

Janise Graham

Leaving In Style
BUSINESS SUCCESSION ON YOUR TERMS

Entrepreneur, Business Coach, Inspirational Speaker & Best-Selling Author

Janise delivers content-rich presentations with a fresh perspective on an array of business and insurance topics. She is an in-demand speaker who engages audiences nationwide with powerful business planning talks, keynotes, and interactive trainings.

With more than 20 years of experience in the financial services industry and as a business owner, Janise shares concepts and strategies that help her fellow business owners and entrepreneurs take action to prepare for the future of their businesses, clients, employees, and families.

Always energetic and passionate, Janise puts the “fun” in the fundamentals of business succession. She has the innate ability to make complex information easy to understand.

Living up to her vision which is “To save the world one small business at a time,” Her audiences always leave enlightened and prepared for their next steps.



Statistics You Need To Know

Only 35% of small business owners have a written Succession Plan.
Nearly 1 in 3 businesses seeking a buyer will sell. Having a successful business increases the odds.

Signature Talk:

Leaving In Style: Business Succession on Your Terms

Additional Topics

Women in Leadership
Entrepreneurship and Women



What Others are Saying:

“Janise is engaging, knowledgeable, understandable, and has a unique spark that makes her a joy to observe! A fantastic speaker who leaves you much better off than you were when you came in!” **Christine S. Loza, Esq., Managing Partner Loza & Loza LLP**

“As a speaker, Janise is motivational and inspiring. She spoke to my women’s networking group and everyone walked away feeling empowered and educated. I will definitely ask her to come back and speak to my group again” **Julia “Jewels” Gardner, Entrepreneur**



About the book

Leaving in Style is the story of Grace discussing the many aspects of succession planning with business strategist, Janise Graham. Together, they draft a plan that ensures her business will thrive through any unexpected transition and brings her peace of mind.

Combining her business savvy with her love of fashion, Janise's framework for succession planning made it easy for Grace and will make it easy for you, to:

- ✓ Differentiate between pre-planning and crisis planning
- ✓ Increase stability with your team
- ✓ Build equity in the business
- ✓ Identify essential employees and their commitment level
- ✓ Recruit the right professional team players
- ✓ Facilitate effective annual meetings
- ✓ Prepare to exit your business with style

Connect with Janise

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What People are Saying About Leaving In Style:

"People have been trying to get me to think about business succession for a decade, and none of it made sense until Janise told the story of Grace and used the fashion metaphor! Genius!"

Amanda Johnson, Founder of True to Intention

"Janise's ability to make the complicated simple makes Leaving in Style a must-read book for every business owner. Creating an exit strategy allows you to have peace of mind; and strategy, Janise shows you exactly how to do that."

Ursula Mentjes, 5x Bestselling Author and CEO of Ursula, Inc.

"Janise Graham has presented a very concise step-by-step plan for anyone to follow and accomplish. This is a must-read for everyone in business as well as CPAs, Attorneys, Bankers, and entrepreneurs thinking of starting one."

CC Vest, Former Co-owner and President of Midpoint Bearing. Established 1985. Left "In Style" 2021

"Janise Graham's comprehensive and easy-to-understand guide to take them through the process of 'leaving in style.' Janise has skillfully created the essential exit strategy tutorial for anyone operating their own business."

**Ernie Silvers, MBA, Professor of Business and Entrepreneurship
Jack H. Brown College, School of Entrepreneurship**

"If you have said, 'I am going to get around to it,' and you look at the calendar like I did, and it is 15 years later, this book will make you gasp and then propel you into action."

Hilda Kennedy, Founder President, AmPac Business Capital

"Leaving In Style is full of wisdom, insight, and useful tips to help all business owners put good business practices in place just in case they don't make it back to work."

**Janet Steiner, Former President and CEO of Thoro Packaging,
President of MakeDust, Founder of TradeWorksUSA**

