



# PETROCHEMICALS 101

By Ben Gonzalez



# OUTLINE



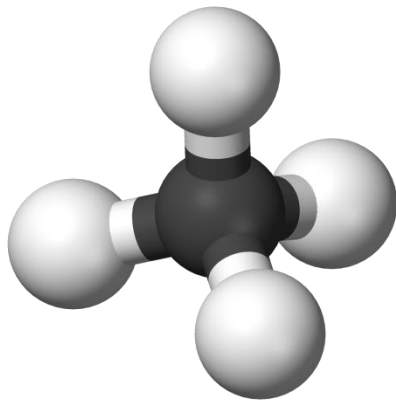
- Petrochemicals
- Hydrocarbon Chemistry
- Value Chain
- Economics
- Olefins
- Aromatics
- Polymers
- Outlook
- Appendix



# WHAT ARE PETROCHEMICALS?



- Chemical products derived from petroleum, natural gas, and coal
- The two most common classes are olefins and aromatics
- Used as building blocks to producing plastics, solvents, foams fabrics, fibers, nylons and rubbers.
- Some aromatics can also be used as gasoline blending feedstock.
- Growth in production located where cheap feedstock



# HYDROCARBON CHEMISTRY



# CLASSIFICATIONS



- Organic Chemistry – study of the structure of properties, composition, reactions, and preparation of carbon-containing compounds, including hydrocarbons.
- Hydrocarbons, compounds that contain only carbon and hydrogen, are the principal constituents of petroleum and natural gas, and can be classified into three categories
  - Aliphatics – alkanes (paraffins), alkenes (olefins), and alkynes.
  - Cycloaliphatics (cycloalkanes or naphthenes)
  - Aromatics

# ALKANES



**Paraffins - Straight Chain Compounds, saturated hydrocarbons, having formula  $C_nH_{2n+2}$ .**

| Formula     | Name    | Formula        | Name    |
|-------------|---------|----------------|---------|
| $CH_4$      | Methane | $C_6H_{14}$    | Hexane  |
| $C_2H_6$    | Ethane  | $C_7H_{16}$    | Heptane |
| $C_3H_8$    | Propane | $C_8H_{18}$    | Octane  |
| $C_4H_{10}$ | Butane  | $C_9H_{20}$    | Nonane  |
| $C_5H_{12}$ | Pentane | $C_{10}H_{22}$ | Decane  |

Ethane, Propane, Butane, Naphtha, and Gas Oil are used as feed in steam crackers to produce ethylene, propylene, butadiene, benzene, toluene, and xylene.

1. Leffler, William (2000). *Petroleum Refining in Nontechnical Language*

2. <https://www.britannica.com/science/hydrocarbon>

# ALKENES



- Olefins – Unsaturated hydrocarbons, containing a carbon-carbon double bond
- Main Olefins: Ethylene, Propylene, Butylene
- Key characteristic is absence of two hydrocarbons, formula  $C_nH_{2n}$
- Chemically unstable, can be reacted with some other compound with ease

1. Leffler, William (2000). *Petroleum Refining in Nontechnical Language*

2. <https://www.britannica.com/science/hydrocarbon>

# CYCLOALKANES



- Also known as naphthenes
- Class of hydrocarbons bent into ring or cyclic shape with formula  $C_nH_{2n}$
- Examples: cyclopropane, cyclobutane, cyclopentane, cyclohexane, etc.

