

**DMC TURQUIA LLC**

**OFFICIAL LUXURY B2B DESTINATION OPERATIONS GUIDE: TURKEY**

**1. CORPORATE STRUCTURE & REGULATORY COMPLIANCE**

DMC Turquia LLC is a legally registered corporate entity established in the State of Wyoming, USA (Filing ID: 2026-001911995), with operational and destination management headquarters based in Buyukada, Istanbul, Republic of Turkey.

To ensure absolute operational agility, price competitiveness, and deep localized mastery, DMC Turquia LLC intentionally operates on an asset-light, strategic partnership model. While the overarching legal framework and B2B financial transactions are managed under strict U.S. corporate regulations, all local execution, regional transport coordination, and on-ground hospitality services within the Republic of Turkey are executed exclusively in partnership with fully licensed, A-Group travel agencies registered with TURSAB (Association of Turkish Travel Agencies). This structural synergy guarantees double-layered legal, compliance, and financial protection for international travel advisors and their VIP clients.

**2. SCOPE OF PREMIUM INBOUND OPERATIONS**

As a specialized full-service B2B Destination Management Company (DMC), we design, manage, and execute end-to-end luxury solutions across Turkey:

- \* M.I.C.E. Operations: Seamless execution of high-level international meetings, corporate incentive travel, bespoke product launches, and regional exhibitions with comprehensive venue management and zero-fault logistics.
- \* Destination Weddings & Celebrations: High-yield, turnkey event design for luxury destination weddings and ultra-private milestone celebrations in iconic locations (e.g., historical Bosphorus palaces, Aegean coastal estates).
- \* Tailor-Made VIP Journeys: Bespoke cultural expeditions, private multi-region family itineraries, and high-security adventure trips customized to the lifestyle profiles of High-Net-Worth Individuals (HNWIs).
- \* Luxury Yacht Charters & Blue Cruises: Private, verified megayacht and luxury gulet charters navigating the Turkish Riviera, featuring custom marine itineraries, onboard private chefs, and stabilization systems.
- \* Signature Wellness & Yoga Retreats: Curated mindfulness, yoga, and holistic health retreats executed in secluded, ultra-luxury boutique venues along the Mediterranean and Aegean coasts.

**3. STRATEGIC ON-GROUND LOGISTICS & FLIGHT OPERATIONS**

**DMC TURQUIA LLC**

**Travel – M.I.C.E - Blue Cruise – Destination Wedding - Yoga-Retreat Tour**

[www.dmcturquiallc.com](http://www.dmcturquiallc.com)

[necati@dmcturquiallc.com](mailto:necati@dmcturquiallc.com)

**USA Office:** 30 N Gould St # 62449, Sheridan, WY 82801

**+1 (667) 788 – 7572**

**Turkey Office:** Maden Mah. Mahmut Nedim Doral Sok. No:1 Daire: 7 Büyükdada/Istanbul, Türkiye

**+90 543 252 2110**





Turkey's diverse geography demands precise, minute-by-minute logistical planning. Our travel guides and operational proposals incorporate strict route optimization algorithms to protect the client experience:

- \* Terrestrial Transport: Fleet deployment consists exclusively of premium Mercedes-Benz Sprinter vans and executive sedans configured with custom luxury seating, onboard secure Wi-Fi, and personalized refreshments. Every driver undergoes vetting and adheres to strict regional transit laws.
- \* Private Aviation & Marine Access: Full coordination of private jet handling, VIP helicopter shuttle routing (e.g., Istanbul to Bodrum), and exclusive private docking permits across major Turkish marinas.

#### 4. EXCLUSIVE INSIDER ACCESS & ATTRACTIVITY MANAGEMENT

DMC Turquia LLC bridges the gap between traditional tourism and absolute exclusivity. Our guides outline operational parameters for securing:

- \* After-hours, private access to UNESCO World Heritage sites (e.g., private evening tours of Ephesus or Hagia Sophia free from public crowds).
- \* Exclusive curatorships, private museum openings, and private luxury artisan workshops.
- \* Real-time operational adjustment based on seasonal shifts, diplomatic closures, or local restoration updates.

#### 5. B2B SERVICE STANDARDS FOR INTERNATIONAL ADVISORS

We operate strictly as a white-label regional extension of your agency, protecting your brand equity and client relationships:

- \* White-Label Documentation: All itineraries, route guides, and digital confirmations are delivered fully branded with your travel agency's logo, layout, and corporate color schemes.
- \* 24/7 VIP Concierge Dispatch: Direct, round-the-clock professional support for your clients while on the ground in Turkey, handled by multilingual, white-collar destination managers.
- \* Rapid Quote Turnaround: Comprehensive, highly customized, and cost-effective B2B proposals delivered within 24 to 48 hours from request.

#### 6. B2B REGISTERED PARTNERSHIP PROTOCOLS

We build long-term, mutually beneficial alliances with premium networks (including independent consultants, Virtuoso, Signature, and ASTA affiliates). International partners are invited to register their agencies directly without public forms.

For verified Request for Quotes (RFQ) or official partnership onboarding, please email your agency profile (including legal name, network affiliations, and core inquiries) directly to our relations team at: [support@dmcturquiallc.com](mailto:support@dmcturquiallc.com) or contact our 24/7 corporate WhatsApp desk at +90 543 252 2110.

