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| **WORK EXPERIENCE****A blue and black logo with a graph and a line  Description automatically generated** [WWW.OCCUPIERCONSULTING.COM](http://www.occupierconsulting.com/)**JANUary 2021 – present****President** Founder and principal of this boutique tenant brokerage and project management firm.  |
|  [WWW.DYNAMICDEVCO.COM](http://www.dynamicdevco.com)/)**february 2017 – december 2020****President, dynamic development company** Equity partner responsible for $399m of development across 27 projects. Responsibilities include securing entitlements, coordinating internal and external design and construction, raising debt and equity, and overseeing leasing and property management. [www.savills.us](http://www.savills.us/)**february 2017 – present****strategic advisor** Serve in an advisory role to various tenant representation teams at the firm. **January 2011 – february 2017****Executive vice president, board member, Co-Regional Manager** Led a brokerage team and served on the board of directors. Transacted over 15m square feet of transactions globally with a value of over $3b during my brokerage career. Much of my work has been in corporate representation of a variety of companies including Fox, Sony, Microsoft, Apple, Tribune, Wells Fargo, and Samsung as well as many large law firms. Co-ran So Cal region.**June 1982 – MARCH 2001****Executive vice president, board member** Lead a brokerage team and served on the board of directors. Started as an intern while at UCLA.[WWW.CUSHMANWAKEFIELD.COM](http://www.cushmanwakefield.com/)**JUNE 2005– JANUARY 2011****Executive vice president** Lead a brokerage team. (Notably, I represented Lincoln Property Company in leasing 430,000 sf in Playa Vista to Myspace and participated in the speculative project’s design with architect Scott Johnson).[www.lpc.com](http://www.lpc.com/)**MARCH 2001 – JUNE 2005****Executive vice president, PARTNER** Ran Southern California operations which included acquisitions, development, construction, and property management. Acquired office space assets worth over $200m. |
| **EDUCATION****1978-1982****BACHELOR OF ARTS,** UCLACommunications major. **ACTIVITIES**I am involved with Chrysalis, JDRF and the Harmony Project and served as a member of the Board of Advisors, Goodwill Industries. I enjoy skiing, paddle tennis, golf, reading, hiking, and travelling the world.  |