1. Leffler, William (2000). *Petroleum Refining in Nontechnical Language*

2. <https://www.britannica.com/science/hydrocarbon>



# AROMATICS

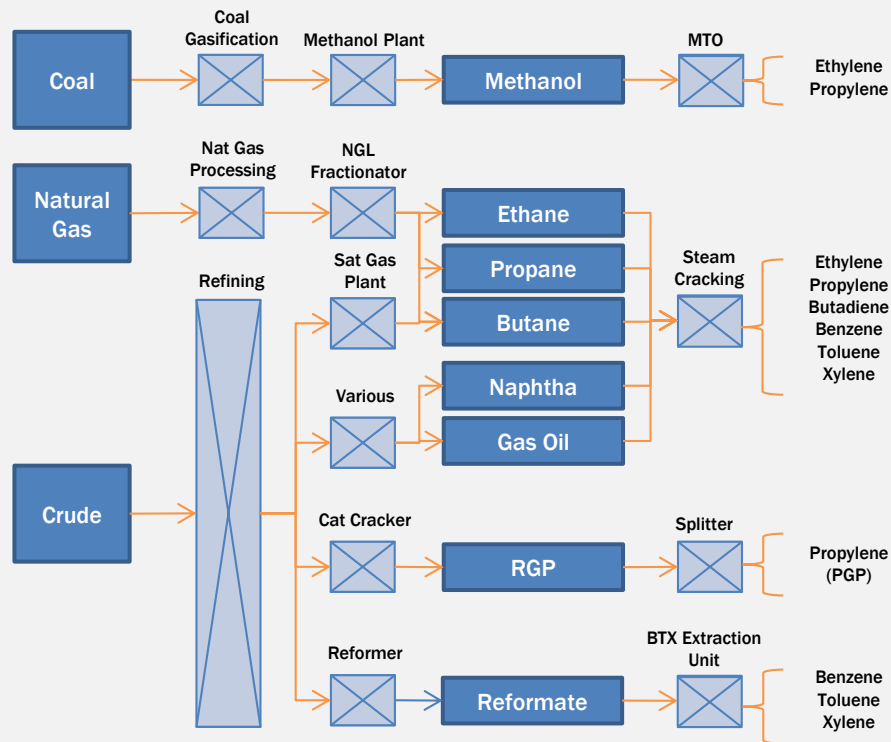


- Based on the benzene ring
  - A cyclohexane ring with a hydrogen atom removed from each carbon, and satisfying valence rules by putting double bonds between carbons.
- Referred to BTXs: Benzene, Toluene, and Xylenes
- Double bonds make the benzene ring unstable, used as building block in chemical industry
- Name aromatics came by characteristic smell of BTXs

1. Leffler, William (2000). *Petroleum Refining in Nontechnical Language*

2. <https://www.britannica.com/science/hydrocarbon>

# PETROCHEMICAL VALUE CHAIN



|            |               |               |              |                |
|------------|---------------|---------------|--------------|----------------|
| Benzene    | Cyclohexane   | Caprolactam   | Nylon 6      |                |
| Benzene    | Aniline       | MDI           | Polyurethane |                |
| Toluene    | TDI           | Polyurethane  |              |                |
| Paraxylene | PTA           |               | PET          |                |
| Ethylene   | EO            | MEG           |              |                |
| Ethylene   | Ethyl-benzene | Styrene       | Polystyrene  |                |
| Benzene    |               |               | SBR          | ABS            |
| Butadiene  |               | NBR           |              |                |
|            |               |               |              |                |
| Propylene  |               | Acrylonitrile |              |                |
| Ethylene   | Polyethylene  |               |              |                |
| Propylene  | Polypropylene |               |              |                |
| Ethylene   | EDC           | VMC           | PVC          |                |
| Benzene    | Cumene        | Phenol        | BPA          | Poly-carbonate |
| Propylene  |               | Acetone       |              |                |

The process above goes from left to right, ending at the polymer. The blocks are not proportional to volume needed to produce the next product.

# STEAM CRACKING



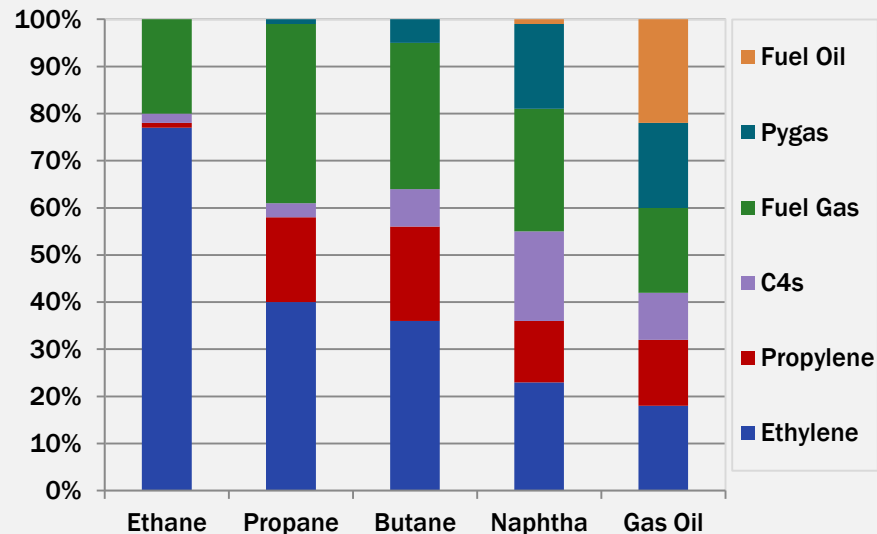
- Produces ethylene, the most fundamental petrochemical
- Uses ethane, propane, butane, naphtha or gas oil.
- Heavier feedstocks produce more co-products, Crude C4s and Aromatics
- Ethane yields the most ethylene, therefore requires less feed
- Ethane crackers typically have the lowest production costs
- Production costs for heavier feeds drop when prices for co-products rise
- Ethane is the preferred feedstock in regions where natural gas is abundant
- Where natural gas isn't abundant, naphtha is preferred



