



Buy FedEx Routes

GroundConsult's proprietary analysis methods and SBA lender network streamline the purchasing and financing of a contract. These insights and connections help buyers make the right decision when buying a route, whether or not it is listed for sale by GroundConsult.

Sell FedEx Routes

With rich industry insights, outbound email marketing, business-for-sale websites, and SEO strategies used by Fortune 500 companies, GroundConsult will formulate a plan to drive eyes and interest to your routes.

Contract Negotiation

Beyond Buying & Selling – GroundConsult gathers package and stop data to help contractors review their multiple equivalent simultaneous offers or “MESO’s.” Their proprietary process doesn’t rely on a best guess but uses each CSA’s real history to help contractors make the best decision when presented offers from FedEx.

By using factual volume data to analyze the offers presented, you will be able to see the true difference in each. We have seen as much as a \$30,000 swing in annualized revenue based on the same package and stop volume. That’s an additional \$575 per week by simply making an informed decision.



**Valuation
Analysis**



**SBA Lender
Relationships**



**Route
Marketing**



**Negotiation
Analysis**

GroundConsult: The FedEx Route Specialists

Founded by a former FedEx contractor and supported by a team of consultants that includes both current and former FedEx owners – GroundConsult is a team of **veteran insiders**.

We provide expert advice and meticulous analysis of each contracted service area we represent. Our services are personalized to meet the needs of each client's unique situation. Whether you're looking to downscale your operations, exit completely, or purchase a new service area, GroundConsult's team will provide the detailed information you need to make an informed decision before you purchase or sell.



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