



# Zakobe Customer Loyalty Program

7-8-2019

The customer loyalty program was instituted to help reward our customers for their commitment to Zakobe's precision components. The details are as follows:

**3 months** of consecutive orders totaling at or over \$10,000 each month shall give the customer a **1%** discount on all orders in the following month or months. The 1% discount does not stack with any other discounts and will be kept for, at a minimum, of 1 month until the customer fails to meet the order quota at which point the discount is reset to 0.

**6 months** of consecutive orders totaling at or over \$10,000 each month shall give the customer a **2.5%** discount on all orders in the following month or months. The 2.5% discount does not stack with any other discounts and will be kept for, at a minimum, of 1 month until the customer fails to meet the order quota at which point the discount is reset to 0.

**12 months** of consecutive orders totaling at or over \$10,000 each month shall give the customer a **5%** discount on all orders in the following month or months. The 5% discount does not stack with any other discounts and will be kept for, at a minimum, of 1 month until the customer fails to meet the order quota at which point the discount is reset to 0.

Each discount is to be applied to all new orders placed after the requirements have been met.

Month is determined as the standard fiscal months of a standard fiscal year.

At the conclusion of each year this program will be assessed by Zakobe and could be subject to change.

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