# STEAM CRACKING YIELDS



| Percentage of Product per Unit of Feed |        |         |        |         |         |
|--|--------|---------|--------|---------|---------|
|  | Ethane | Propane | Butane | Naphtha | Gas Oil |
|  | 1      | 1       | 1      | 1       | 1       |
| Ethylene                               | 0.77   | 0.4     | 0.36   | 0.23    | 0.18    |
| Propylene                              | 0.01   | 0.18    | 0.2    | 0.13    | 0.14    |
| C4s                                    | 0.02   | 0.03    | 0.08   | 0.19    | 0.1     |
| Fuel Gas                               | 0.2    | 0.38    | 0.31   | 0.26    | 0.18    |
| Pygas                                  |        | 0.01    | 0.05   | 0.18    | 0.18    |
| Fuel Oil                               |        |         |        | 0.01    | 0.22    |



As previously mentioned, Ethane, Propane, Butane, Naphtha, and Gas Oil are used as feed in steam crackers. Ethane yields the most ethylene, and yields the least by-products. Heavier feedstock yields less ethylene, but yields more by-products. The feed slate can be mixed in more complex facilities.

# STEAM CRACKER ECONOMICS



- $\text{Revenue} - \text{Costs} = \text{Margin}$
- $\text{Revenue} - (\text{Variable Costs} + \text{Fixed Costs}) = \text{Margin}$
- $\text{Revenue} = \text{Ethylene Price}$
- $\text{Variable Costs} = \text{Raw Materials} - \text{Co-Product Prices} + \text{Utilities}$
- $\text{Raw Materials} = \text{Feedstock} + \text{Catalysts}$
- $\text{Fixed Costs} = \text{Labor} + \text{Overhead} + \text{Maintenance} + \text{Taxes}$
- $\text{Ethylene} - \{[(\text{Feedstock} + \text{Catalysts}) - \text{Co-Product Prices} + \text{Utilities}] + [\text{Labor} + \text{Overhead} + \text{Maintenance} + \text{Taxes}]\} = \text{Margin}$

# PRODUCTION MODEL (EXAMPLE)



|                                 |   |                |                     |             |                                 |
|---------------------------------|---|----------------|---------------------|-------------|---------------------------------|
| <b>Capacity</b>                 | <b>1,000,000</b>                                  | <b>mt/year</b> |                     |             |                                 |
| ISBL                            | 1,680,001,633                                     |                |                     |             |                                 |
| OSBL                            | 672,000,653                                       |                |                     |             |                                 |
| Other                           | 588,000,572                                       |                |                     |             |                                 |
| <b>Total Capital Investment</b> | <b>2,940,002,858</b>                              |                |                     |             |                                 |
| <b>Variable Costs</b>           | <b>Per ton of ethylene</b>                        | <b>Unit</b>    | <b>Market Price</b> | <b>Unit</b> | <b>Cost \$/mt</b>               |
| <b>Raw Materials</b>            |   |                |                     |             |                                 |
| Feedstock                       |   |                |                     |             |                                 |
| Naphtha                         | 3   | mt             | 500                 | \$/mt       | 1,500                           |
| Catalysts                       | <i>assumed value - 1 mt of ethylene at \$5/mt</i> |                |                     |             | 5.00                            |
| <b>Utilities</b>                |   |                |                     |             |                                 |
| Power                           | 200   | kwh            | 0.1                 | \$/kwh      | 20                              |
| Fuel                            | 8.15  | MMBtu          | 6                   | \$/MMBtu    | 48.90                           |
| Cooling Water                   | 1   | Mgal/mt        | 0.6                 | \$/Mgal     | 0.6                             |
| <b>Total Variable Costs</b>     |   |                |                     |             | <b>1,574.50</b>                 |
| <b>Co-Products/By-Products</b>  |   |                |                     |             | <b>Co-Product Revenue \$/mt</b> |
| Propylene                       | 0.5   | mt             | 800                 | \$/mt       | 400                             |
| Crude C4s                       | 0.3   | mt             | 800                 | \$/mt       | 240                             |
| Pygas                           | 0.58  | mt             | 800                 | \$/mt       | 464                             |
| Fuel Oil                        | 0.06  | mt             | 300                 | \$/mt       | 18                              |
| Hydrogen                        | 0.56  | mt             | 100                 | \$/mt       | 56                              |
| <b>Total Co-Product Credits</b> |   |                |                     |             | <b>1,178</b>                    |
| <b>Fixed Costs</b>              |   |                |                     |             | <b>Cost \$/mt</b>               |
| Labor                           | 0.22  | 25/shift/mt    | 20                  | \$/hr       | 4.38                            |
| Overhead                        | <i>75% of Labor Cost</i>                          |                |                     |             | 3.29                            |
| Maintenance                     | <i>3% of ISBL</i>                                 |                |                     |             | 50.40                           |
| Taxes                           | <i>1.5% of Total Capital Investment</i>           |                |                     |             | 44.10                           |
| <b>Total Fixed Costs</b>        |   |                |                     |             | <b>102.17</b>                   |
| <b>Product</b>                  |   |                |                     |             | <b>Revenue \$/mt</b>            |
| Ethylene                        | 1   | mt             | 1,000               | \$/mt       | <b>1,000</b>                    |
| <b>Production Cash Cost</b>     |   |                |                     |             | <b>498.67</b>                   |
| <b>Margin</b>                   |   |                |                     |             | <b>501.33</b>                   |





