

Product Overview

Real-time Patient Experience Predictions & Interventions

Predict & Increase HCAHPS | Increase CMS Reimbursements | Real-time Interventions | Enhance Productivity







Key Trends

- Patient Experience (HCAHPS score) are directly linked with Medicare reimbursements
- More than 80% of patients state that customer experience is the single most decisive factor besides the quality of care in determining their loyalty to any physician
- Patient Experience and Value Based Care top the HIMSS 2018 Trends
- More and more hospitals are hiring Chief experience Officer role with the core responsibility of setting up a patient experience program
- Need is growing for combining the experience X and Operational - O data to receive the value based outcomes
- Demand for real-time feedback captured during the patient journey is increasingly more relevant and actionable as opposed to retrospective surveys

We are revolutionizing

patient experience such that patients love their hospital like their favorite coffee place while helping the hospital increase upto 15% additional revenue & re-imbursements.

- 30% of Value Based Purchasing Program is based on Patient Experience while the remaining 70% also based on better patient outcomes
- Medicare Re-imbursements have increased from USD 400 billion in 2007 to USD 700 billion in 2017 and are expected to increase around 30% in the next 10 years
- Word of Mouth, Online Reviews and Referrals play a key role in selecting the hospitals







Problem

Conventional Patient Experience is BROKEN!

Hospitals lack a **real-time** and **predictive patient experience** intervention framework and platform.



This results in **disconnected**, **reactive** and **non-personalized** patient experience costing hospitals their **reputation**, **reimbursement dollars** and **resources**.

Most hospitals, as part of their patient-centric digital transformation end up creating ad-hoc, band-aid solutions that try and tie up the EHRs with point of care solutions to respond to this need. The current solutions are NOT real-time, NOT patient-centric and are ad-hoc extensions of existing hospital-centric solutions.



Problem: Conventional Patient Experience Lifecycle is Broken

Data is collected in EHR (Epic / Cerner) but is NOT utilized to enhance the patient experience in the real-time



Child walks into the clinic or is brought in emergency in ambulance



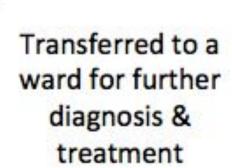
Receptionist checks in the child in emergency

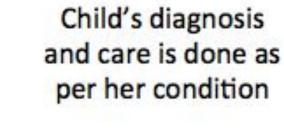


Treated in ER before being transferred to ward



Pre-authorizations for Insurance OR CMS Medicaid are determined





Child gets discharged from the hospital post treatment





BROKEN PATIENT EXPERIENCE

No real-time insights or interventions to make the patient experience better



Since the child has been discharged there is no way to improve her or parent's experience now.

Reactive, disconnected, retrospective and non-personalized patient experience improvement initiatives



