduate of NDA (Commandant's Silver



Medal/1976, B.Sc.), CME (Silver Grenade/1978, Deg. Engineering (Mechanical) and was awarded AMIE (1986) and MIE, CENG (INDIA) (2026) by IEI.

Trade Secret:

The Trade Secret involves a process and technology for the Spent Coffee Grounds and Spent Coffee Grounds Ash Brick made from Cement, Spent Coffee Grounds Ash, Spent Coffee Grounds, Coarse Aggregates and Water. It is believed that this Trade Secret offers a first in the world brick which is environment friendly, reduces Carbon Footprint, and manages organic waste and greenhouse gas emissions due to anaerobic decomposition of Spent Coffee Grounds. The Spent Coffee Grounds replace fine aggregate (sand, 100%) and Spent Coffee Grounds Ash are used as an additive in Cement to reduce costs.

Commercial Market for the Spent Coffee Grounds and Spent Coffee Grounds Ash Brick:

The Trade Secret has global application. However, Europe is an ideal market for this brick because of lack of fly ash, abundant Spent Coffee Grounds Waste, and emphasis on Green Construction. The Valuation is for the use of Trade Secret for Brick Industry in Europe only.

Valuation of the Process and Technology:

a) Availability of Raw Material:

Europe accounted for 30.4% of all global coffee consumption in 2023/2024. With a volume of 3.2 million tonnes, Europe is the world's largest coffee-consumption market. (<https://www.cbi.eu/market-information/coffee/what-demand>).

b) Europe Green Building Code:

All new buildings in the EU are required to be 'nearly-zero energy buildings' since 2020. This will be replaced by a further enhanced 'zero-emission buildings' requirement, starting from 2028 for new buildings owned by public bodies and 2030 for all other new buildings (https://energy.ec.europa.eu/topics/energy-efficiency/energy-performance-buildings/nearly-zero-energy-and-zero-emission-buildings_en#:~:text=Zero%2Dmission%20buildings%20%E2%80%93%20the%20new%20EU%20standard&text=As%20Europe's%20largest%20energy%20consumer,for%20all%20other%20new%20buildings.)

c) The above two factors show the availability of the raw material and requirement of this raw material in production of eco-friendly bricks.



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d) Brick and tile market:

The European brick and tile industry represents more than 700 companies, from SMEs to large international groups, which employ around 50,000 people across Europe and generate a **production value of around €5.5 billion** (<https://www.tiles-bricks.eu/industry#:~:text=The%20European%20brick%20and%20tile,homes%20to%20millions%20of%20people>).

e) Market Developments in Europe:

Coal is being largely phased out in Western Europe, which has created a fly ash deficit. As a result, countries like the UK, Netherlands, and Germany are importing fly ash — mostly from Eastern Europe, Turkey, and even the U.S. At the same time, EU carbon regulations and circular economy mandates are boosting demand. Cement and concrete players are integrating more SCM (Supplementary Cementitious Material) to meet sustainability goals — especially for public infrastructure, wind turbine foundations, and green housing. (<https://www.strategicmarketresearch.com/market-report/fly-ash-market>).

- The use of Spent Coffee Grounds Ash (SCM) as an additive in Cement is part of this novel brick manufacturing process and technology of the Trade Secret.

f) *"Generally, the royalty rate should be an adequate compensation for the patent proprietor, and should also allow the licensee to maintain their business.*

*For the present case, the **Court considers royalty rates** of 2% to 10%, and **more particularly 5% to 10% to be the usual ranges**"*
<https://legalblogs.wolterskluwer.com/patent-blog/german-federal-patent-court-outlines-detailed-guidelines-for-royalty-rates/>

g) "3.8 – Innovation, imitation, entry and exit

A firm can introduce a new technology by innovating or imitating. Innovation means embarking on a process, which should enable a better performance than possible by firms using older technologies. Imitation consists of copying prevailing best practice. Probability distributions that are independent from firm to firm, but in the same distribution generate innovations as well as imitations for all firms and over all periods.

Market structure evolves endogenously. On the one hand, as already mentioned, price variations provoked by cost variations result in changes in market share. Any firm whose market share falls below a given threshold (e.g. 1%), for whatever reason (too high price or lack of resources), exits from the market, but only one firm can enter the market in each period of time." Innovation, Productivity Gains and the Evolution of Market Structure, Par Mario Amendola, Jean-Luc Gaffard et



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Patrick Musso Pages 113 à 134 at (<https://shs.cairn.info/revue-de-l-ofce-2006-5-page-113?lang=fr>)

Hence, a minimum market share of 1% is considered for entry or exit in innovation and improvement of a product.

h) Valuation:

- Market Size - €5.5billion.

