

# **CAPABILITY STATEMENT**

# STRATEGY. IMPLEMENTATION. IMPACT.

## **Patriot Woman Coaching**

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## Charleta DM Harvey, MAML

President & CEO

#### **COMPANY DATA**

Incorporated: 2023

State of Incorporation: Virginia

Structure: Limited Liability Company

D-U-N-S: 064442293

UEI: FWDPW2VX25D6 CAGE: 122L4

**Patriot Woman Coaching** is a professional development coaching firm with over 15 years experience in the military, business services, academic, and banking industries. We specialize in executive coaching & consulting, education & training, and program development, serving clients nationwide.

# **Core Capabilities**

- Professional Development Consulting & Coaching
- Coaching-based Organizational Development
- Military-focused Professional Development
- Program Development
- Education & Training

## **NAICS Codes**

**611430** - Professional and Management Development Training (Primary)

**541611** - Administrative Management and General Management Consulting Services

**541618** - Other Management Consulting Services

# **Past Performance**

CLIENT	PROJECT
City of Norfolk Office of Veterans Services and Military Affairs (OVMA)	Project focused on the development and facilitation of programming to support the resiliency of military families in the region.
Metropolitan Business League (MBL)	Project focused on the development and facilitation of specialized programming & training to support military veterans matriculating through the organization's Veteran Entrepreneur Program (VET).
Barry Pope State Farm	Utilizing a science-backed, strengths-based model, the project focused on development and facilitation of a custom, employee-centered executive coaching program in alignment with the organization's business goals and initiatives.

# **Differentiators**

- Strengths-Focused Programming: We specialize in coaching modalities that leverage Gallup<sup>®</sup> Clifton Strengths
- Expansive Service Footprint: We serve clients nationwide
- Specialized DoD Expertise: We provide coaching modalities that encompass military resilience & transition preparedness
- Training Optimization: We provide customized programming to drive measurable impact and ensure lasting results
- People-Centered Change: We strategically engage stakeholders to foster alignment with desired outcomes
- Long-term Commitment to Expertise: 15+ Years of industry education, engagement and experience.