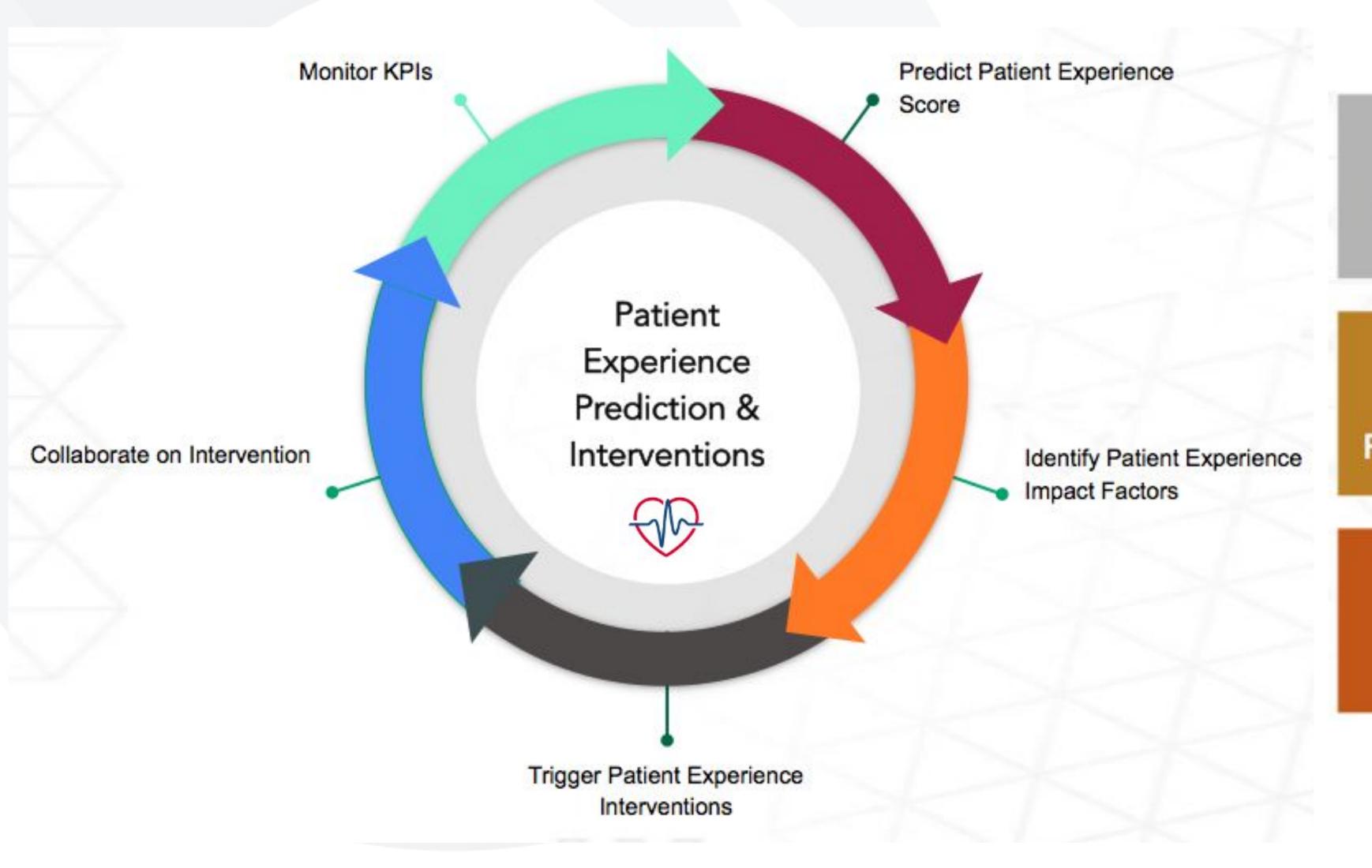
Parents report their child's experience & their own experience with their child's inpatient hospital stay

