

# BUYER QUESTIONNAIRE

This questionnaire will help us understand what matters to you in your personal home buying journey.

Let's discuss the basics.

Legal name \_\_\_\_\_

Email address \_\_\_\_\_

Best phone number to reach you \_\_\_\_\_

Current mailing address \_\_\_\_\_

Was there someone who referred you to me? \_\_\_\_\_

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Email address \_\_\_\_\_

Best phone number to reach you \_\_\_\_\_

Current mailing address \_\_\_\_\_

Was there someone who referred you to me? \_\_\_\_\_

Which of these best describes you?

- A. I am a first-time homebuyer
- B. I am looking to downsize
- C. I am looking for a larger home
- D. I have previously owned a home but do not at the moment
- E. Other

# Let's discuss your current home.

What is the ownership status of your current home?

- A. I am renting my home
- B. I own my home
- C. I am living with a family member
- D. Other

If renting, when does your lease expire? Is there flexibility in your move out date?

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If you own your home, do you need to sell before closing on your next home?

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If there is a gap between your current and next home, do you have a temporary place to stay?

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# Let's discuss your next home.

What is your timeline for finding your next home?

- A. Immediately
- B. Within 1 month
- C. Within the next 3 months
- D. Within the next 6 months
- E. Within the next year

Will you be the sole purchase or is someone else involving the financial and/or decision making process?

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What property are you looking for?

- A. Primary residence
- B. Second/Vacation home
- C. Investment property

What type of property are you looking for?

- A. Single-family home
- B. Condo/co-op
- C. Apartment
- D. Other

How many bedrooms are you looking for?

- A. Studio/none
- B. 1 Bedroom
- C. 2 Bedrooms
- D. 3 Bedrooms
- E. 4 Bedrooms
- F. 5+ Bedrooms

How many bathrooms are you looking for?

- A. 1 full bathroom
- B. 1 full, 1 half bathroom
- C. 2 full bathrooms
- D. 2 full, 1 half bathrooms
- E. 3 or more bathrooms

What property conditions are you comfortable with purchasing?

- A. New construction
- B. Move-in ready
- C. Light/cosmetic updating
- D. Shell/rehab condition

Are there any other important aspects of your life your future home or property should support?

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Are there any specific neighborhoods you are interested in exploring?

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Are there any specific priorities or factors about your purchase?

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# Let's discuss financials.

Have you already been pre-approved for a mortgage? If so, which company?

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How much would you be comfortable paying monthly?

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What price range are you looking in?

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How much of a down payment are you considering?

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Do you have any upfront budget/financial concerns?

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Other information

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**Maryam Ansari**

DRE# 02103842

REALTOR®

M: 818.983.4466

maryam.ansari@compass.com

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