# OLEFINS



# ETHYLENE



- Ethylene or ethene with formula  $C_2H_4$  is the simplest member of the alkene (olefins) class of hydrocarbons.
- Ethylene is produced by steam cracking.
- Most of ethylene production goes into producing polyethylene, and is the most widely used petrochemical.
- Ethylene is also an important natural plant hormone, and is used in the agriculture industry to promote ripening.



# OTHER ETHYLENE PROCESSES



- CTO – coal is gasified to produce a syngas which is then converted to methanol; methanol is then converted to ethylene and propylene.
- MTO – methanol is converted to olefins;
- Ethanol to Ethylene – dehydration of ethanol from sugar cane (brazil) or corn (US).

# ETHYLENE DERIVATIVES



- Polyethylene – the largest demand for ethylene making up more than half of ethylene consumption globally; includes low density polyethylene (LDPE), linear low density polyethylene (LLDPE), and high density polyethylene (HDPE). Major applications include packaging.
- Ethylbenzene – used to produce styrene which is used to produce polystyrene plastics, ABS/SAN plastics, SBR rubber, and unsaturated polyesters.
- Ethylene Dichloride – used to make vinyl chloride monomer to make polyvinyl chloride (PVC, vinyl)
- Ethylene Oxide – used to make ethylene glycol which makes solvents, and PET plastic/polyester when combined with paraxylene.
- Vinyl Acetate - used to produce a wide range of adhesives and paints.
- Ethyl alcohol (ethanol) – used in pharmaceuticals, cosmetics, detergents, printing inks, and more.

# PROPYLENE



- Propylene or propene with formula  $C_3H_6$  is the second simplest member of the alkene (olefins) class of hydrocarbons.
- Propylene is produced at the petroleum refinery in the fluid catalytic cracking unit (FCC) and steam cracker, both as by-products.
- Propylene is sold in the merchant market as refinery, chemical, or polymer grade propylene based on its purity.
  - Refinery-grade propylene (RGP) is made up of 65-75% propylene while the rest is mostly propane.
  - Chemical-grade propylene (CGP) is made up of 92% or more propylene.
  - Polymer-grade propylene (PGP) is 99.5 wt% minimum propylene.

# PROPYLENE BY SOURCE



- Propylene is produced mostly as by-products from steam cracking and refining in the FCC process; also produced from on-purpose technologies such as propane dehydrogenation (PDH), olefin metathesis, coal-to-olefins (CTO), methanol-to-olefins (MTO), and coal to propylene (CTP).
- In the US, propylene is mostly sourced from the FCC process, then sent to splitters, due to more cracking of ethane derived from shale gas
- Globally, the majority of propylene is sourced from the steam cracking process.

# REFINERY GRADE PROPYLENE (RGP)



- In a petroleum refinery, propylene is a by product of fluid catalytic cracking (FCC).
- The propylene/propane (PP) stream, also known as RGP, is feedstock to the alkylation unit for the production of alkylate to be used in gasoline blending as an octane enhancer.
- RGP is sold in the merchant market to midstream or chemical companies with splitters to separate the propane from the propylene.
- 
- When RGP spot prices increase, the splitter operator will increase PGP prices to maintain a margin over the feedstock price.

# ON PURPOSE PROPYLENE



- **PDH** – propane is selectively dehydrogenated to propylene; in spite of simple chemistry, industrial implementation is complicated.
- **CTO** – coal is gasified to produce a syngas which is then converted to methanol; methanol is then converted to ethylene and propylene.
- **MTO/MTP** – methanol is converted to olefins; the MTP process produces more propylene than ethylene
- **Metathesis** – also known as olefins conversion technology (OCT); reaction, promoted by catalyst, between ethylene and butene to form propylene.

# PROPYLENE DERIVATIVES



- Polypropylene – produced by process of polymerization where short chains (propylene) are joined to make long chains (polypropylene).
- Propylene Oxide – used to make intermediaries that in turn make solvents and polyurethanes.
- Acrylonitrile – used to make rubber, ABS and SAN plastic, and acrylic fiber
- Cumene – used to make intermediaries that in turn make polycarbonate, epoxy and phenolic resins, PMMA, and solvents.
- Acrylic Acid – used to make super-absorbants
- Butyraldehyde – used to make intermediaries to make plasticisers, solvents, and acrylic esters
- Isopropanol – used to make intermediaries to make PMMA and solvents.



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# AROMATICS





# AROMATICS



- Benzene with formula  $C_6H_6$  is composed of 6 carbon atoms formed in a ring with 1 hydrogen atom attached to each.
- Toluene (Methylbenzene) with formula  $C_7H_8$  is mostly used as a solvent and used for enhancing octane in the gasoline blend pool.
- Xylene (Dimethylbenzene) with formula  $C_8H_{10}$  exists in three isomeric forms, used as solvents, gasoline blending, and feed for the production of dyes, fibers, and films.
  - Metaxylene (1,2-Dimethylbenzene) or m-xylene
  - Orthoxylene (1,3-Dimethylbenzene) or o-xylene
  - Paraxylene (1,4-Dimethylbenzene) or p-xylene

# AROMATIC PRODUCTION



- **Mostly Produced at the petroleum refinery and steam cracker.**
  - In a refinery, benzene, toluene, and xylene are produced in an aromatics extraction unit using reformat as feed
  - Produced in steam crackers that use heavier feedstock like butane, naphtha, and gas oil; pygas is sent to an aromatics extraction unit to produce benzene, toluene, and xylene.
- **Metallurgical coke production** – bituminous coal is fed into ovens and heated at high temperatures. Coke oven gas is recovered, and cooled. Light oil is removed from the gas and fractionated to recover benzene, toluene and xylene.
- **On purpose benzene production**
  - Toluene Disproportionation (TDP) – Toluene and hydrogen are converted in a reactor with a catalyst to produce benzene and methane.
  - Hydrodealkylation (HDA) – less valuable toluene feed is converted to higher valued benzene and paraxylene, mixed with hydrogen and passed over a catalyst.

# BENZENE DERIVATIVES



- Alkylbenzene used to make surfactants, which are used to produce detergents
- Cyclohexane – used to produce caprolactam, which is used to produce nylon
- Cumene – used to produce phenol and acetone, which are used to produce BPA for the production of polycarbonate and epoxy resins, phenolic resins, PMMA, and solvents
- Ethylbenzene - used to produce styrene which is used to produce polystyrene plastics, ABS/SAN plastics, SBR rubber, and unsaturated polyesters
- Aniline – used to produce diphenylmethane diisocyanate (MDI), which is used to produce polyurethane

# TOLUENE AND XYLENE DERIVATIVES



- Toluene Diisocyanate – Used to produce polyurethane for foams, insulation, and coatings for furniture
- Trinitrotoluene (TNT) – prepared by the nitration of toluene with a mixture of nitric acid and sulfuric acid for the production of explosives. Not produced commercially.
- Solvents – used for solvents in adhesives, paints, and industrial cleaners.
- Orthoxylene – used for the production of plasticisers
- Paraxylene – used to produce PET/polyester