Long cycle before the patient satisfaction score is even captured





Solution



Predict HCAHPS Score

Increase CMS Reimbursements

> Enhance Staff Productivity

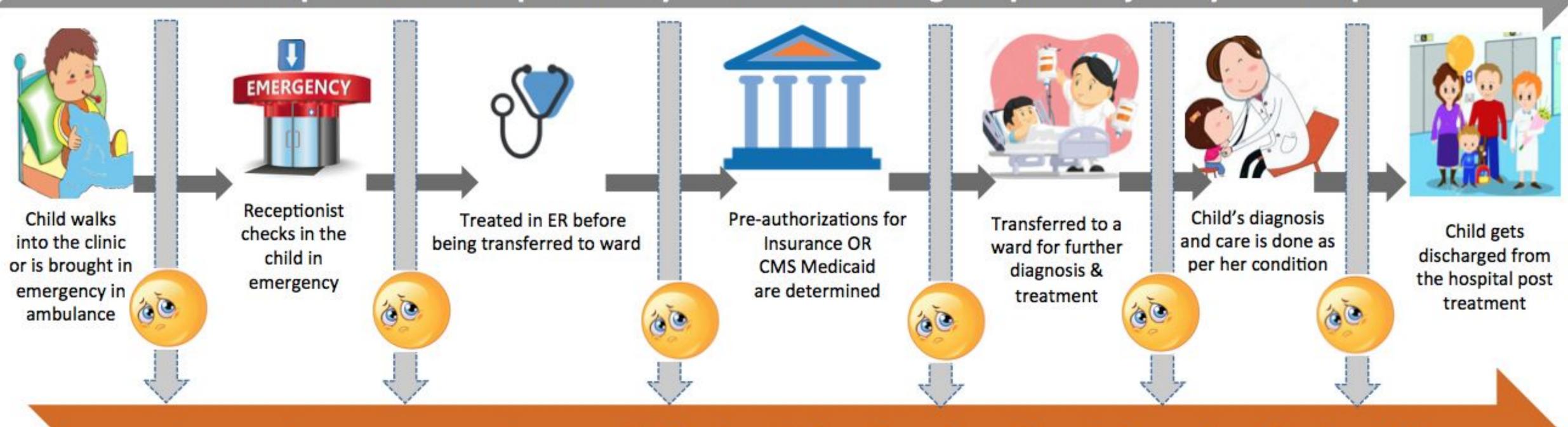
Improve HCAHPS Score

Real-time
Patient Experience
Interventions

Improve Referrals & Word of Mouth

Solution: Patient Experience Intervention Framework Lifecycle

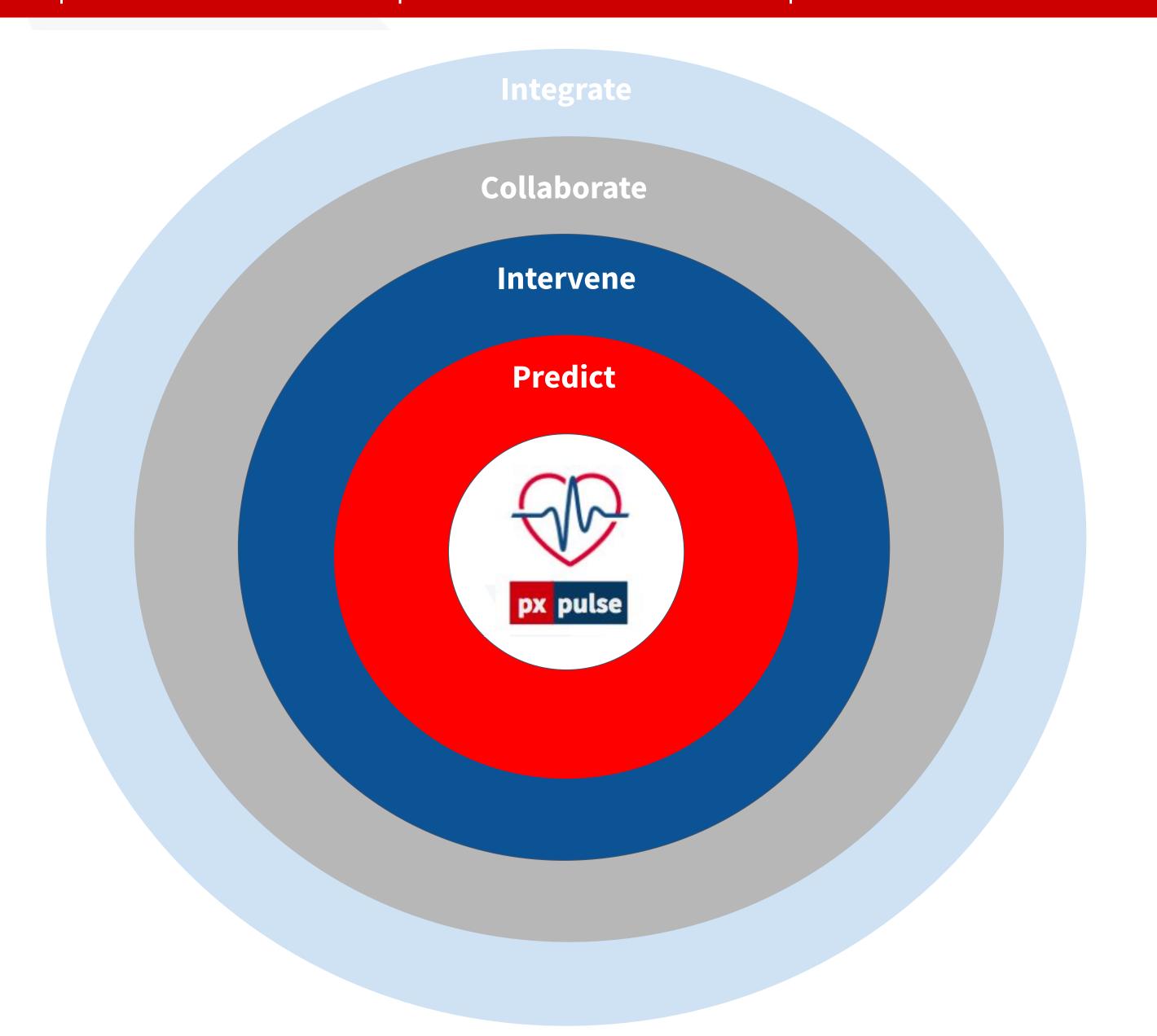
Patient Experience Score is predicted by the ML model throughout patient's journey in the hospital

