

Capability Statement

F C C S

Federal Contracting Consulting Services

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Company Information

Federal Contracting Consulting Services (FCCS) offers client-focused, custom-tailored approaches for small and large general contractors and subcontractors specializing in the federal construction market. With leadership that spans nearly 20 years in the industry, our team has had direct experience and involvement within all operational departments at an executive management level within federal construction firms. We have been in your shoes, and we understand what it takes to succeed. In addition to role-specific experience, our team has significant experience with all Department of Defense contracting agencies (USACE, Air Force, NAVFAC), as well as Department of Veterans Affairs, FAA, GSA, Air National Guard, and Department of Interior.

Services Provided

- General Marketing
- Business Development
- Proposal Management
- Cost Estimating
- Construction Management
- Project Closeout
- Scheduling
- Owner Representation

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Pre-Construction

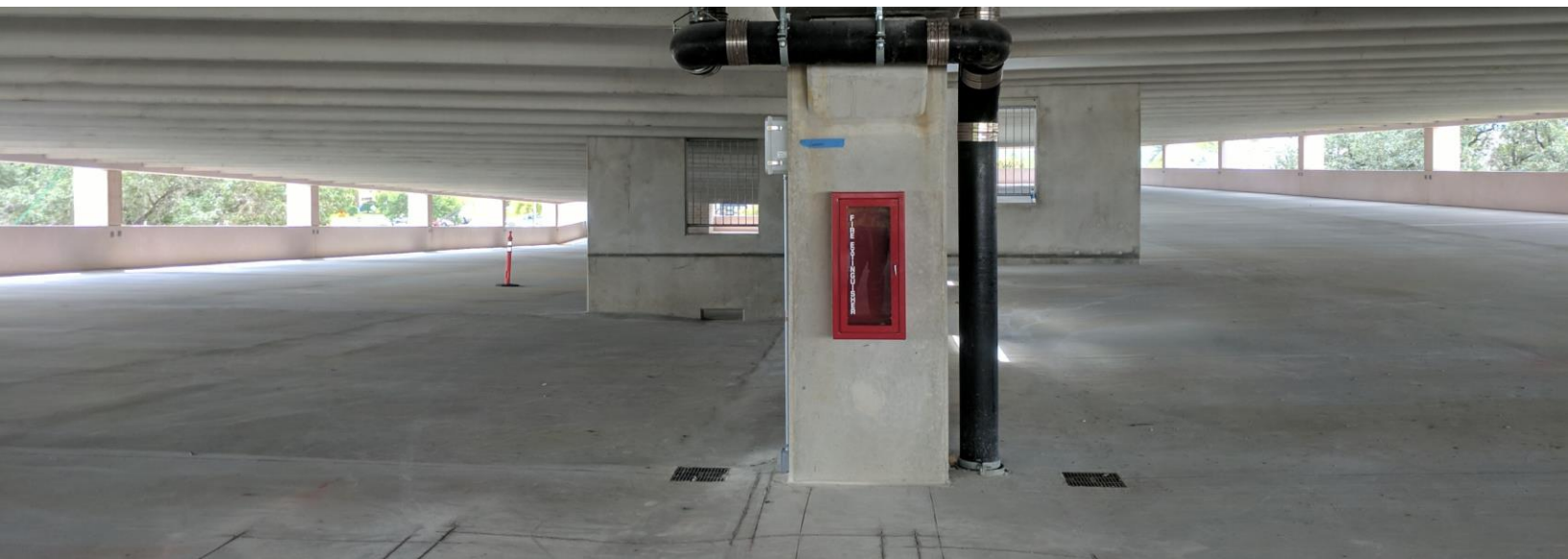
Pre-Construction activities cover a range of scopes and is often, outside of estimating, overlooked and considered not important. However, to a federal contractor, pre-construction efforts can be the difference between rapid growth and slow decline. FCCS' pre-construction services puts a client in position to succeed, with the tools needed for continued success. Leveraging our 20 years of experience, our clients can outsource non-job-costed staff to maintain a low overhead, while increasing win rates and profitability. FCCS' proven database and templates reduce RFP response costs by 30% and allows in-house staff to provide quality responses to standard task order LPTA RFPs, long after FCCS' involvement. Regardless of your needs, FCCS a proven plan for success.

Pre-Construction Services

- General Marketing
- Business Development
- Website Content
- Capture Planning
- Proposal Writing & Management
- Proposal Database
- Cost Estimating
- Subcontracts/Contract Negotiations
- Scheduling
- Teaming/Joint Ventures

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Construction/Operations

While a traditional construction firm's operational department typically focuses solely on building, federal construction requires a tremendous amount of detailed planning, scheduling, administrative paperwork, proper documentation and notifications, and strict compliance with governmental standards and contractual requirements. FCCS has proven processes, procedures, tools and resources to effectively and efficiently manage and monitor complex projects for complex clients, such as the USACE. And, for when projects encounter problems, as many often do, FCCS has significant experience working through issues and resolving conflicts favorably for our clients, within acceptable margins and relationships maintained.

Construction/Operations Services

- Turn-key Project Management
- Design Management
- Project Kick-off Support
- Project Scheduling
- Subcontract Selection
- Subcontract/Contract Negotiations
- Project Closeout
- Project Staffing Support
- Conflict Resolution
- Request for Equitable Adjustments (REAs) Support
- Submittal Management
- Executive Management Reports

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Owner Representative

Real property owners, developers and tenants typically are not in the business of construction, nor are they construction management experts. Making sure their investment is protected and their timeline and schedule is upheld is the most important aspect of the project for owners. It is with this understanding that FCCS centers our Owner Representation services around; ensuring cost, schedule and performance are maintained so owners can focus on their own enterprise. FCCS fills the role for the owner by developing the scope and RFP, bidding the project, reviewing subcontracts to ensure coverage, building the budget and managing project costs, monitoring construction progress, ensuring quality and safety, and resolving conflicts and discrepancies.

Owner-Rep Services

- Budgeting/Planning
- Scope/RFP Development
- Bid Packages
- Constructability Reviews / Design Reviews
- Construction Management
- Inspections/Testing (sub-consultants)
- Risk Identification/Mitigation
- Schedule Development/Review

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