



COMPANY DATA

Peñate Consulting, LLC

Est. 2022

State GA

NAICS Codes

- 541611

- 541618

- 541990

UEI No. DDTBZTMNBWP6

CAGE No. 9JRE3

EIN 92-0773037

GSA Contract No.

CERTIFICATIONS

- Women Owned Enterprise
- Women Owned Small Business
- Minority Owned Business
- Small Business Certification (SBA)

AFFILIATIONS

- Georgia Hispanic Chamber
- Latin American Chamber
- Gwinnett Chamber
- Richmond Hill Bryan Co. Chamber
- Association of Proposal Management Professionals

RECOGNITIONS

- Gwinnett Chamber Small Business of the Year Nominee (2023)
- Best of Georgia Honoree (2023)

CONTACT

 **Melissa Peñate**
CEO/Founder

 melissa@peñateconsulting.com

 404.984.6111

 peñateconsulting.com

 Peñate Consulting LLC.

CAPABILITY STATEMENT

Peñate Consulting, LLC, helps secure and manage government contracts and grants for small businesses, nonprofits, and local governments. Our services are grounded in a deep understanding of procurement, grants, and business operations. As a minority-owned business, we specialize in breaking down barriers to help our clients achieve their organizational goals.

KEY SERVICES



- Grant & Proposal Writing
- Fundraising Strategy Development
- Government Contract Consulting
- Blueprint for Maximizing Grant Awards
- Winning Government Contracts Formula

CORE COMPETENCIES

- Grant Research and Proposal Writing
- Government Contract Management
- Grant Management
- Government Consulting Services
- Business Management Consulting
- Training via Webinars and Workshops

PAST PERFORMANCE

We have a proven track record of successfully securing grants and government contracts for our clients. Notable achievements:

-  Secured a multi-million dollar federal grant for a nonprofit organization's community development project, resulting in significant community impact and sustainable growth.
-  Provided comprehensive grant management support to the City of Auburn, leading to improved efficiency in grant administration and increased funding success rates.

DIFFERENTIATORS

-  Dedicated and client-focused approach, providing personalized support and guidance.
-  Extensive experience working with diverse clients across industries and sectors.
-  Strong relationships with funding agencies, government entities, and industry partners.
-  Proven expertise in navigating complex compliance and regulatory requirements.