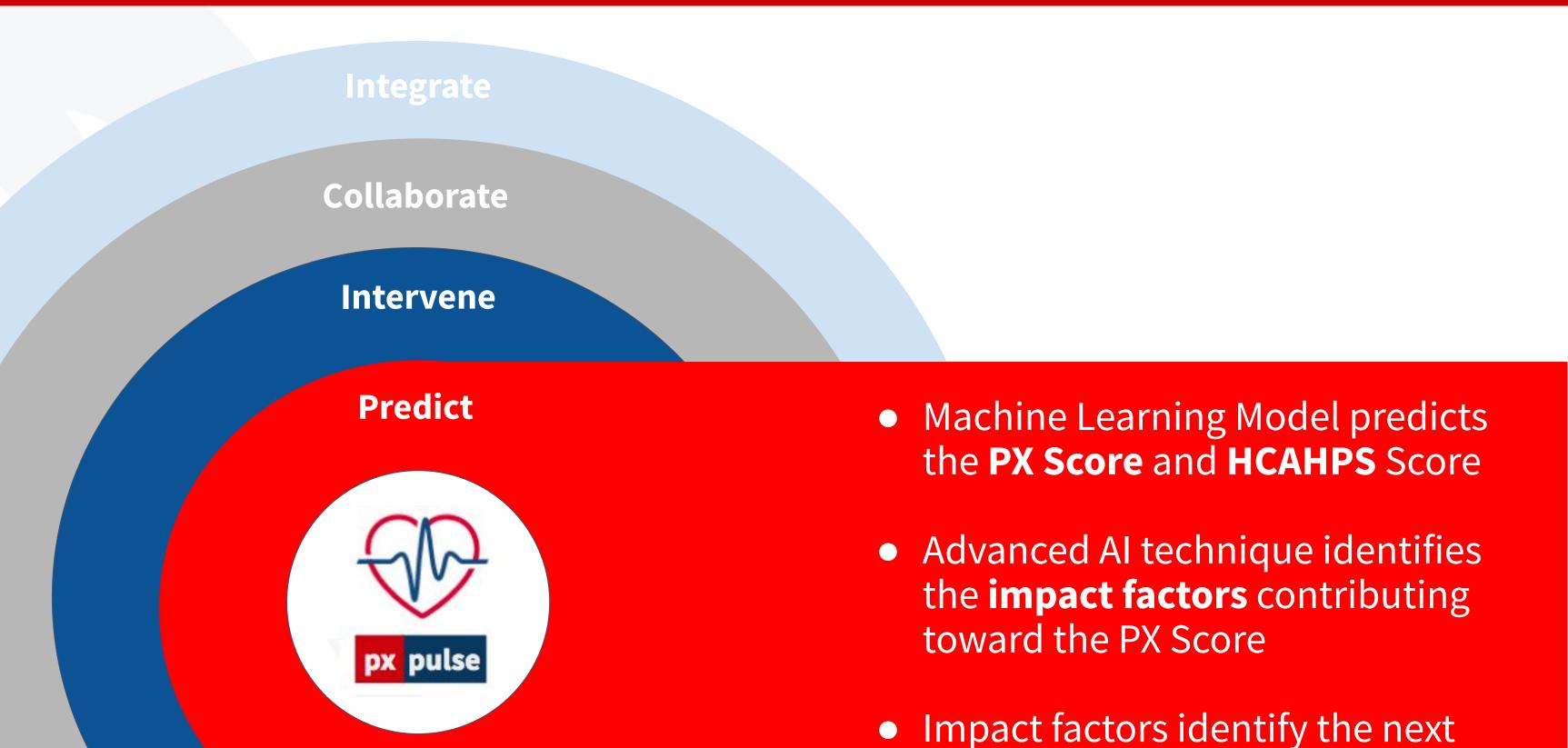


Interventions are generated automatically when Patient Experience Score is lower than the threshold





