

# Why SaaS Backups Aren't Enough: **UNLOCKING THE POWER OF AN IT TRUSTED ADVISOR**

Relying solely on SaaS platforms for data protection may leave your business vulnerable. An IT trusted advisor can bridge the gap.



# SAAS BACKUPS ARE LIMITED— AND SO IS YOUR DATA RETENTION

Managing cloud-based data is critical, yet leading SaaS platforms only retain deleted data for short periods:

- **Microsoft:** 90 days
- **Google Workspace (G Suite):** 30 days
- **Salesforce and Box:** 14 days.
- **Dropbox:** Limited recovery tied to user-level activity.

After these periods, your data is gone forever, risking irreparable loss from errors, deletions, or attacks.

# SAAS PLATFORMS SHARE RESPONSIBILITY, **NOT LIABILITY**

SaaS providers follow a shared responsibility model:

- **Their role:** Ensure infrastructure security and uptime.
- **Your role:** Protect data, manage backups, and meet compliance requirements.

**The platform ensures security, but** safeguarding your critical data is your responsibility. **Robust protection is needed to avoid risks of data loss, compliance breaches, and costly disruptions.**

# YOUR DATA IS STILL AT RISK— EVEN IN SAAS

SaaS backups face risks, including:

- **Ransomware Attacks:** Corrupted or encrypted files may overwrite SaaS backups, leaving them unusable.
- **Insider Threats:** Employees—whether malicious or accidental—can delete or alter critical files, sometimes beyond recovery.

These scenarios can disrupt your business and compromise sensitive data without the right protections in place.



# COMPLIANCE GOES BEYOND NATIVE SAAS TOOLS

Meeting industry regulations like **GDPR**, **HIPAA**, or **CCPA** requires more than standard SaaS features.

Key requirements include:

- Long-term retention of sensitive data.
- Detailed audit trails for reporting and accountability.
- Fast, reliable recovery processes during audits or data breaches.

Without a tailored compliance strategy, businesses risk fines, reputational damage, or operational disruptions.

# AN IT TRUSTED ADVISOR BRIDGES THE GAPS

An IT trusted advisor ensures your SaaS data protection strategy is comprehensive and future-ready by:

- **Designing Ransomware-Proof Solutions:** Safeguard your data from attacks and ensure it's always recoverable.
- **Implementing Custom Retention Policies:** Meet compliance and business requirements with tailored data retention.
- **Providing Centralized Management:** Simplify protection and recovery across multiple SaaS platforms.

This expertise ensures your business is secure, compliant, and prepared for any data-related challenge.

# **FUTURE-PROOF YOUR SAAS STRATEGY**

Partnering with an IT trusted advisor transforms your SaaS strategy by:

- Ensuring Comprehensive Protection: Go beyond basic SaaS tools for robust data security.
- Achieving Regulatory Compliance: Meet industry standards with ease and confidence.
- Minimizing Downtime: Quickly recover from disruptions and keep operations running smoothly.
- Gaining Peace of Mind: Focus on growing your business, knowing your data is safe and recoverable.

**Secure, scalable, and reliable—this is how you unlock the full potential of your SaaS investments.**

# PROTECT YOUR SAAS DATA WITH AB ADVISORY DYNAMICS

Tailored solutions to protect your SaaS environments, ensuring your critical data is secure, recoverable, and scalable.

- **Mitigate Data Loss Risks:** Protect against accidental deletions, malicious actions, and ransomware attacks.
- **Mission-Critical Backups:** A robust, user-friendly platforms delivering reliable backups that scale with your SaaS growth.
- **Broad SaaS Coverage:** Support for the most common SaaS applications, including:



Emails, SharePoint, OneDrive, Teams.

G Suite

Gmail, Team Drive



Files, metadata, organization data.



# YOUR PARTNER IN IT TRANSFORMATION

At **AB Advisory Dynamics**, we specialize in empowering businesses with tailored IT solutions, including:

- Comprehensive data protection and recovery strategies.
- Advanced tools for compliance and reporting.
- Expert guidance to navigate the complexities of modern IT environments.

Contact us today to discuss how **AB Advisory Dynamics** can elevate your IT strategy!

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