MOHIT ARORA



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www.linkedin.com/in/mohitarora21

PERSONAL WEBSITE

www.mohitarora.info

WORK EXPERIENCE

PRINCIPAL CONSULTANT/ BUSINESS ANALYST AT VALENTA BPO JAN 2021- TILL DATE

BD IN CYBER SECURITY/ PROJECT MANAGER AT ILLUMINANCE SOLUTIONS JAN 2020- MAR 2021

INTERNATIONAL SALES AND MARKETING MANAGER AT INTERNET EXPORTS INDIA LLP 2009- TILL DATE

Business Analyst/Project Manager

Worked with users in the NDIS sector to formulate & document business requirements, alongside identified various loopholes in the process and system based on which recommended optimal business practices & solutions, all above with the inclusion of project management methodologies such as agile and scrum. Also, worked for Bot's integration for various financial organisations to increase their productivity and profitability. The tasks included but were not limited to, identify pain points, understand business landscape, and recommend suitable RPA & Al solutions.

Cyber Security Training

Conducted various cyber security trainings for an audience size of 30 people on how to stay safe online, events were also featured on SBS world news and other media publications.

Business Development & Leadership

Formed synergetic relationship with different WA based and international organisations for the companies I have worked for. Also, lead a team of 85 people in fashion industry to bring consecutive 18% surge in the company profitability by introducing lean and agile strategy and building high return policies.

EDUCATION

BRIEF

I have completed MIS (Master of management information system) specialisation in Cyber Security at Edith Cowan University, Australia, Currently Working as a principal consultant/ Business Analyst at Valenta BPO & recent experience as Business Development/Cyber Security-Project Manager at illuminance Solutions Perth, Australia, I also hold an extensive 11 years of experience in International Sales & Marketing with Internet Exports India LLP -Gurgaon, India

OBJECTIVE

My Goal is much more than just acquiring my second master's degree in information system/cyber security, instead, my next 3 years of orchestration is to compile my experience,

MIS/MASTER OF MANAGEMENT INFORMATION SYSTEM (SPECIALISATION: CYBER SECURITY) FEB2019-DEC2020

EDITH COWAN UNIVERSITY (ECU), JOONDALUP, PERTH, AUSTRALIA

MASTER OF BUSINESS ADMINISTRATION (SPECIALISATION: MARKETING & SALES) 2015-2017

AMITY UNIVERSITY, U.P, DELHI-NCR, INDIA

MASTER IN DIGITAL MARKETING AUG2014-FEB2015

DSIM (DELHI SCHOOL OF INTERNET MARKETING) DELHI, INDIA

B.COM (BACHELOR OF COMMERCE) JULY2009-JULY2013

UNIVERSITY OF DELHI(SOL), DELHI, INDIA

(AMMM) APPAREL MANUFACTURING MARKETING & MERCHANDISING) 2009-2010

INIFD (INTERNATIONAL INSTITUTE OF FASHION DESIGN), DELHI, INDIA

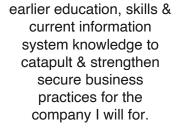
HIGH SCHOOL

2007-2009

D.A.V PUBLIC SCHOOL, NEW DELHI, INDIA

INTER-PERSONAL SKILLS

DIVERSITY **EMOTIONAL** MANAGEMENT **INTELLIGENCE** 92% 87% **SYNERGISTIC &** TEAM LEADERSHIP SYMBIOTIC 82% 85% Unitedity Learning 2000 W Massile Ave Summarie, 78 Massile CIFE <u>et</u> 8 8 Des Linkedin Learning 2000 W Waxde Ave Sunnyvale, CA 3408 Carthor



<u>SKILLS</u>

Highly Integral human embracing & Agile to change management alongside performing complex leadership through high Emotional intelligence. Proficient in stakeholder engagement and providing customers the project value in a laymen manner.

CERTIFICATIONS

