Equipment Finance Rates

The following lease rate factors and other information are applicable to priced takedowns only (as evidenced by specific transaction approval) and are valid until replaced.

FMV 0 ADV

	24	36	39	48	60	63
$1,000 - $2,999	0.04855	0.03498	0.03318	0.02968	0.02491	0.02470
$3,000 - $99,999	0.04643	0.03074	0.02894	0.02544	0.02067	0.02046
$100,000 - $1,000,000	0.04622	0.03053	0.02873	0.02523	0.02046	0.02025

$1 Out 0 ADV

	24	36	39	48	60	63
$1,000 - $2,999	0.05321	0.03880	0.03678	0.03169	0.02756	0.02671
$3,000 - $99,999	0.05109	0.03456	0.03254	0.02745	0.02332	0.02247
$100,000 - $1,000,000	0.05088	0.03434	0.03233	0.02724	0.02311	0.02226

Terms and Conditions:

The foregoing lease rate factors and other information set forth above may be adjusted by Wells Fargo Vendor Financial Services ("WFVFS") in its sole discretion in any amount at any time, and are subject to the terms and conditions set forth below. Actual pricing, rates and applicable expiration date for a transaction will be as set forth in the transaction approval, if any, issued by WFVFS.

- Limitations may apply with respect to WFVFS's ability or willingness to do business with State & Local Government (SLG) customers in certain states. Please contact your WFVFS sales rep for more details.
- Valid on new digital and color copier equipment, fax machines, mailing equipment and all printers, with contract terms up to 63 months. For all other equipment financing options, please contact your WFVFS sales rep for a list of qualifying manufacturers and qualifying terms.
- $1 Purchase Option rates are subject to compliance with applicable laws and are not available for cost-per-copy, rental or FMV purchase option transactions.
- For 1 advance payment please use a -.0001 adjustment and for 2 advance payments use a -.0002 adjustment
- For transactions over $1,000,000, contact your WFVFS sales rep for a special lease rate quote.
- Published FMV rates are restricted to a percentage of MSRP.
- Rates are subject to additional approval of equipment and terms.
- Dealer must apply any fees, rate participation or rate support in compliance with all applicable laws (including fair lending laws, fee and interest rate limits).
- IMPORTANT NOTICE: Nothing herein shall be construed as an approval or commitment to finance or provision of other service by WFVFS to any person. All transactions are subject to final investment/credit approval by WFVFS and the execution of mutually satisfactory definitive documentation. Nothing contained herein shall be construed as any guarantee or promise of profitability or generation of revenue of any kind whatsoever. Nothing contained herein is intended to and does not constitute tax, accounting, financial or legal advice by WFVFS to any person.

For more information, please contact your dedicated Inside Sales Team at 800-458-7149

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