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# POLYMERS



# POLYMERS



- **Polyethylene Teraphthalate (PET)/Polyester** – Type 1 plastic produced from MEG and PTA from Paraxylene. Used mostly for disposable soft drinks and bottled water as well as fabric referred to as polyester.
- **High Density Polyethylene (HDPE)** – Type 2 plastic produced from ethylene. Used mostly for milk jugs, detergent bottles, juice bottles, toiletry bottles, toys....
- **Polyvinyl Chloride (PVC)/Vinyl** – Type 3 plastic produced from ethylene and chlorine. Used for cooking oil bottles, plumbing pipes, toys....
- **Low Density Polyethylene (LDPE)** – Type 4 plastic produced from ethylene. Used to produce grocery bags, food wraps, bread bags....
- **Polypropylene (PP)** – Type 5 plastic produced from propylene. Used to produce medicine bottles, electrical cable insulation, carpeting, mats, rope, Tupperware, plastic bottles, textiles, chairs, auto components...
- **Polystyrene (PS)** – Type 6 plastic produced from ethylene and benzene (ethylbenzene). Used for production of polystyrene foam, disposable coffee cups, plastic food boxes, packing foam, insulation....





# US PETROCHEMICALS



# TOP 10 US PETROCHEMICAL COMPANIES IN 2016

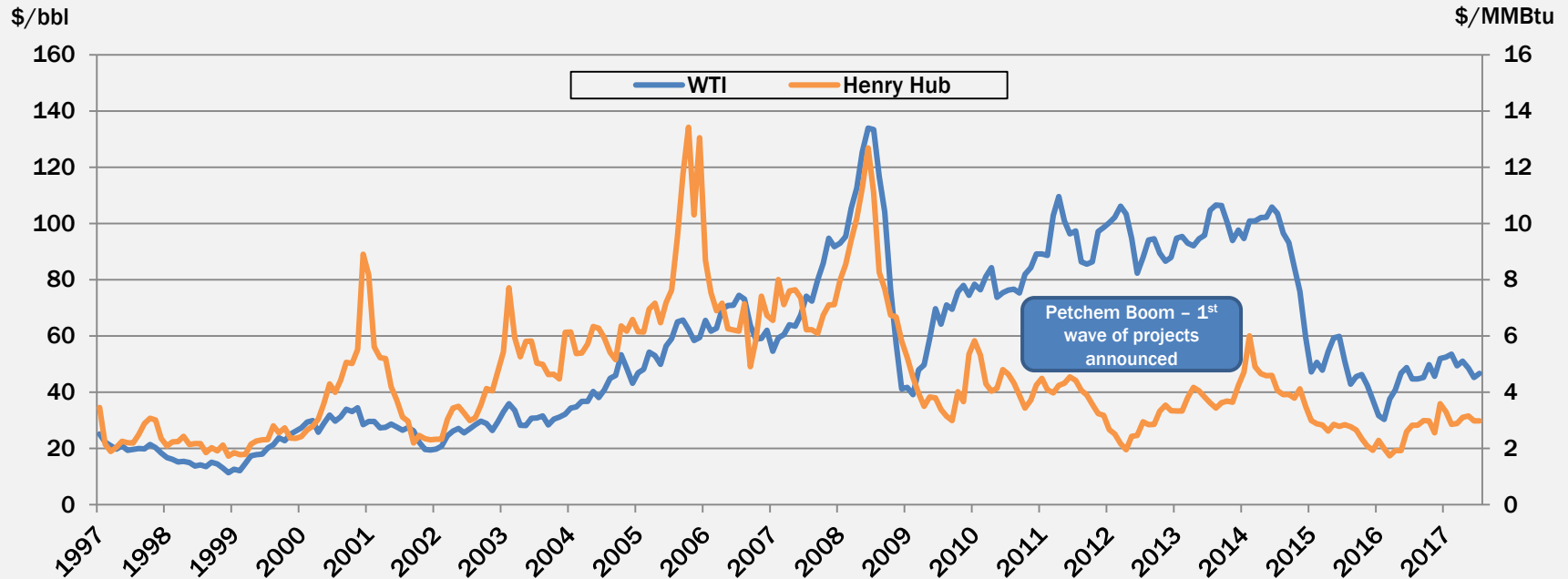


| Rank | COMPANY          | CHEMICAL SALES (\$ MILLIONS) | SECTOR             | HEADQUARTERS         |
|------|------------------|------------------------------|--------------------|----------------------|
| 1    | Dow Chemical     | \$48,158                     | Diversified        | Midland, Mich.       |
| 2    | ExxonMobil       | 26,058                       | Petrochemicals     | Irving, Texas        |