- Assuming, a minimum market entry share of 1% for this new process and technology.

- Market size of Spent Coffee Grounds and Spent Coffee Grounds Ash Brick - €0.055 billion.

- Out of this 31% is assumed to be success rate because of technology (Based upon Forbes Success Rate in innovation. "Innovation decisions at the top half of companies succeed 76 percent of the time, compared to a **31 percent success rate for the bottom half.**" <https://www.forbes.com/sites/eriklarson/2023/10/25/five-reasons-why-innovation-decisions-succeed-25x-more-often-at-top-companies/>)

-Relief from Royalty:

3% per year is taken as Relief from Royalty.

€0.055billion x 3% x 31% = Euro 5,11,500 = 5,11,500 x 105.56** = Rs. 5,39,93,940.

1% market share and 31% success rate are considered.

**RBI Reference Rate of 1 EURO = Rs. 105.56 (31.12.2025)

i) Future Expenses:

The Management has represented that there shall be no anticipated future expenses pertaining to this Asset.

14. Valuation Methodology and Approach

The valuation of any company, business, financial instruments, Equity or its assets is inherently imprecise and is subject to certain uncertainties and contingencies, all of which are difficult to predict and are beyond our control. In performing our analysis, we have relied on the assumptions of the management with respect to industry performance and general business and economic conditions, many of which are beyond the control of the Company. Further, this valuation will fluctuate with lapse of time, changes in prevailing market conditions, the conditions and prospects, financial and otherwise, and other factors which generally influence the valuations.



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Approaches of valuations

The three main valuation approaches are the market approach, income approach and asset approach. There are several commonly used and accepted methods within the market approach, income approach and asset approach, for determining the fair value of equity shares / business / asset of a company, which can be considered in the present valuation exercise, to the extent relevant and applicable, to arrive at the Fair value of equity / business / asset of the company, such as:

1. Market Approach
2. Income Approach
3. Asset Approach

The valuation of any company or its assets is inherently subjective and is subject to uncertainties and contingencies, all of which are difficult to predict and are beyond our control, in performing our analysis, we made assumptions with respect to industry performance and general business and economic conditions, many of which are beyond the control of the companies. In addition, this valuation will fluctuate with changes in prevailing market conditions, the conditions and prospects, financial and otherwise, of the companies/businesses and other factors which generally influence the valuation of companies and their assets.

The application of any particular method of valuation depends on the purpose for which the valuation is done. Although different values may exist for different purposes, it cannot be too strongly emphasized that a valuer can only arrive at one value for one purpose.

1.) Market Approach

This approach to IP valuation provides an indication of value by comparing the IP with identical or similar IP for which price information is available. The aim of a market-based approach to valuation is to base the value on comparable arm's length transactions for identical, or similar, assets. This methodology is attractive, being both credible and objective. Where information on such transactions exists, it generally provides the best benchmark for the value of the asset being valued.

Although the number of transactions which deal solely with the sale of IP assets (as opposed to the entire business) is increasing, the number of benchmark prices that can be obtained is still limited. Further, even where reliable transaction data are available, the characteristics of IP assets vary considerably and it is hard to adjust benchmark values to reflect the differences between the different assets.

In addition, the value of IP can be very dependent on who is using the asset, and how it is being used. Therefore, not only are data on the sale of IP assets uncommon, care must be exercised when using a benchmark value for an IP asset, as the price paid in one context may not be representative of the value of the same asset in a different context.

The general view of the group was that the use of direct comparators will never be achievable as each trade is -by its very definition - different.



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Input data required for market based approaches:-

Data required for the market based methods include:

- ☐ information regarding prices paid in similar transactions and
- ☐ the circumstances of the transaction that is being considered as a benchmark (relationship of parties etc.).

The valuer may not know the detailed terms, for example whether warranties and indemnities were given by the seller, whether incentives were involved, or the impact of tax planning on the transaction. Caution is required before relying on transactions where full information is not available.

In the current scenario, the valuation under market approach has been ignored by the Valuer.

