

Sage X3 Ports & Shipping

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Roughly 90% of world trade is channeled through ports, meaning that your shipping operation absolutely needs efficient management of port operations in order to succeed, let alone grow. Legislative changes and corporate regulations are but a few of the many challenges facing this industry. Shipping companies need to avoid disparate systems that do not provide Management with a single version of the truth. They need to avoid a mixed bag of systems that focus on transactions rather than integrated processes. Sage X3 provides the scale and complexity of a large shipping operation in a single, real-time system.

Adopt a faster, simpler, more flexible business management solution with Sage X3. With Sage X3, you are choosing the next generation of business management solutions to cope with ever-changing needs and requirements of the shipping business. Sage X3 will give you the flexibility and stability needed to effectively and efficiently manage your shipping operations in line with the industry requirements.

Sage X3 is ready for you with built-in functionality for best practice financial management, combined with the ability to accommodate any of your unique rules and processes. It's also easily scalable—so you'll never run out of capacity again—and quickly adapts to your changing needs, driving efficiency and helping you manage costs and control budget spend.



Running your business does not have to be complicated

Get more done, faster.

Increase user productivity and accelerate adoption with an intuitive web user interface that users can easily personalize to work the way they do, driving efficiency and eliminating administrative overheads.

Go where your business takes you.

Access your data on mobile devices, check your budgets, manage costs, approve purchases and view key performance indicators on the go, on any device. Sage X3 includes a complete mobile framework to deploy specific applications to your workforce and stakeholders as you need them.

Take back control over your processes.

Eliminate inefficiencies, ensure compliance and streamline operations with end-to-end integration of your business processes to control costs and improve profits and controls.

Get the insight you need, when you need it.

Evaluate risks and monitor performance in real-time with user dashboards, self-service business intelligence, and reporting tools delivered on premise, on mobile or in the cloud.

Gain agility and focus on your business.

Take advantage of enterprise-class business management functionality, security, and scalability at a fraction of the cost and complexity of typical ERP systems. Simplify IT management and free up resources to focus on more important projects. Embrace the power of Sage X3 to easily manage unpredictable new requirements and manage change whilst delivering the desired level of transparency and accountability.

One system, anywhere at anytime.

Reduce costs by implementing a single system for your engineering needs. Replace legacy systems that inhibit performance through duplicate processing, weak integrations and an over-reliance on spreadsheets to make decisions.

Integration made easy.

Over time, many shipping organizations have invested heavily in specific best-of-breed software solutions that are still required or are needed as part of the transition phase to a new Business Management Solution. Sage X3 delivers many integration possibilities whether batch or real-time, using web services or java based technology. Interfaces that may be required include connectors to consolidation tools or operational systems such as procurement portals, existing payroll and HR solutions or custom applications to manage other line of business needs.

Single Source of Truth for the Digital Transportation Company

Single Source of Truth for the Digital Transportation Company

- One Cloud Application, One database, Many Companies, Many Currencies, Centralized Master Tables, Same database for both commercial, operational, financial and analytics;
- Designed to transform your business from bureaucratic to digital and hyper-connected;

Mobile CRM and Procurement System

- Track Leads, Prospects, Potential Volumes, Agenda and your staff on the desk or on the go;
- Automatically updated supplier tariff system, for Carriers, Local Authorities, Trucker;

Full Operational System for Ports & Shipping Management

- Freight Forwarders, Maritime, Truck, Air, Train, Bulk, Containerized, Dangerous Goods, Shipping Agencies, Port Call, PDA, Chartered Party, Tramping, Vouchers, Automatic D/A;

Documentation Management

- Liner BL, Charter Party BL, Customer electronic interface, Liner electronic transmission, INTTRA connection, Manifests, Load Lists, Discharge Lists, Portugal JUL;

Intelligent Logistics Task Management

- Integrated task list, transportation activities transparency, Customer Visibility, Machine Learning Predictions;
- Fully integrated workflow engine for task automation and alert monitoring;

Full Credit Control Management

- Customer Credit Request, Credit Insurance Control API, Customer Credit Performance;

Purchase Process Control and Supplier Automation

- Digital OCR software to integrate invoices without human error, Supplier Digital Automation, invoices approved and monitored, Invoice approval control against Purchase Orders;

Cash Management Forecast

- Purchase Order, SRN, Accounts to Pay, Sales Orders, Opportunities and Accounts to Receive Cash Forecast;
- Weekly or monthly cash forecast based on commercial and operational activities and requests;

Operational and Financial P&L Performance

- Keep track of Process estimation, real and forecast, as well as accounted deviation;

Accounting and AP/AR Module Designed for Transportation Analytics

- Customer Performance, Carrier Performance, Administrative KPIs, Origin and Destination Performance, Cargo Type Performance, Operations Performance; Top10, AR Dashboard, Analytical P&L;

Digital Disruption for your Company and People

- SelfService Business Intelligence, Integrated Lowcode development Tool, Agile Platform, Support for ORACLE and MS SQL Server, Mobile Apps, HTML 5;
- API Connectivity, WebServices REST, GRAPHQL, SOAP; .EDI Module; .Security LDAP, Google Signin



Sage X3 core business management capabilities and technology

Single and multi-site management

Inter-company process management

Purchasing & procurement

CRM & customer support

Inventory management

Logistics

Mobility

Automated workflows & alerts

Workflow automation & alerts

Document management & office collaboration

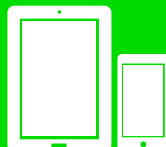
System & user administration

Development & integration tools

Technology



Common



Partner-hosted



Sage X3 can scale to thousands of users and seamlessly integrate to external systems

Port operations involve a complex system of inter relationships, with a diverse number of stakeholders including regulatory bodies, port authorities, shipping Liners, Logistics, shippers & consignee's and service providers. As a result, different IT systems must be able to communicate and exchange information without losing data. Sage X3 is built to deliver both front and back office operations, running entirely in the browser and across any device. Sage X3 can scale to thousands of users and seamlessly integrate to external systems. Sage X3 is the natural choice to deliver a prescribed shipping sector solution using pre-defined business rules and processes together with a user experience that leads the market.



Technologies Enabling Change in Ports and Shipping 4.0

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About Sage

Sage energizes the success of businesses and their communities around the world through the use of smart technology and the imagination of our people. Sage has reimagined business and brings energy, experience and technology to inspire our customers to fulfil their dreams. We work with a thriving community of entrepreneurs, business owners, tradespeople, accountants, partners and developers who drive the global economy. Sage is a FTSE 100 company with 14,000 employees in 24 countries. For more information, visit www.sage.com.

Sage X3

Sage X3 is Sage Group's global ERP solution for mid-sized companies and subsidiaries of large groups with international demands. For over 10 years Sage X3 has been a proven and comprehensive ERP solution addressing mid-market companies' specific requirements and challenges in industries from manufacturing and services, to distribution and many more. 5,100 customers in 100+ countries worldwide have chosen Sage X3 because helps companies grow forward with faster, simpler and flexible ERP.

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