### DMC TURQUIA LLC

Travel – M.I.C.E - Blue Cruise – Destination Wedding - Yoga-Retreat Tour

[www.dmcturquiallc.com](http://www.dmcturquiallc.com)

[necati@dmcturquiallc.com](mailto:necati@dmcturquiallc.com)

USA Office: 30 N Gould St # 62449, Sheridan, WY 82801

+1 (667) 788 – 7572



Turkey Office: Maden Mah. Mahmut Nedim Doral Sok. No:1 Daire: 7 Büyükkada/Istanbul, Türkiye  
+90 543 252 2110

## Terms and Conditions for B2B Partners

### Our Commitment to Excellence

At DMC Turquia LLC, we pride ourselves on delivering bespoke, luxury experiences and highly personalized service. We understand that your elite clientele expects nothing short of perfection. Our mission is to serve as your premier boutique partner in Türkiye, ensuring every detail of your FIT or Group itinerary is executed with the highest standards of sophistication and care.

### 1. Scope of Agreement

These terms apply to all FIT (Free Independent Traveler) and Group Bookings managed by DMC Turquia LLC acting as the Destination Management Company for luxury services within Türkiye. Ground operations, logistics, and vendor networks are executed via exclusive TÜRSAB-certified operational affiliates under strict quality standards.

### 2. Booking and Confirmation Process

**FIT Bookings:** Requests must be submitted via our B2B portal or official email. Bookings are confirmed exclusively upon the issuance of a written Confirmation Voucher by DMC.

**Group Bookings (30+ Pax):** Quotes for luxury group travel are valid for 14 days. A signed contract and initial deposit are required to secure allotments and specialized guides.

### 3. Secure Payment Policy

To ensure the highest level of financial security and convenience for our international partners:

**Payment Methods:** All payments must be settled through our Secure Payment Gateway or official designated banking channels of DMC.

**Currency & Rates:** All rates are quoted in USD (unless specified otherwise) and are net/non-commissionable.

**FIT Deposits & Balances:** A 50% deposit is required at confirmation, with the final 50% balance due exactly 30 days prior to arrival.

**Group Deposits:** A 30% deposit is required to secure group blocks, with the final balance due 30 days before service initiation.

### DMC TURQUIA LLC

Travel – M.I.C.E - Blue Cruise – Destination Wedding - Yoga-Retreat Tour

[www.dmcturquiallc.com](http://www.dmcturquiallc.com)

[necati@dmcturquiallc.com](mailto:necati@dmcturquiallc.com)

USA Office: 30 N Gould St # 62449, Sheridan, WY 82801

+1 (667) 788 – 7572



Turkey Office: Maden Mah. Mahmut Nedim Doral Sok. No:1 Daire: 7 Büyükkada/İstanbul, Türkiye  
+90 543 252 2110

#### 4. Cancellation and Refund Policy

Cancellations must be submitted in writing and are subject to the following graduated schedule:

**46+ days prior to arrival:** Full refund minus a nominal administrative fee ( $\leq 5\%$ ).

**45–31 days prior to arrival:** 25% cancellation fee.

**30–16 days prior to arrival:** 50% cancellation fee.

**15 days or fewer prior to arrival, or No-Show:** 100% cancellation fee, subject to waiver if luxury suppliers issue fee free waivers.

**Last-Minute Bookings:** Bookings made within 15 days require 100% upfront payment, fully protected with a cash refund or open-date credit guarantee if unfulfilled due to provider failure.

#### 5. Amendments and Concierge Changes

Reasonable itinerary enhancements are accommodated. Changes requested within 14 days of arrival may incur an administrative fee of up to \$50 plus direct third-party vendor costs.

#### 6. NON-CIRCUMVENTION AND CONFIDENTIALITY

The Partner explicitly agrees not to bypass, circumvent, or attempt to bypass DMC to establish direct business relationships with any local operational affiliates, guides, hotels, or vendors introduced through this partnership. Any breach will result in immediate termination of partnership rights and legal liability for commercial damages equal to the estimated gross value of bypassed transactions.

#### 7. LIABILITY, FORCE MAJEURE & INSURANCE

**Intermediary Liability:** DMC acts as an elite intermediary and is not liable for disruptions caused by third-party vendors beyond reasonable control.

**Force Majeure:** Includes natural disasters, government-enforced travel bans, severe airspace closures, epidemics, or sudden security emergencies. In such cases, clients are entitled to a full cash refund or a flexible open-date travel credit without penalty, excluding non-recoverable out-of-pocket supplier expenses actually incurred.

**Travel Insurance:** Mandatory comprehensive international travel insurance is strongly advised for all participating travelers.

**8. GOVERNING LAW AND JURISDICTION** This agreement shall be governed by and construed in accordance with the laws of the Republic of Turkey and international commercial standards. Any legal disputes shall be submitted to the competent courts of Istanbul, Turkey.

#### DMC TURQUIA LLC

Travel – M.I.C.E - Blue Cruise – Destination Wedding - Yoga-Retreat Tour

[www.dmcturquiallc.com](http://www.dmcturquiallc.com)

[necati@dmcturquiallc.com](mailto:necati@dmcturquiallc.com)

USA Office: 30 N Gould St # 62449, Sheridan, WY 82801

+1 (667) 788 – 7572



**Turkey Office:** Maden Mah. Mahmut Nedim Doral Sok. No:1 Daire: 7 Büyükdada/Istanbul, Türkiye  
+90 543 252 2110