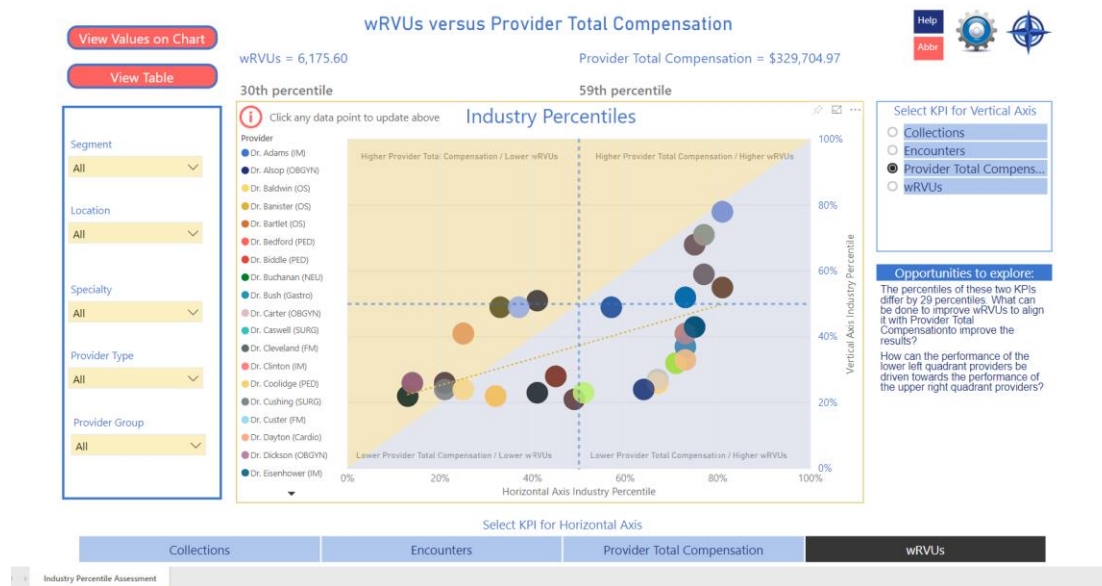


FREE Physician Productivity and Compensation Assessment - For a limited time, EBMGroup is offering a no obligation Assessment of Physician Compensation and Production Alignment against industry standards. This Assessment utilizes the SAE Optimizer™ Strategy, Analytics and Execution platform to deliver a visually interactive look into your Physicians' actual performance to benchmark along with insightful information that identifies key opportunities for performance optimization. Visit [ebmgroupadvisors.com](http://ebmgroupadvisors.com) or contact me at [gmschulz@ebmgroupadvisors.com](mailto:gmschulz@ebmgroupadvisors.com) for more information. EBMGroup can help!



**wRVUs versus Provider Total Compensation**

wRVUs = 6,175.60      Provider Total Compensation = \$329,704.97

30th percentile      59th percentile

Provider	KPI 1	KPI 1 Actual	KPI 1 Percentile	KPI 2	KPI 2 Actual	KPI 2 Percentile
Dr. Adams (IM)	wRVUs	3,475.46	21th percentile	Provider Total Compensation	207,527.06	26th percentile
Dr. Altop (OBGYN)	wRVUs	4,050.10	14th percentile	Provider Total Compensation	294,138.99	26th percentile
Dr. Baldwin (OS)	wRVUs	6,175.67	49th percentile	Provider Total Compensation	469,653.19	21th percentile
Dr. Banister (OS)	wRVUs	4,709.25	< 13th percentile*	Provider Total Compensation	473,132.10	22th percentile
Dr. Bartlett (OS)	wRVUs	10,763.16	73th percentile	Provider Total Compensation	567,213.40	41th percentile
Dr. Bedford (PED)	wRVUs	5,480.22	67th percentile	Provider Total Compensation	194,533.59	26th percentile
Dr. Biddle (PED)	wRVUs	4,085.26	32th percentile	Provider Total Compensation	188,472.83	22th percentile
<b>Total</b>	<b>wRVUs</b>	<b>6,175.60</b>	<b>30th percentile</b>	<b>Provider Total Compensation</b>	<b>329,704.97</b>	<b>59th percentile</b>

Select KPI for Vertical Axis:

- Collections
- Encounters
- Provider Total Compensation
- wRVUs

Opportunities to explore:  
The percentiles of these two KPIs differ by 29 percentiles. What can be done to improve wRVUs to align it with Provider Total Compensation to improve the results?  
How can the performance of the lower left quadrant providers be driven towards the performance of the upper right quadrant providers?

Select KPI for Horizontal Axis:

- Collections
- Encounters
- Provider Total Compensation
- wRVUs