2.) Income Approach

Income-based approaches seek to consider the value that is actually being realised by a business as a result of its ownership of the IP. Variations on the income approach to valuing IP assets provide a popular technique for IP valuation.

From a practical point of view, income based methods are the most relevant and widely used methods for valuing IP. However, the methods often involve using assumptions about the future use of the IP. Input data must be available and accurate for the valuation result to be correct. The principal IP valuation methods under the income approach are listed below:-

- ☐ relief-from-royalty method, sometimes referred to as royalty savings method,
- ☐ premium profits method, sometimes referred to as incremental income method,
- ☐ excess earnings method.

Discounting of future economic benefits

Each of these methods involves the discounting of forecasted future economic benefits attributable to the subject asset (based on financial information) using a discounted cash flow or similar technique.

The heterogeneous character of most intangible assets means that it will seldom be possible to obtain reliable market data on discount rates for comparable individual assets. If the subject intangible asset is the principal asset of the business it is common practice to estimate the discount rate for an intangible asset by reference to the weighted average cost of capital (WACC) applicable to that business. However, the WACC rate may not be appropriate if the subject intangible asset has a distinct risk profile from the rest of the assets and liabilities utilised in the business or if there is other evidence that indicates an alternative discount rate. For valuation of IPs, build-up technique is commonly used.



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Input data required for income-based approaches

IP valuation methods under the income approach require a number of assumptions to be made namely the reasonable remaining useful life of the IP, and an appropriate discount rate (or weighted average cost of capital, taking risk into account) by which to obtain the present value of the future, hypothetical income stream.

All of the above need good due diligence and the valuation process quantifies remaining useful life.

Income approach methods require what is called prospective financial information for some of their inputs. The input data required will include for example:

- ☐ revenues anticipated through use of the asset or asset group and the forecast share of the market;
- ☐ historic profit margins achieved and any variations from those margins anticipated taking account of market expectations;
- ☐ tax charges on income derived from the asset or asset group;
- ☐ working capital, capital expenditure requirements or replenishment costs of the business using the asset; and

Possible sources of data

Prospective financial information will be sourced from business plans, business forecasts and information provided to the valuer from the right-holder of the IP asset and third-party experts.

On the basis of Management Representation Letter, the royalty income projections of the IP have been provided. So, the valuation under Income approach has been considered appropriate by the Valuer. **Please refer Exhibit A for details.**

3.) Asset Approach/Cost Approach

There are two main cost-based methodologies that can be applied to valuing IP: historical cost and replacement cost. Both approaches seek to aggregate the costs incurred in developing the IP.

Historical cost measures the actual cost incurred in creating the IP, whereas replacement cost quantifies the estimated cost of replacing the IP or creating an equivalent asset.

While historical cost-based approaches may satisfy the criteria of objectivity, consistency and reliability, their use has a fundamental drawback: there is not necessarily a correlation between expenditure on an asset and its subsequent value.

There are also practical difficulties involved in applying historical cost-based approaches, such as differentiating between expenditure that maintains the value of the IP, as opposed to investment expenditure that enhances its value, isolating the expenditure that is specifically related to developing the IP, the lack of



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relevant information on costs for older IP; and the need to adjust historical costs to reflect current prices.

The replacement cost approach overcomes these difficulties to some extent. The problem of translating a historical cost into a current cost does not arise, since this approach is based on current prices. It can, however, introduce an additional practical obstacle in that estimating the costs of recreating the IP can be subjective if no market benchmarks are available.

Input data required for cost-based approaches

The following packets of data may be required for the cost approach, either historically (historical cost method) or at the time of valuation (replacement cost method)

- ☐ Historical costs of developing the IP asset and their timings.
- ☐ Labour costs and any material costs involved in creating the asset.
- ☐ Cost of any advertising or other promotion required to create an asset of equivalent utility.
- ☐ Cost of any management time involved in project oversight.
- ☐ Legal, licensing and patent registration fees.
- ☐ Opportunity cost, i.e. the cost of any opportunities for alternative investment that would be foregone in order to develop an equivalent asset.

Potential sources of input data

In general, sources of input data for cost based approaches will be from the accounts and business documents of the IP developer.

The asset-based approach has not been considered appropriate for the valuation due to the following reasons:

- Represents a 'worst case' scenario.
- Serves as a valuation floor since the IPs would normally have a higher value.
- Does not account for risk.
- Present or future results of operations of the enterprise have no bearing on the value.

