

# **About TOCS**

Tag On Career Solutions (TOCS) is a global career advancement hub registered with MSME India, MCA India, and ASIC Australia, and affiliated with ASMATEC, Sydney. We specialise in skill-based, industry-focused programs that equip learners with real-world capabilities for both domestic and international career success.



# **LEARNING MODES AT TOCS**

We offer three flexible modes of learning tailored to your lifestyle and goals:

- **TOCS Regular:** Classroom-based learning with full-time faculty guidance and campus support.
- <u>TOCS Modular</u>: Hybrid model blending online self-study with scheduled on-campus sessions.
- **TOCS Digital**: 100% online and self-paced programs designed for working professionals and remote learners.

All programs are exam-free and failure-free, using practical assessments and real-world case studies to ensure deep understanding and job readiness.

# **OUR CREDENTIALS**

- ✓ Registered with MSME INDIA
- ✓ Registered with ASIC Australia
- ✓ Registered with MCA India
- ✓ Affiliated with ASMATEC, Sydney
- ✓ Certifications recognized in 230+ countries













# **Courses Offered - School of Business Studies**

# **CERTIFICATE COURSES (3 MONTHS)**

## 1. Fundamentals of Business Management

Overview: This course introduces essential business management concepts, ideal for aspiring entrepreneurs and professionals looking to enter the corporate world.

#### **Career Opportunities:**

Business Coordinator | Management Trainee | Office Administrator | Entrepreneur (Small Business Startups)

#### Fees:

Regular: ₹13,000 | Modular: ₹5,000 | Digital: ₹3,000

#### **Modules Include:**

Introduction to Business Management | Principles of Leadership & Decision-Making Business Ethics & Corporate Social Responsibility | Organizational Structures & Operations Business Communication & Negotiation Skills | Problem-Solving & Critical Thinking in Business Case Studies in Business Management

### 2. Retail & Sales Management

Overview: Equip yourself with practical knowledge of sales strategies, customer service, and retail business operations essential for today's competitive market.

#### **Career Opportunities:**

Retail Sales Associate | Store Manager (Trainee) | Sales Representative | Customer Service Executive

#### Fees:

Regular: ₹15,000 | Modular: ₹6,000 | Digital: ₹4,000

#### **Modules Include:**

Introduction to Retail Management | Consumer Behavior & Buying Patterns
Sales Techniques & Customer Service Excellence | Merchandising & Inventory Management
Digital Retail & E-Commerce Trends | Store Layout & Visual Merchandising Strategies
Pricing & Promotional Strategies

## 3. Financial Accounting & Budgeting

Overview: This course provides a foundational understanding of financial management, essential for professionals handling accounts and budgeting in businesses.

## **Career Opportunities:**

Accounts Assistant | Finance Clerk | Bookkeeper | Budget Analyst

### Fees:

Regular: ₹18,000 | Modular: ₹7,000 | Digital: ₹5,000

### **Modules Include:**

Introduction to Financial Accounting | Basic Bookkeeping & Ledger Maintenance | Understanding Financial Statements (Balance Sheet, Profit & Loss) | Budgeting & Forecasting Techniques | Cost Control & Expense Management Taxation Basics & Compliance | Accounting Software & Digital Tools

### 4. Primary Teaching

Overview: This course equips aspiring teachers with essential skills for primary education, covering child development, classroom management, lesson planning, and modern teaching methods.

### **Career Opportunities:**

Primary School Teacher (Lower Primary & Upper Primary) | Assistant Teacher | Teaching Aide | Learning Support Assistant

### Fees:

Regular: ₹15,000 | Modular: ₹6,000 | Digital: ₹4,000

# Modules Include:

Foundations of Primary Education | Child Development & Educational Psychology | Lesson Planning & Curriculum Design Teaching Methodologies & Activity-Based Learning | Classroom Management Techniques | Assessment & Evaluation Educational Technology & Teaching Aids

### 5. <u>Human Resource & Marketing Management</u>

Overview: This course offers essential knowledge in HR and Marketing Management, covering recruitment, employee relations, performance appraisal, branding, market research, and customer engagement—ideal for entering the corporate sector.

