FUNDRAISING FOR BOARD MEMBERS

Presented by: Lauren Grosz Founder & CEO

LG.PHILANTHROPY

AGENDA

The Challenges of Board Fundraising The Power of Great Relationship

How **YOU** Can Help Fundraise

Q&A

The Four Challenges

Fear Inexperience Pressure Reciprocation



"Great things in business are never done by one person. They're done by a team of people."

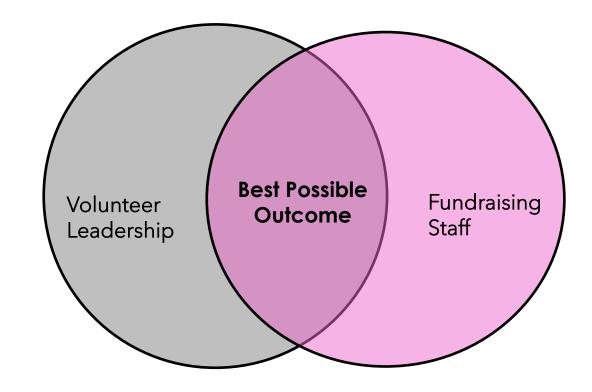
~Steve Jobs

The Power of Great Leadership:

Volunteer/Partnership

Strengths:

- Leverage Personal Relationships and Influence
- Power to Get Responses
- Open Doors
- Personal Passion
- External Perspective
- Knowledge of the Community



Strengths:

- Product Expert
- Big Picture/ Organization Vision
- Best Practice Knowledge
 Best Opportunity for Success
- Local Organization with National Support
- Volunteer Partner



3 Ways YOU can Help Fundraise

1. Make a Personal Donation

2. Identify and introduce new donors; Individuals, Corporations, Foundations, Volunteers

3. Be Part of the conversation and the process

Think about...

Who do you know that can support the organization?

What do you need from the organization to make an introduction?

What role are you comfortable playing in the fundraising process?

I alone cannot change the world, but I can cast a stone across the waters to create many ripples.

Mother Teresa

Q&A



Thank you!

