Solano Winds Board of Directors October 16, 2018

In attendance:

Ron Garrison, Lynn Garrison, Phil Doty, Martha Saldana-Wolf, Christine Donovan, Marcus Mills, Dick Grokenberger, Sherrill Honeychurch, Robert Honeychurch, Bill Doherty, Jennifer Doherty, Phyllis Riley & Wendy Purvis

Welcome and call to order @ 5:59

Approval of previous minutes, Motion by Phil, 2nd by Sherrill, APPROVED.

President's report, Ron Garrison:

We need to fill Phyllis's position. It will go to the PVE council, but someone has already expressed an interest.

Ron met with VV Arts and Culture Alliance. He determined that other Arts organizations are having the same struggles we are: financial, audience numbers. He will follow up with the Nov. 4th meeting and try to collaborate with other groups.

Treasurer report, Christine Donovan:

"Income and Expenses" and "Actuals Budget and Reconciliation" were sent out electronically. Approval of Report, Motion by Dick, 2nd by Marcus, APPROVED.

Ron is concerned that the budget needs to be revised and reviewed. Thinking about December meeting just for budget discussion.

Director's report, Bill Doherty:

Bill had a lot of FUN with the Air Force ensemble.

Sponsorship with the Daily Republic was a lot of behind the scenes work.

It was fun to have a Sold Out house, we need to replicate.

Bill would like to debrief about the concert with the whole band.

Phillis said that she knew of people who went online to buy tickets and were told there were no more tickets available, but once at the concert she saw empty seats. Jennifer explained some people were not able to make it after they received their tickets. And another option would be to wait at the ticket booth on the day of performance to see if any seats are available.

Bill has had conversations with Yolo Community Band director, Bobby Rogers and they will be collaborating. Looking at a joint concert on March 8. They have 75 members so it will be crowded but possible. Their instrumentation will compliment us, as they are heavy on trombones. They will do a set, we will do a set, then a couple pieces together. The only rehearsal with both groups will be that night. Each conductor will attend the other's rehearsal.

Board, please consider "token" donation to visiting band, \$200-300.

The PVE concert will just be us.

Jennifer asked if we should have the donor appreciation cake at this concert.

Phyllis said the shorter program is better for PVE.

Approve Martha Saldana-Wolf for Marketing /PR, motion by Sherrill, 2nd by Phillis APPROVED

Marketing report, Martha Saldana-Wolf;

Martha has a broadcasting news background. She would like to meet with Ron and Bill about their expectations.

Vice President report, Robert Honeychurch:

Thanks to board for buying percussion boxes.

Remind loaders the drums need to be packed back into those boxes.

Donor Chairperson, Sherrill Honeychurch:

Sending thank yous to donors.

Regarding the December gift basket raffle and silent auction, Gift basket set budget \$60.

Considering a folding wine wagon for silent auction or raffle. Maybe ask band for donations of wine or \$ to buy the wagon.

Bigger valued items might be better sold as a silent auction. Maybe different color tickets for each item.

Suggestions a Christmas tree for decor, tables in hallway.

She has made a flyer for the program.

Would like to announce to the band members to pick a theme basket.

Bill would like an electronic flyer and would like the name of the theater to read Downtown theatre.

Jennifer will inquire about the possible use of the hall and courtyard.

Motion to agree to do raffle baskets, to authorize gift basket raffle to December concert to be coordinated by Sherrill and authorize to begin soliciting donations. Authority for Sherrill to decide which items are raffled and which are part of the silent auction. Motion by Bill, 2nd by Marcus APPROVED

Librarian report, Dick:

Music was received although some pieces were turned in accidentally. He will disseminate tonight if needed.

School Liaison report, Jennifer:

Sent Nathan a list of music teachers for their packets. Ron asked if the comp. tickets are used by students. Jennifer said 8-12 students per concert actually come.

Christine asked if she should buy iTunes gift cards to give to a lucky student. Ron asked her to hold off Until next meeting.

Unfinished Business:

Growth in relationships – we are looking for equal recognition at the Downtown Theatre.

Bill might send our own graphics for the marquee.

Longevity – Ron would like to keep these items moving forward. He wants us to reflect on what the longevity of this organization is. Christine will make a presentation next meeting,

New Business:

Update bylaws – Think about sections 8 & 13. Modify votes from ballot vote to verbal vote. Bill reminds that we have also done Email voting.

A quorum needs to be a majority, not 4. Jennifer asked to consider executive decisions made by 4 in cases of things requiring expeditious exceptions.

Draft Harassment Policy. Read and be aware and maybe move forward with it.

Meeting adjourned.

Next meeting: November 13, 2018