## **Career Opportunities:**

HR Assistant | Recruitment Coordinator | Marketing Executive | Brand Promoter | Digital Marketing Associate

### Fees:

Regular: ₹15,000 | Modular: ₹6,000 | Digital: ₹4,000

## Modules Include:

Introduction to HR & Marketing | Recruitment & Talent Acquisition | Training, Development & Performance Appraisal Fundamentals of Branding & Promotion | Basics of Digital & Social Media Marketing | Workplace Ethics & Employee Relations Market Research & Customer Engagement

# **DIPLOMA COURSES (12 MONTHS)**

### 1. Diploma in Business Administration & Leadership

Overview: Develop managerial and leadership skills, preparing for administrative and executive roles in businesses.

#### **Career Opportunities:**

Business Administrator | Management Executive | HR Coordinator | Operations Manager (Trainee)

#### Fees:

Regular: ₹40,000 | Modular: ₹15,000 | Digital: ₹7,000

#### **Modules Include:**

Introduction to Business Administration | Leadership & Organizational Behavior |
Human Resource Management & Talent Acquisition | Business Law & Corporate Governance |
Financial Planning & Budgeting | Marketing & Brand Management |
Strategic Planning & Competitive Analysis | Business Communication & Crisis Management

## 2. <u>Diploma in Marketing & Sales Strategy</u>

Overview: Focus on marketing fundamentals, consumer behavior, and sales techniques, ideal for those aspiring to enter marketing, advertising, or sales sectors.

#### **Career Opportunities:**

Marketing Executive | Sales Coordinator | Brand Associate | Digital Marketing Assistant

#### Fees:

Regular: ₹42,000 | Modular: ₹16,000 | Digital: ₹8,000

#### **Modules Include:**

Introduction to Marketing & Sales | Market Research & Consumer Behavior | Branding & Advertising Strategies | Digital Marketing & Social Media Campaigns | Public Relations & Corporate Communications | Sales Strategy & Lead Generation Techniques | Retail & B2B Marketing Approaches | Measuring Marketing Performance & ROI



# **PG DIPLOMA COURSES (6 MONTHS)**

### 1. PG Diploma in Strategic Business Management

Overview: Develop business strategies and management techniques to lead organizations effectively.

#### **Career Opportunities:**

Business Analyst | Strategy Consultant | Operations Manager | Corporate Planning Executive

#### Fees:

Regular: ₹50,000 | Modular: ₹18,000 | Digital: ₹9,000

#### **Modules Include:**

Business Strategy Development & Execution | Market Analysis & Competitive Intelligence |
Corporate Finance & Investment Planning | Risk Management & Crisis Handling |
Process Optimization & Innovation in Business | Change Management & Leadership Strategies |
Business Analytics & Decision-Making Tools | Case Studies in Strategic Management

## 2. PG Diploma in Financial Management & Investment

Overview: Prepare for financial analysis, investment strategies, and portfolio management roles.

#### **Career Opportunities:**

Financial Analyst | Investment Consultant | Wealth Manager | Risk Analyst

#### Fees:

Regular: ₹55,000 | Modular: ₹20,000 | Digital: ₹10,000

#### **Modules Include:**

Introduction to Financial Management | Corporate Finance & Capital Structure |
Investment Planning & Portfolio Management | Financial Markets & Stock Trading Strategies |
Risk Analysis & Management Techniques | Budgeting & Financial Forecasting |
Wealth Management & Retirement Planning | Case Studies in Financial Decision-Making



# **ENROLL NOW**

Start your journey in Business Studies with Tag On, an internationally recognized educational provider.

For more details, contact us today!

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