| 3    | DuPont           | 19,679                       | Diversified        | Wilmington, Del.     |
| 4    | PPG Industries   | 14,270                       | Paints, inorganics | Pittsburgh           |
| 5    | Praxair          | 10,534                       | Industrial gases   | Danbury, Conn.       |
| 6    | Huntsman Corp.   | 9,657                        | Diversified        | The Woodlands, Texas |
| 7    | Eastman Chemical | 9,008                        | Diversified        | Kingsport, Tenn.     |
| 8    | Air Products     | 8,554                        | Industrial gases   | Allentown, Pa.       |
| 9    | Chevron Phillips | 8,455                        | Petrochemicals     | The Woodlands, Texas |
| 10   | Ecolab           | 7,653                        | Process services   | St. Paul             |

Source: <http://cen.acs.org/content/cen/articles/95/i19/Top-50-US-chemical-producers.html>



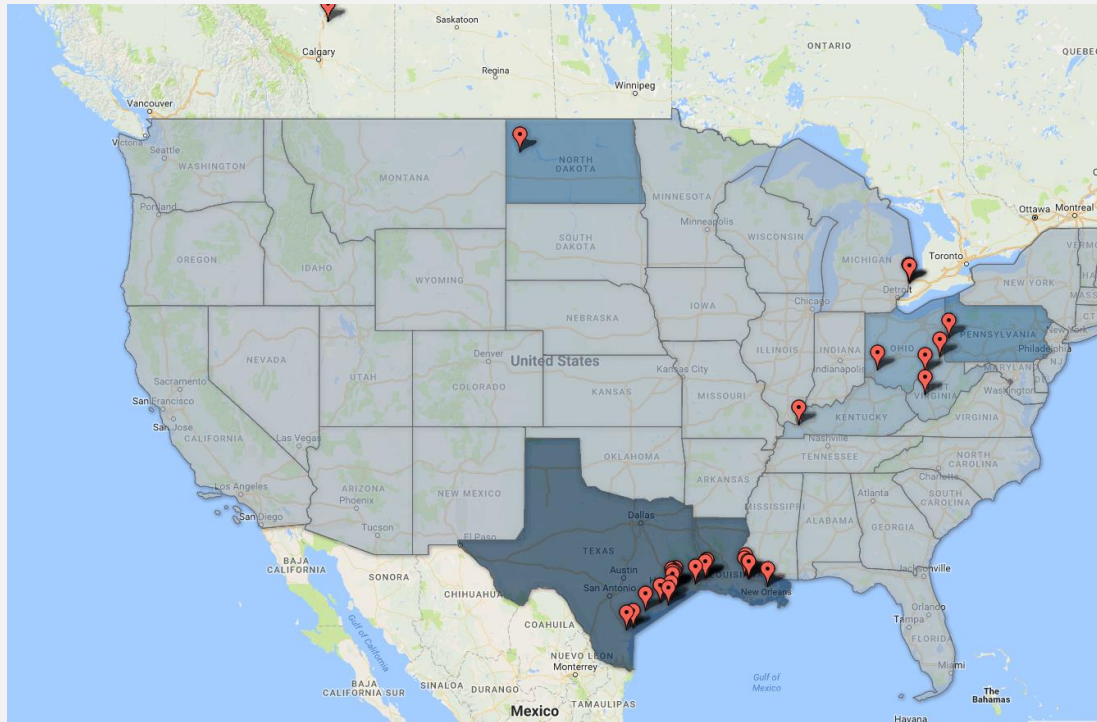
# THE SHALE BOOM



Source: eia.gov

The spread between natural gas and crude prices at the end of 2009 through the end of 2014 incentivizes new ethylene projects.

# PROPOSED ETHYLENE PROJECTS DURING THE US SHALE BOOM



- The US shale boom is responsible for a renaissance in the petrochemical industry.
  - New Steam Crackers
  - Capacity Expansions
  - Terminals
  - Vessels
  - Pipelines
  - Storage tanks and caverns
- All the proposed ethylene projects, greenfield and brownfield, are located near the shale plays.
- Of the proposed projects outside the USGC region, only the Shell project in Pennsylvania has been sanctioned. The PTTGC cracker in Ohio is expected to be sanctioned soon.

