Solano Winds Board meeting November 13, 2018

Christine Donovan, Jennifer Doherty, Jerry Hedrick, Phil Doty, Lynn Garrison, Ron Garrison, Nathan Tedrow, Joe Rico, Robert Honeychurch, Sherrill Honeychurch, Dick Grokenberger, Martha Saldada Wolf, Marcus Mills, Bill Doherty, Wendy Purvis

Called to order at 6:03 pm.

Jerry Hendrick from PVE is chair of PVE Chorale and our new PVE rep. A huge thank you to Phyllis who supported us and served on our board, and came to introduce Jerry to us.

Motion to approve agenda made by PHIL, DICK 2nd, approved.

President's report:

We reviewed the attached Finance Review paper. Listed are the specific discussion points-

1d -City of FF has not continued with grants and subsidies. We need an ongoing effort to receive financial support from the community. Jennifer is concerned that we recognize that we do have subsidy from some community groups. We made the distinction between community and civic sponsorship.

- 1e Specified that organizational assets include percussion.
- 1f How can we exploit the 25th anniversary? (In a good way)
- 1g PVE is stepping up and insuring our future in a positive way. We can be stronger as a group.
- 2a Christine: board approved deficit at a previous meeting and we approved.

Ron concerned that we start with a deficit budget. We need to have an accurate plan.

Christine - We have some underlying structural issues.

Bill – is treasurer for another musical organization, feels deficit is ok if it's not year after year. Need to be careful about cutting too much.

Ron says we need a projected income healthier than we currently have.

2b - Jennifer says we need to be careful forming an opinion about something that hasn't occurred yet. Sherril wants to know what we are going to do about it?

Dick says we have to gues about what our donations will be when making a budget.

- 5 Jennifer says we have someone doing that already although he isn't as present as before.
- 6 Ron says we need to start looking at program advertising.
- 9 Discussion about the CAL grant. Some opposition.

Wrap up:

Ron- we lose money with every concert. We need to modify that.

Treasurer's report:

See attached report of Income and Expenses.

Received a \$2000 donation from PVE.

Lynne – "net income minus expenses" should be modified. Christine will amend accordingly.

Motion to approve treasurers report made by DICK, Sherrill 2nd, approved.

Director's report:

We will not have band members responsible for sending postcards.

Received application for Carmichael Festival. Does the board want to request a time to perform?

Martha suggests playing earlier so it's not so hot. Perhaps the audience isn't as big earlier.

Saturday is preferred. Discussion about early or late. Middle means 2-4pm and what we have been doing. Bill will take that input as early/middle Saturday.

Next week's rehearsal, to have or not to have. Bill recommends cancelling rehearsal.

Will send out in an email.

Donor Chairperson report:

Sherrill has half the wine for the wine table. Bill will put something in the program about the drawing.

Librarian/Membership report:

Dick has been diagnosed with cancer and having an MRI after concert. Needs someone who will take over the library. Robert asks if we can store 6 cabinets at the school. Ron will put out an all call for a new librarian. Wendy offered, and a new secretary was solicited at the rehearsal.

School Laison:

Jennifer asked if we are still doing iTunes gift cards at the concerts.

Motion to continue iTunes program made by BILL, JENNIFER 2nd, approved.

At this point we discussed all the inaccuracies of the last month's minutes. Notes were taken, corrections will be made.

Motion to approved corrected minutes made by MARTHA, MARCUS 2nd, approved.

PVE REP report:

Jerry- (Santa) – brought gifts! Programs for benefit wine tasting. Glasses to be used as tickets to the benefit. PVE Chorale would like to partner with us for this benefit. Possibility our take home would be \$2400-2600. Looking for a committee.

IT Chairperson:

Joe is considering changing the Members Status email name. We are still getting confused about which email to send to when reporting our absence to a rehearsal.

There will be NO meeting in December.

Motion to Adjourn made by PHIL, BILL 2nd, approved at 7:05.

Next meeting: January 8, 2019