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| **WORK EXPERIENCE**  **A blue and black logo with a graph and a line  Description automatically generated** [WWW.OCCUPIERCONSULTING.COM](http://www.occupierconsulting.com/)  **JANUary 2021 – present**  **President**  Founder and principal of this boutique tenant brokerage and project management firm. |
| [WWW.DYNAMICDEVCO.COM](http://www.dynamicdevco.com)/)  **february 2017 – december 2020**  **President, dynamic development company**  Equity partner responsible for $399m of development across 27 projects. Responsibilities include securing entitlements, coordinating internal and external design and construction, raising debt and equity, and overseeing leasing and property management.  [www.savills.us](http://www.savills.us/)  **february 2017 – present**  **strategic advisor**  Serve in an advisory role to various tenant representation teams at the firm.  **January 2011 – february 2017**  **Executive vice president, board member, Co-Regional Manager**  Led a brokerage team and served on the board of directors. Transacted over 15m square feet of transactions globally with a value of over $3b during my brokerage career. Much of my work has been in corporate representation of a variety of companies including Fox, Sony, Microsoft, Apple, Tribune, Wells Fargo, and Samsung as well as many large law firms. Co-ran So Cal region.  **June 1982 – MARCH 2001**  **Executive vice president, board member**  Lead a brokerage team and served on the board of directors. Started as an intern while at UCLA.  [WWW.CUSHMANWAKEFIELD.COM](http://www.cushmanwakefield.com/)  **JUNE 2005– JANUARY 2011**  **Executive vice president**  Lead a brokerage team. (Notably, I represented Lincoln Property Company in leasing 430,000 sf in Playa Vista to Myspace and participated in the speculative project’s design with architect Scott Johnson).  [www.lpc.com](http://www.lpc.com/)  **MARCH 2001 – JUNE 2005**  **Executive vice president, PARTNER**  Ran Southern California operations which included acquisitions, development, construction, and property management. Acquired office space assets worth over $200m. |
| **EDUCATION**  **1978-1982**  **BACHELOR OF ARTS,** UCLA  Communications major.  **ACTIVITIES**  I am involved with Chrysalis, JDRF and the Harmony Project and served as a member of the Board of Advisors, Goodwill Industries. I enjoy skiing, paddle tennis, golf, reading, hiking, and travelling the world. |