# MARKET ANALYSIS



## ■ Price Forecast

- Long Term: Mostly tied to the energy value, feedstock price, or margin.
- Short Term: Varies with supply, demand, and inventory fluctuations

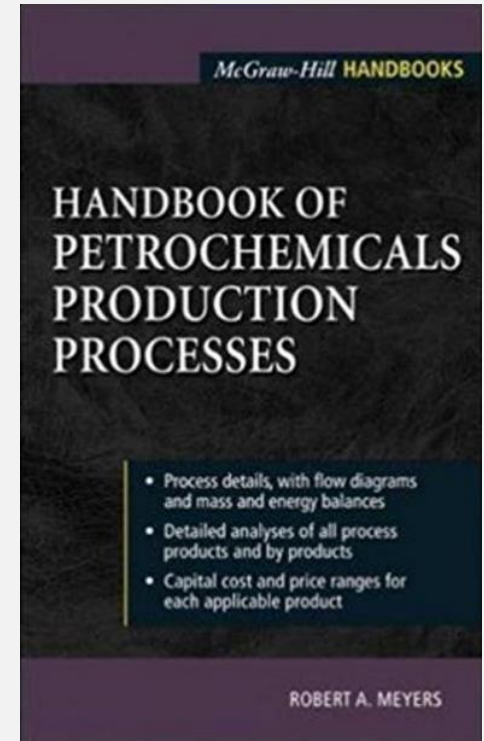
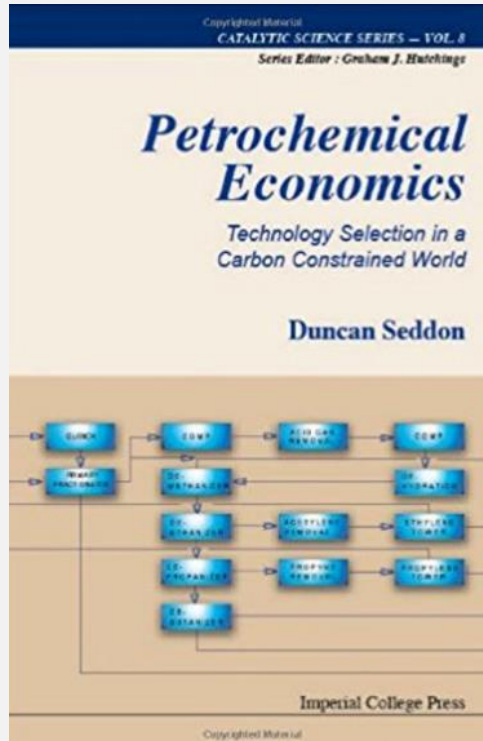
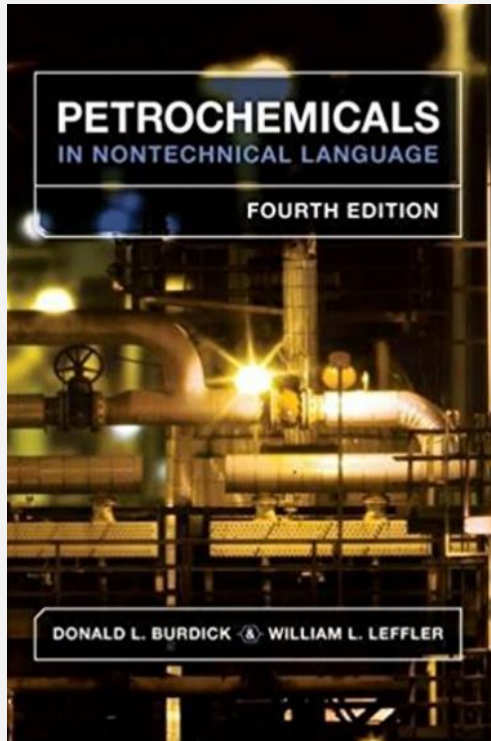
## ■ Supply Demand Forecast

- Long Term: Demand is strongly tied to GDP. Supply forecast is based on how much product is needed to meet the demand. Facilities in forecast should be located in places with feedstock advantage.
- Short Term: Monitor upcoming projects and maintenance schedule for all facilities on supply and demand side.

## ■ Outlook

- Global petrochemicals demand is expected to increase faster than refined products. Demand for refined products is expected to peak soon in the US, and within a decade or two globally according to multiple industry reports. Global petrochemical demand is expected to grow between 1-1.5 times faster than global GDP.

# LITERATURE



- Process details, with flow diagrams and mass and energy balances
- Detailed analyses of all process products and by products
- Capital cost and price ranges for each applicable product

# Q&A



If you have any questions, feel free to email us at [admin@aia-global.org](mailto:admin@aia-global.org).  
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