

# ACCOUNT MANAGER JOB POSTING

YOUR DREAM JOB IS WAITING - OUTSIDE SALES!

## POSITION TITLE - ACCOUNT MANAGER

- Are you a self-driven, team oriented, fun loving guy or gal?
- Do you want to work in a place that focuses on putting people before profits every single day?
- Are you looking for a career that allows you to genuinely help clients while making a positive impact in your community?
- Do you want to work outside and soak up sunshine instead of spending your days behind a desk?
- Would you like to join a Rockstar team that feels more like family and works together to ensure each other's success?
- Do you want unlimited earning potential?
- Do you need a flexible schedule that allows you to control your work/life balance?
- Do you want to have FUN at work?

If you have a strong work ethic, a solid moral compass, a desire to succeed and you answered yes to the above questions, keep reading or [Apply Here!!](#)

## ABOUT VALCORE ROOFING:

Valcore Roofing is a locally owned roofing company that partners with our clients to provide them the best possible roofing experience. We aim to provide amazing service to each and every one of our clients while maintaining quality that is second to none. We pride ourselves on living out our motto of "Putting People Before Profits" and do this through strict adherence to our Core Values of Loyalty, Impact, Growth, Humility and Team.

You will find that our story and way of doing business is quite different from that of other companies. When you join our team, you will immediately be welcomed into the Valcore family. You will see that our company was built with the goal of maintaining small town values and giving our team members, clients, and community the appreciation and the first class service that they deserve.

## POSITION TYPE:

Full or Part Time

## THIS IS FOR YOU IF YOU ARE:

- Trustworthy, honest, respectful, accountable, humble and reliable.
- Committed to excellence.
- Self motivated with strong time management skills.
- Driven to succeed.
- A generally positive person with a "Can Do" mindset.

- A lifelong learner motivated to continue to grow.
- Committed to giving back and serving others.
- Not afraid of heights.

#### DESCRIPTION OF DUTIES:

- Follow up and work with company provided leads.
- Self Generate a minimum of 15 leads per week.
- Meet with clients to assess property damage and roof condition. Make honest recommendations based on the best interest of the property owner.
- Create and deliver project estimates.
- Create an exceptional customer experience through ongoing communication with clients and office staff.
- Work with clients through material selection and scheduling of their project.
- Check on all job sites a minimum of 3 times during the day of installation.
- Do a post project walk-through to ensure that clients expectations are met.
- Attend and participate in weekly team huddle.
- Seek ongoing growth and development through participation in company trainings as well as industry trainings.
- Support and maintain a healthy, happy work environment and company culture.

#### SKILLS AND REQUIREMENTS:

- Must have a cell phone.
- Must have ability to obtain a ladder.
- Must have a drivers license and a vehicle that can haul a ladder.
- Must not be afraid of heights.
- Friendly personality.
- Approach every situation with humility and the heart of a servant.
- Must be coachable and willing to learn.
- Overcoming obstacles and staying the course to achieve desired outcomes.
- Ability to talk to strangers without seeming cocky.
- Self-Motivated. Finds things to do even without people telling them what needs to be done.
- Goal Oriented.

#### COMPENSATION:

This is a commission based position with unlimited earning potential. The average account manager earns \$50,000 - \$150,000 per year.