

TAKE TRAINING

with Buffini & Company Members



There's no doubt that taking Buffini & Company training programs will have a profound effect on your business. Going through the course with fellow Members will only enhance the impact by providing synergy, encouragement and support! Follow these steps to get started.

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Find Members to Connect With

Connect with the Buffini Community and find a small group of Members to join you through the training. The group doesn't have to be large - three to four people is enough to facilitate great synergy and create accountability. Reach out to Members you already know, find others by posting in the [Buffini & Company Members Facebook group](#) or take the course with your Buffini Group!

Decide When to Start the Class

Once you assemble your training group, get input from everyone to decide when you want to start the course and what day and time to hold your weekly meetings. It's best to keep the meeting date, time and location (if you'll be meeting in person) consistent so all participants can plan accordingly.

Purchase the Correct Program

Everyone will need to purchase the appropriate training program on their own. Make sure all group members purchase the course with enough time to receive their materials before the class begins, if applicable. Oh, by the way®...The Pathway to Mastery®—Essentials course videos are included complimentary with your Membership!

Use the "Book Club" Model

Have each person in your group watch the training videos before the meeting. That way you can maximize the meeting time to discuss successes or challenges you had while completing the week's action steps and break out into pairs to practice role plays and dialogues.

Have Fun!

Taking a training course with your fellow Buffini & Company Members will not only strengthen your career skills and grow your business, but it will also help you build deeper relationships with your peers. Enjoy the camaraderie and connection!

HELPFUL LEADER TIPS

SET THE TONE:

As leader of the group, model transparency by going first when answering the questions. This will let everyone know it's okay to be open and share.

FACILITATE, DON'T TEACH:

Keep the conversation flowing and make sure that no one person dominates the discussion. Remember, you're not there to have all the answers or solve anyone's problems.

EVERYONE SHARES DIFFERENTLY:

Some people are more talkative, some are quieter. Your role leading the group is to create an environment for everyone to share in the way they feel comfortable.