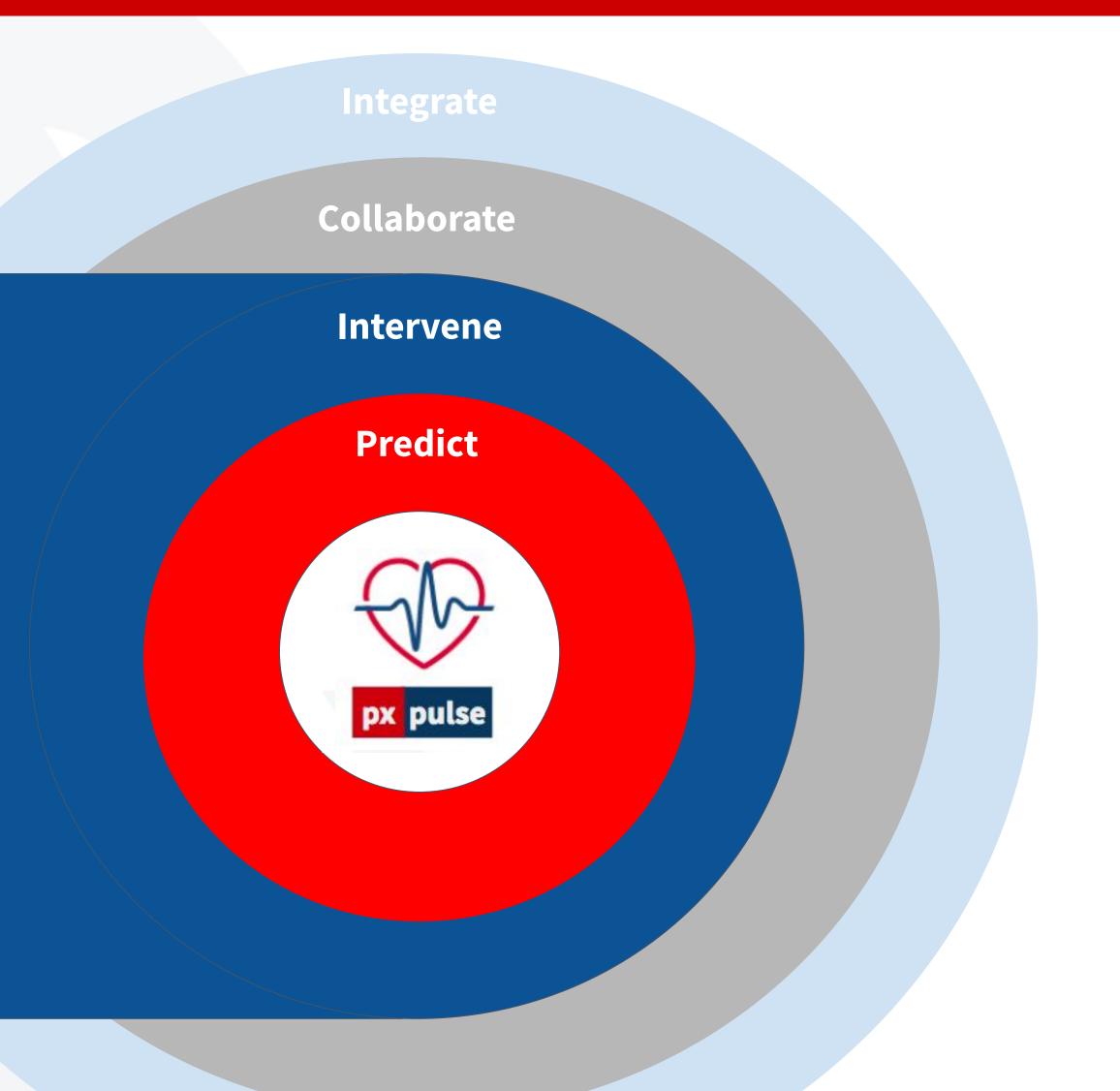


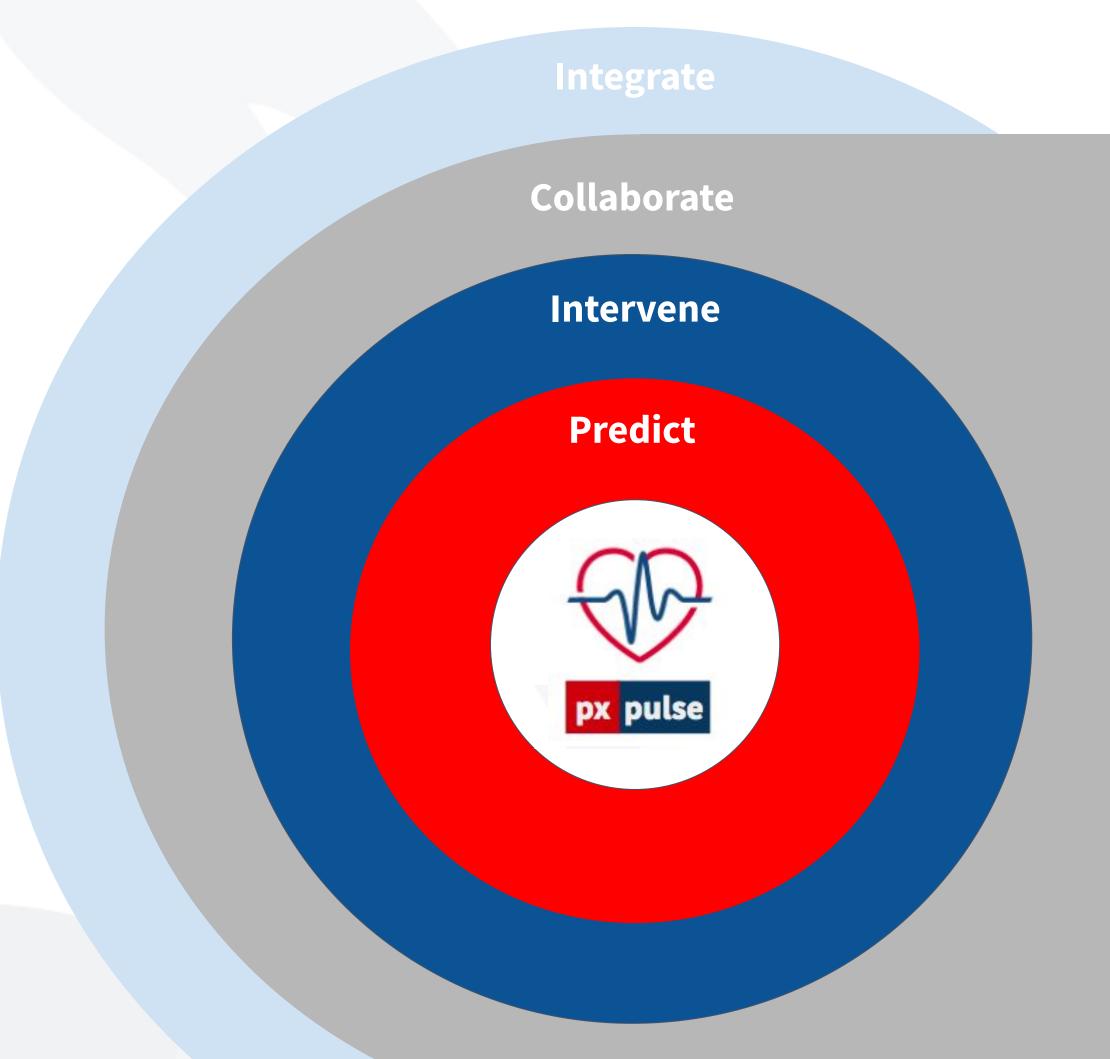


most appropriate intervention

 Integrated Intervention Framework triggers the most appropriate PX intervention

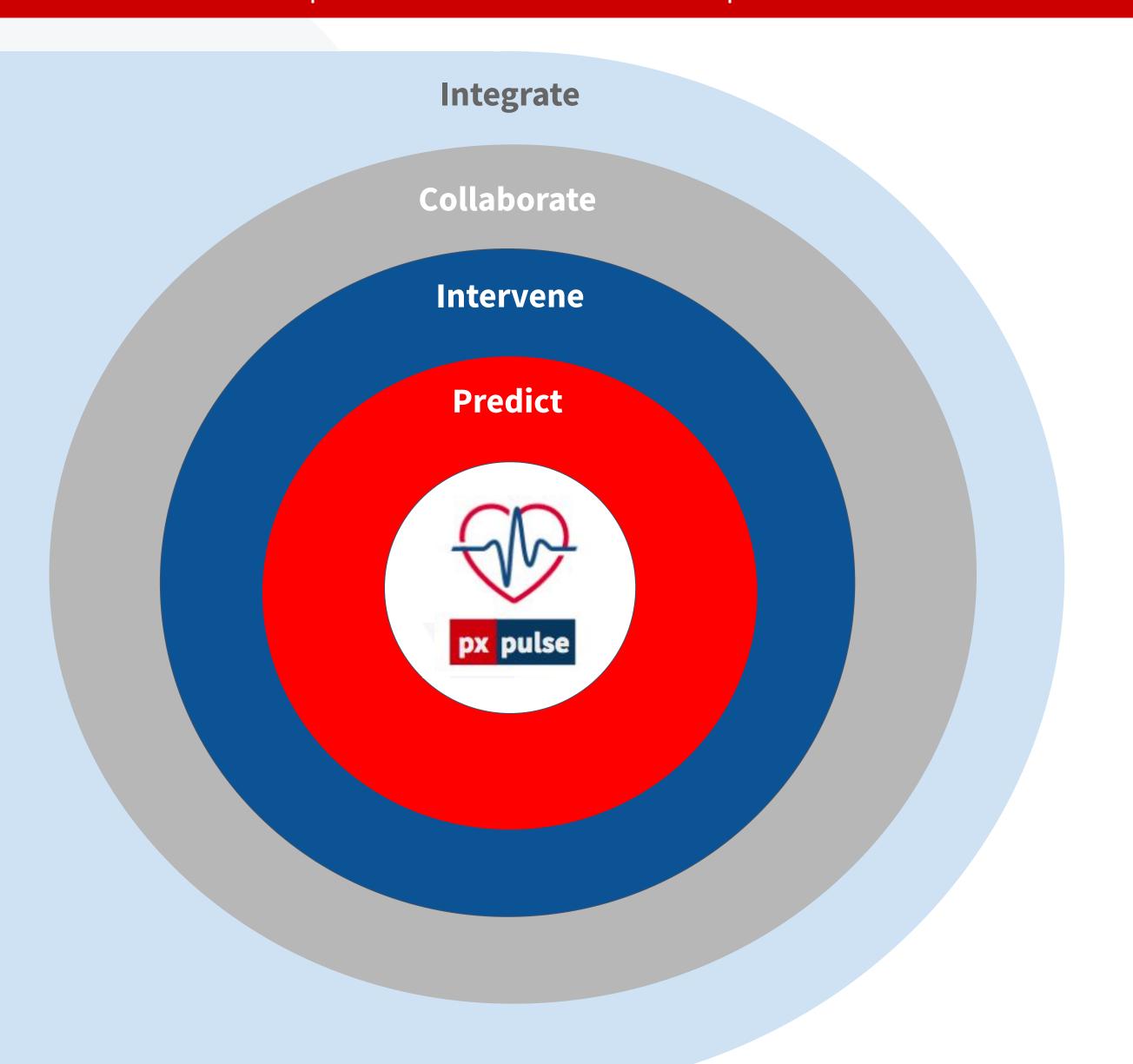
- PX Interventions are mapped to the actions in the PX Standard Operating Procedure
- Most appropriate care team or extended team member is assigned the action





- Care Team and the extended team collaborates around the PX Intervention
- Collaboration allows for smooth flow of interventions across the departments and teams

- PX Pulse is integrated with most common **EHRs** including Epic, Cerner, AllScripts and more...
- PX Pulse is HIPAA compliant and all integrations are secured using highest encryption protocols



- PX Flo is integrated with most common **EHRs** including Epic, Cerner, AllScripts and more...
- Integrated Intervention Framework triggers the most appropriate PX intervention
- PX Interventions are mapped to the actions in the PX Standard Operating Procedure
- Most appropriate care team or extended team member is assigned the action

 PX Flo is HIPAA compliant and all integrations are secured using highest encryption protocols Integrate

Collaborate

Intervene

 Care Team and the extended team collaborates around the PX Intervention

Predict



- Machine Learning Model predicts the PX Score and HCAHPS Score
- Advanced AI technique identifies the **impact factors** contributing toward the PX Score
- Impact factors identify the next most appropriate intervention
- Collaboration allows for smooth flow of interventions across the departments and teams

Contact



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