

Solano Winds Board

March 12, 2019

In attendance:

Jerry Hedrick, Christine Donavon, Dick Grokenberger, Ron Garrison, Lynn Garrison, Phil Doty, Wendy Purvis, Bill Doherty, Marcus Mills, Jennifer Doherty, Michelle Williams

1. Welcome - Ron 6:00
2. Approval of minutes with changes. Dick, Phil, Approved
3. Amend current agenda with ideas for June and August minutes. Bill, Lynn, Approved.
4. President's Report: Ron – Nathan has resigned from the board. Need truck loading person, have May covered. Not necessarily a board position. Will ask band members tonight.
Email from Carissa Brambley, questions about Kristlyn shirt, needs one. Bill has one and will bring it.
Bill Furnow – apology letter from PVE cancelling March 5 concert.
5. Treasurers Report: Christine – Ron has question about report, our income is still \$2000 below budget but we are only halfway through the year. Do we have surplus as result of 2 PVE concerts not occurring? Contributes but doesn't cover everything.
Comparison to last year (report) says we have increased donations. Also just received a \$800 donation from Google, not sure how that happened. Bill says Benevity is a matching funds organization.
Ron encouraged by the direction we are heading financially.
Motion to approve Martha, Marcus, Approved.
6. Music Director's Report: Bill – thought March concert was spectacular. Yolo band felt welcomed, special shout out to Jennifer for Jelly Belly goodies. We all agree that Bill was organized and had smooth transitions. Want to talk about collaborating again. Their band is headed to Italy and have invited members of Solano Winds if interested. 320 in the house. Capacity is 365. Last May we had 87. Big shout out to folks at Downtown Theater, willing to move a rehearsal for another show so Bill could prep the stage. Their tech people helped immensely. Recording is online at the Tresona store.
May concert, introducing brass and woodwind quintet. Carol Moore writes reviews for the DR, asked theme for May. 3 ideas – Pastige Perfection, Take 5, Pair of Fives. Will poll band.
Deadline for scholarship apps, this Friday. Phil will check mailbox Saturday. None so far.
Phil – a bottleneck at the front of the theater, scanning tickets. What can we do about that? Ron will work on that.
7. Marketing and Publicity: Martha – got write-ups in the papers. Article in the paper about waterfront weekend event in Vallejo. They split with nonprofits. We should look at other opportunities like this, where events are looking to give their \$ away. Monica Brown has been a regular patron, we have asked her to donate the \$ she offered.

Jennifer-newspaper ads are too small, we reduced size due to finances. Recommends we make it larger for the next concert. Martha says the colors of our graphic are too subtle. Maybe increase marketing budget?

7b. Vice President: Robert – Can we purchase wheels for the music racks. \$20.85 estimation.

Move to allocate no more than \$30, Bill, Marcus, Approved.

7c. Donor Chairperson: Bill – we did stuff all programs with envelopes. We received 1 back for \$100.

7d. Librarian/Membership/Uniform Report: Dick – Bins to collect old music tonight. 2 or 3 new members maybe tonight.

7e. School Liaison: Jennifer – 18 student vouchers used. Biggest variety of schools. Mailing list of 30 directors. VV, Benicia, Vallejo, Woodland. Jennifer asks if comp tickets brought family members. Yes. Nathan not doing this set and was helping with packets. Wendy will help.

7f – Information Technology: Joe out of town.

8. SAVOR – Jerry Hedrick: comments, good food, wonderful music, good wine. Participants enjoyed. 132-134 participants, goal was 200. 98 associated with PVE, 36 associated with SW. No dignitaries came. 2 PVE management, no PVE board of Directors.

Net income \$4562, divided by 2 (for each organization) 2200.

Some people were no shows. Do we charge or not? Some Donors have not donated yet. Are we interested in doing this again? Sherrill would like to think about having it at different time of year, Spring? Christine concerned if we had 200 there wouldn't be enough room. Jenn identified things that could be done differently with food next time. Abundance and good variety. Disappointed not more members of SW present. If we grow in size maybe, we have less seating. We would like to participate next year, and Jerry will take that back to his committee. Jerry will be in agenda for next meeting to hear more reports.

9a. Library transition update. Dick has biopsy this week. As long as he is capable, he can do the job, but he doesn't know yet. Robert says we are still ok with the move to Golden West. Not scheduled yet. Will wait for Dick. Christine - look into insurance? District rules make it difficult. Same situation in someone's garage. We can use Jennifer's truck.

Bill – Ken Anderson, donated 56 arrangements of songs. Bill catalogued. \$2500 – 5000 worth. Will need another file cabinet to accommodate. Have not found someone who will do the library yet.

9b – Agenda development for June and August: Ron is working on those Agendas. Listed on today's agenda. Wants boards suggestions to enhance or condense. Wants this addressed in addition to what we normally do.

XXI Lynn – will quintets have an official roll? Marketing? Let's add small ensembles to agenda. Bill – Christine Tooby interested in having smaller groups at her event. 22.

XXII Lynn – look at assistant director? Jenn – we've never had one assigned because we have directors that can pitch hit if need be. If we formalize this roll, we are stuck to 1 person, as opposed to asking who is best for the job if needed. Bill - feels like several people could be an assistant.

XXIII Bill – 25th season has lots of opportunities, for us to do something special. 10th did a commissioned piece. Suggests starting an endowment fund. Goal by 30th season that it generates income. Find ways to encourage donors to build endowment.

Christine – need to think about this ^ now and not wait until June. Encourages a committee at the next board meeting.

Jenn – update job descriptions – June meeting has included asking if everyone is content being in the same position. Ron – maybe new positions added. Having June meeting at PVE? Jerry yes can be set up. June 11th. Card room 6-9pm, used in the past. Deli tray sandwiches. Jerry will arrange.

Michelle Williams spoke to us about March's concert. She was not pleased with how Elsa's Procession was performed. Parts were changed at the last minute. Some woodwinds playing when they shouldn't have been. Intonation not good. Michelle says that is not an experience she would. Like to repeat.

Adjourn: Martha, Jenn, Approve 7:04