



BYOB Business Builder Weekly Activity Sheet

“Progress Measured is Progress Improved! Progress Measured and Reported is Progress Dramatically Improved!! Measure These Weekly & Make Yourself Accountable!!!” ~ Sandy Elsberg

BE YOUR OWN BANK

Print Name: _____ Phone: _____ Date: _____ Week ____ of 12
Mobile Number: _____ Email: _____

Trimester __ of 3 Cycle __ of 3 Campaign: _____ Exercise

Vision Book IAMfirmations
 Visualization Reading 30
 Audio 30

\$325 Customer Getter Start ____ End ____ IML Customers Start ____ End ____ Referral Source Start ____ End ____ Total TEAM Customers Start ____ End ____ Total Customer Getters: Start ____ End ____

A. BYOB Customer Acquisition Calls: Total _____

B. Power Sort Pique Interest Call (Business TEAM Development): Total _____

2 Min Video ~ Opportunities & Testimonies
BeYourOwnBankMovement.com

Pre-recorded video on website BeYourOwnBankMovement.com,
Tuesday 730pm Opportunity Call, VIP Calls,
BYOB Profit Calls & Market Talks

C. Guests on Calls and Webinars

Total _____

D. Personal Presentations



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E. BYOB Customer Follow-up

F. Customers enrolled with BYOB

G. Customer Business Builders

H. Customer Getter and Referral Source Enrollments

Closing Ratio (6:3:1) – Quality Piques _____: Presentations _____: Active Customer Getters: _____

<u>Personal MEGA Goals</u>	<u>Business Goals This Week</u>
1.	1.
2.	2.
3.	3.

NOTES: