

*“Don’t sit down and wait for the opportunities to come. Get up and make them happen.”*

– UNKNOWN

## POWER PLAYER

**W**ith more than 30 years of real estate success, **CHRIS PEQUET** of Jameson Sotheby’s International Realty, delivers unparalleled service, earning her a spot among *Crain’s* Most Notable Real Estate Agents and *Chicago Magazine’s* Top 100 Agents. A proud recipient of the 5 Star National Service Award, Pequet excels in the luxury market across the Western Suburbs, with a special focus on Hinsdale and its surroundings. Her dedication and expertise make her a standout in the industry.

**How do you inspire others?** The only way I know how to inspire others is to follow those who inspire me. That is through hard work, honesty, and integrity.

**Definition of success?** For me, success is more than achieving business goals. It’s the pursuit of the absolute best relationships with family, friends, and clients.

**Greatest risk you’ve taken as a professional?** On a few occasions throughout my career, I have taken on large real estate development projects that typically might be handled by a commercial real estate department. The first project of this type was early in my career initially challenging my experience and skill set. However, my hard work and tenacity proved successful and broadened my horizons and the services I could offer my clients.

**Best piece of advice for anyone starting out?** Protect your integrity and manage your time. You can only earn integrity and you can never replace wasted time.

**Traits you think great leaders possess?** I think a great leader is one who asks you to do what they are willing to do themselves. They inspire by their own work ethic.

**Powerful woman you admire the most?** The women I admire are those who are kind and are always giving of themselves. They are the ones that influence me the most.

*For more information, visit [chrispequet.com](http://chrispequet.com) and follow @chris\_pequet on Instagram.*

