Name: Date: Date of Appointment:



## **Brain Dump**

Let us help you articulate your situation. Put and x beside any that apply to you:

	I am working towards my financial goals.		I worry I will outlive my money.		I don't know how my business will help me in retirement.
	I am stressed about finances.		I have no strategy to overcome obstacles.		I have a clear path to retirement.
۵	I have undefined goals.	۵	I do not take advantage of my 401(k) match.	۵	I am worried about estate taxes.
	I can see my investments growing.		I am not sure why I save money.		I have unfinished estate plans.
	I have aging parents I need to care for.		I do not review or use available tools to achieve my goals.		I am not sure if I should borrow or pay cash for big purchases.
۵	I do not write down goals.		My insurance coverage is adequate.		I have inadequate emergency savings.
	My money is allocated in the wrong investments.		I am afraid to spend money.		I have no idea if my employer plan is set up correctly.
۵	I want to take a big vacation.		I don't have a plan.		I never take vacations.
۵	I do not identify obstacles to my goals.		I pay high taxes.		I would like to invest more.
٥	I spend more than I make.		I have health problems.		I have too many accounts/advisors.

BluePrint Financial Planning bpfinancialplanning.com 402-873-0530 · 1720 S 11TH ST · NEBRASKA CITY, NE 68410

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