15. Opinion on the Value of Business

Based on our analysis of the company and read with assumptions, caveats, limitations and disclaimers, as detailed in our report, the fair value of "Trade Secret" is computed at INR 15,11,90,024.81 rounded off to Rs. 15,11,90,025/-.

16. Restrictions on the Use of the Report

This document has been prepared for the purposes stated herein and should not be relied upon for any other purpose. Our client company is the only authorized user of this Report and is restricted for the purpose indicated in the engagement letter. This restriction does not preclude the client company from providing a copy of the Report to third-party advisors whose review would be consistent with the intended use. We do not take any responsibility for the unauthorized use of this Report.



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17. Caveats, Limitations and Disclaimers

i. Responsibility as Registered Valuer

We owe responsibility to only to the client company that has appointed us under the terms of the engagement letter. We will not be liable for any losses, claims, damages or liabilities arising out of the actions taken, omissions or advice given by any other person. In no event, shall we be liable for any loss, damages, cost or expenses arising in any way from fraudulent acts, misrepresentations or willful default on part of the client company or their directors, employees or agents.

ii. Accuracy of Information

While the work has involved an analysis of financial information and accounting records, our engagement does not include an audit in accordance with generally accepted auditing standards of the clients existing business records. Accordingly, we assume no responsibility and make no representation with respect to the accuracy or completeness of any information provided by and on behalf of the client company. Our Report is subject to the scope and limitations detailed in the Valuation Report. As such the Report is to be read in totality, and not in parts, in conjunction with the relevant documents referred to herein and in the context of the purpose for which it is made.

iii. Post Valuation Date Events

The user to which this Valuation Report is addressed, should read the basis upon which the Valuation has been done and be aware of the potential for later variations in value due to factors that are unforeseen at the Valuation date. Due to possible changes in market forces and circumstances, this Valuation Report can only be regarded as relevant as at the Valuation date.

iv. Value Estimate

The Valuation of company and assets is made based on the available facts and circumstances and the conclusions arrived will be subjective and dependent on the exercise of individual judgement. The Valuation of company / asset / business is not a precise science and the conclusions arrived at in many cases will be subjective and dependent on the exercise of individual judgement.

v. No Responsibility to the Actual Price of the subject asset if sold or transferred/exchanged

The actual market price achieved may be higher or lower than the estimate of value depending upon the circumstances of the transaction, the nature of the business, the knowledge, negotiating ability and motivation of the buyers and sellers. Accordingly, our Valuation conclusion will not necessarily be the price at which actual transaction will take place.



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vi. Reliance on the representations of the client company, their management and other third parties

The client company and its management/representatives warranted to us that the information they supplied was complete, accurate and true and correct to the best of their knowledge. We have relied upon the representations of the owner company, their management and other third parties concerning the financial and operational data. We shall not be liable for any loss, damages, cost or expenses arising from fraudulent acts, misrepresentations or willful default on part of the client company, its directors, employees or agents.

vii. No procedure performed to corroborate information taken from reliable external sources

We have relied on data from external sources to conclude the Valuation. These sources are believed to be reliable and therefore, we assume no liability for the truth or accuracy of any data, opinions or estimates furnished by others that have been used in this analysis. Where we have relied on data, opinions or estimates from external sources, reasonable care has been taken to ensure that such data has been correctly extracted from these sources and are reproduced in its proper form and context of Valuation Report.

viii. Compliance with relevant laws

The Report assumes that the company complies fully with relevant laws and regulations applicable in its area of operations and usage unless otherwise stated, and that the company will be managed in a competent and responsible manner. Further, as specifically stated to the contrary, this Report has given no consideration to matters of a legal nature, including issues of legal title and compliance with local laws and litigations and other contingent liabilities that are not recorded or reflected in the financial statements such as Financial Statements provided to me.

ix. Multiple factors affecting the Valuation Report

The Valuation Report is tempered by the exercise of our judicious discretion, taking into account the relevant factors. There will always be several factors, e.g. management capability, present and prospective competition, market sentiment, etc. which may not be apparent from the Financial Statements but could strongly influence the value.

x. Future services including but not limited to Testimony or attendance in court/tribunals/authorities for the opinion of value in the Valuation Report

We are fully aware that based on the opinion of value expressed in this Report, we may be required to give testimony or attend court/judicial proceedings with regard to the subject financial assets, although it is out of scope of the assignments, unless specific arrangements to do so have been made in advance, the client company seeking our evidence in the proceedings shall bear the cost/professional fee of attending court/judicial proceedings and our tendering evidence before such authority shall be under the applicable laws.



