

# Pitch it right!

We work as an extension of core business and professional teams...

**Market entry  
assessment**

**Set up and incorporation**

**Funding stage**

**Organic growth**

**Operations**

**Inorganic growth / M&A**

**Exit stage**

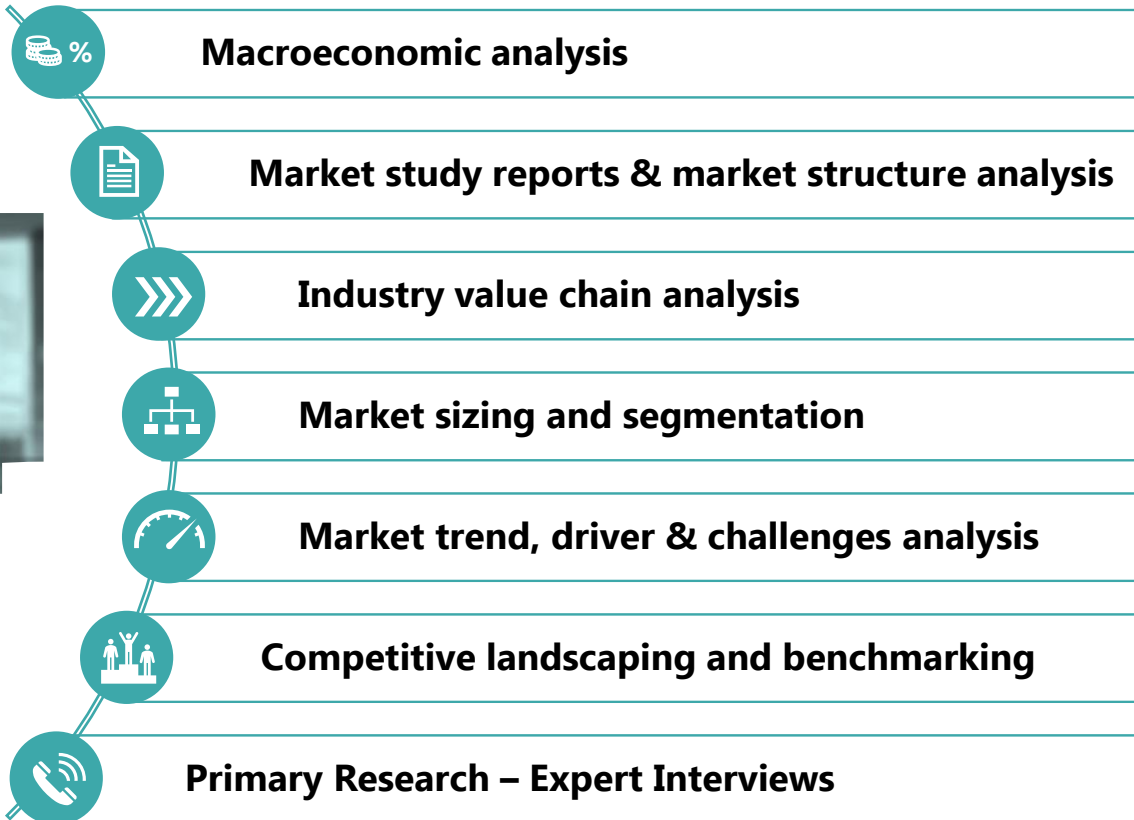
**Branding and marketing  
presentations**

**Bespoke projects**

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## Market Entry Assessment



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## Setup and Incorporation



**Entity incorporation services**



**Income Tax compliance and advisory**



**Company Law and LLP Act compliance and advisory**



**Legal documentation support**



**GST compliance and advisory**



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## Funding Stage



**Deal origination: Investor identification, analysis, liaising, project management**



**Company profiling, investor presentations, information memorandums**



**Commercial due diligence reports**



**Financial modelling and valuation support**



**Accounting and financial reporting support**



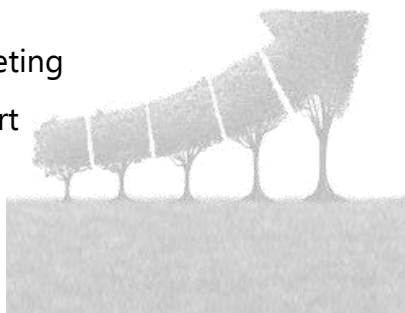
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## Organic Growth



- Market expansion research and strategy
- Strategic partnership/franchise network evaluation
- Competitive benchmarking
- Financial planning and budgeting
- Procurement research support
- Value chain analysis
- Marketing presentations
- Cost reduction initiatives



## Operations



- Book keeping, accounting and financial reporting
- Ongoing tax and legal compliance and advisory
- Ongoing management reports
- KPI and other key metric tracking
- Financial analysis



## Inorganic Growth / M&A



- **Deal origination:** Target identification and liaising
- Company analysis and evaluation
- Information memorandum preparation
- Due diligence, financial modelling / valuation support
- M&A trend and opportunity assessment
- **Investment research:** Technical and fundamental analysis of equities including key drivers and challenges

## Exit Stage



- **Deal origination:** Strategic/financial buyer identification and liaising
- Company analysis and evaluation
- Due diligence, financial modelling and valuation support
- Information memorandum preparation
- M&A trend and opportunity assessment
- Exit related marketing and documentation support



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## We also support with...

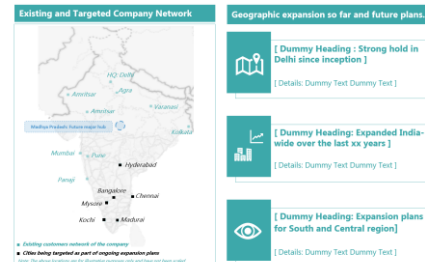
### 1 Personal Finances



### 2 Branding and marketing presentations

MAP YOUR NETWORK AND SHOWCASE  
IN YOUR COMPANY DECK

Sample Slide



### 3 Customised projects / On-request services

**Customised**  
Projects



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