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xi. Events occurring after the date

Events occurring after the date hereof may affect this Report and the assumptions used in preparing it, and we do not assume any obligation to update, revise or reaffirm this Report.

xii. Analysis and review carried out but have not carried out a due diligence or audit

In the course of the Valuation, we were provided with both written and verbal information. We have however, evaluated the information provided to us by the Company through board inquiry, analysis and review but have not carried out a due diligence or audit of the information provided for the purpose of this engagement. The conclusions are based on the assumptions, forecasts and other information given by/ on behalf of the Company.



Brij Agnihotri

Exhibit-A

1. VALUATION OF 'SPENT COFFEE GROUNDS AND SPENT COFFEE GROUNDS ASH BRICK' PROCESS AND TECHNOLOGY ("TRADE SECRET") OF THE COMPANY AS PER DCF METHOD:-

Assumptions Taken:-

<u>Particulars</u>	<u>Rate</u>
Risk-free rate (%)	6.59%
Equity market risk premium (%)	6.35%
Company Specific Risk Premium	2.0%
Technology risk premium	10.0%
European Economy impact	5.0%
Total Required Rate of Return	29.94%

Royalty taken (on conservative basis)	3%
Risk free rate of Return	6.59%
(www. investing.com)	
Market Rate of Return	12.94%
Income tax rate	25.17%
Life of IP / Asset	10 years



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DCF Computation - 31.12.2025						
(In Euros)						
Currency (EUROS)	FY2025-26	FY2026-27	FY2027-28	FY2028-29	FY2029-30	FY 2030-31
No. of months	3	12	12	12	12	12
CLIENT REVENUE	0.00	55000000.00	57585000.00	60291495.00	63125195.27	66092079.44
JONJUA ROYALTY	0.00	511500.00	535540.50	560710.90	587064.32	614656.34
ANY OTHER EXPENSES	0.00	0.00	0.00	0.00	0.00	0.00
NET ROYALTY	0.00	511500.00	535540.50	560710.90	587064.32	614656.34
TAX RATE	25.17%	25.17%	25.17%	25.17%	25.17%	25.17%
TAX	0.00	128744.55	134795.54	141130.93	147764.09	154709.00
ROYALTY POST TAX	0.00	382755.45	400744.96	419579.97	439300.23	459947.34
Period factor	0.25	1	1	1	1	1
Midpoint Factor	0.125	0.75	1.75	2.75	3.75	4.75
Discount Rate (%)	29.94%	29.94%	29.94%	29.94%	29.94%	29.94%
Discounted Cash Flows	0.00	3,14,493.42	2,53,403.04	2,04,179.48	1,64,517.59	1,32,560.04

DCF Computation - 31.12.2025					
Currency (EUROS)	FY 2031-32	FY 2032-33	FY 2033-34	FY2034-35	FY 2035-36
No. of months	12	12	12	12	12
CLIENT REVENUE	69198407.18	72450732.31	75855916.73	79421144.82	83153938.63
JONJUA ROYALTY	643545.19	673791.81	705460.03	738616.65	773331.63
ANY OTHER EXPENSES	0	0	0	0	0
NET ROYALTY	643545.19	673791.81	705460.03	738616.65	773331.63
TAX RATE	25.17%	25.17%	25.17%	25.17%	25.17%
TAX	161980.32	169593.40	177564.29	185909.81	194647.57
ROYALTY POST TAX	481564.86	504198.41	527895.74	552706.84	578684.06
Period factor	1	1	1	1	1
Midpoint Factor	5.75	6.75	7.75	8.75	9.75
Discount Rate (%)	29.94%	29.94%	29.94%	29.94%	29.94%
Discounted Cash Flows	1,06,810.24	86,062.34	69,344.72	55,874.50	45,020.87

VALUE OF THE TRADE SECRET (EUROS)	14,32,266.24
Economic life of the Asset	10 years
*1 Euro to INR = Rs. 105.56 (RBI Rate 31.12.25).	
VALUE OF TRADE SECRET (INR)	15,11,90,024.81



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