- I can't thank you enough for being my Realtor. You are incredible and have a wealth of knowledge along with the patience of "Job" with me. The property was a complicated sale. You kept me updated and were available to answer any questions I had along with handling any and all details that occurred. Your accolades are too numerous to mention so I will humbly say, thank you. I would also like to highly recommend you and Team Couch to anyone looking to sell or buy property in this area. You are the best!
- Brian is excellent...and the team is great to work with!! Definitely professional, as well as knowledgeable in his field. I would be happy to recommend Team Couch to sell my property or help in finding more property in the future. Thank you for smooth sailing on everything!
- > Terry takes care of everything from A-Z. I can't say enough great things about my experience buying personal and investment property from Terry! I trust her wholeheartedly and I know you will too!
- Terry is very personable and I enjoyed working with her. That said, she knows what sells houses, as well as what keeps them from selling. She comes in and suggests changes that will get your house sold. Ours was with another realtor for almost 6 months with few showings and zero offers. After making the changes Terry suggested, we had not one, but 2 offers by day 4. If you're serious about selling your house, Terry's your gal. She won't disappoint.
- Team Couch has been our go to realtors for over 7 years, when we sold our first home then went on to buy a home. This past year we called Team Couch again to sell our home and help us purchase another home. Our home sold in the first day on the market, we never even placed a sign in the yard. During the purchase of a new home Team Couch was there every step of the way to make sure we were happy.
- Terry was simply amazing. Her expertise is priceless. She made the selling (and buying) of our home effortless. She was quick to offer detailed answers to all our questions. I honestly can't imagine buying or selling a home without Terry in my corner!
- I've bought and sold with Team Couch and received excellent service in both instances! Very easy to work with, very knowledgeable and great communication with client!
- Team couch and Terry were amazing! We will use them again for sure. They made everything easy for us and far exceeded our expectations. Sold our house fast and Terry was always on top of things and helped us so much.
- Brian and his team were excellent to work with. We could not have asked for a better experience in buying and selling a home. Brian and the rest of Team Couch were always available, very friendly and efficient. They made what can be a stressful time, SO much easier! We definitely recommend working with Team Couch.
- Terry is an excellent agent. She sold 2 houses for me within a month. She has a great personality and is wonderful to work with. Thanks for everything you did for me. Will refer her to anyone I know that is looking for an agent
- Team Couch did a great job helping us find the right house and kept in touch with us throughout the process. They returned calls promptly and always stayed in touch, even if there wasn't a lot of information. Extremely happy with Team Couch!!!!

- Brian with Team Couch came to listing meeting prepared and ready to get our house sold quickly. He knew the area and knew how to price the house to move quickly. He communicated with us through the whole process even after closing to ensure everything came through.
- Brian Couch and Team Couch exceeded every expectation from start to finish. I have worked with 10-12 realtors in my lifetime. I've been disappointed more often than not. But Team Couch is the best ever. Their presentation of my home and excellent communication and follow-up was exceptional as compared to all others I've worked with. I recommend Team Couch to anyone moving to or from the Memphis and North Mississippi area. Their entire staff did a great job! They will sell your house, not just list it.
- Terry is an outstanding realtor. the hardest working real estate person I have ever worked with. extremely knowledgeable and professional. the realtor for the seller was nice but not very experienced. Terry took care of all the work on both sides but never had any issues with sellers' real estate person. Terry's years of experience showed how incredibly knowledgeable and professional she is. I would highly recommend Terry for the sell or purchase of your home.
- I can't thank you enough for being my Realtor. You are incredible and have a wealth of knowledge along with the patience of "Job" with me. The property was a complicated sale. You kept me updated and was available to answer any questions I had along with handling any and all details that occurred. Your accolades are too numerous to mention so I will humbly say, thank you. I would also like to highly recommend you and Team Couch to anyone looking to sell or buy property in this area. You are the best!
- Our family has had the pleasure of working with Terry Thomas during three different home sales. She has excellent real estate knowledge and is always available for any questions you may have. She kept us informed every step of the way. I would highly recommend Terry to anyone looking to buy or sell a home.
- Terry could not have been nicer or easier to work with! We used Her to sell both our home as well as My mother-in-law's. Things when fast as soon as they were both listed on the market. We picked a Top-Notch Realty company. THANKS SO MUCH!!
- Burch Realty Group is an outstanding real estate agency and we're very happy with their services. They sold our house in just 1 day! Terry Thomas and Matt Holder are hardworking and knowledgeable real-estate agents, and experts in their field! We would recommend them to anyone looking to buy or sell a home.
- Can we do more than 5 stars? Terry was my very first realtor ever. I randomly picked her off a list of realtors. Boy, did I have the best luck. I've used her for 6 home purchase/sale transactions now.
- I moved away and have used other realtors with other investment properties. Terry just hustles and loves getting a good deal. Never had this kind of experience with another realtor. She just rocks.
- We most definitely could not be happier. Our home actually sold in one day. Not saying anyone else's will but even though it's sold the first day on the market Team Couch continues to treat us with the utmost dignity and professionalism! They could have said well it's already sold so we don't really need to do anything but that's not how they treated us. They treated us as if it had not sold and that we needed their help. And of course we did!

- Every single person was not only professional but very friendly and knowledgeable. I would recommend this company to anyone and everyone that needs a house sold.
- As the seller of a 24 year old home, Brian advised me on what to focus on to attract the buyers. Their Marketing dept did an incredible job creating a slide show of my home. Needless to say, the first buyer to visit, purchased my home in a month! Brian took great care of me during the negotiations and closing. I highly recommend the Couch team!
- I have moved many times and worked with 10-12 realtors. I've been disappointed more often than not. Brian Couch and Team Couch exceeded every expectation from start to finish. Their presentation of my home and excellent communication and follow-up was exceptional as compared to all others I've worked with.
- I recommend Team Couch to anyone moving to or from the Memphis and North Mississippi area. Their entire staff did a great job! They will sell your house, not just list it.
- There is no doubt in our minds had it been any other agency, the towel would have been tossed in. Team Couch always did what they said. Communication was outstanding!!
- Team Couch gave me the best real estate experience I've ever had. They surpassed my highest hopes.
- I had no idea how professional, efficient, personal and caring they would be. The team approach is AWESOME and the fact that I felt completely comfortable with every member was a huge bonus. Each one treated me like family and I absolutely trusted everything they told me and I was not disappointed.
- We have no reservations about using Team Couch and are so thankful we hired them to be our agents. Buying and selling has lots of hassles, but they know how to handle all obstacles and you end up having fun through the entire process because of their great mixture of professionalism and personalities!
- We were so pleased. We had nothing but the best service. Attention to our needs was impeccable. We felt as though we were his only client and we are thankful for that. I feel we have found a trustworthy business partner and a new friend.
- We were very happy we had the opportunity to work with Team Couch. Matt helped us. He is very friendly, helpful and answered every question we had. Even when he was on his vacation, he answered our calls. If we ever need a Realtor again it will be Team Couch.
- I had a great experience with Team Couch. I was always able to reach Brian quickly and he handled any concerns right away. He is very knowledgeable and I learned a lot. I would recommend him to anyone looking for an agent!
- Matt is great to work with! He is very considerate of your time and knowledgeable about the business. He is prompt in response time and when he says he'll take care of something, he will. We've worked with him in the buying process twice and have been more than satisfied both times. You won't regret choosing him and Team Couch at Burch Realty.
- Terry was fantastic to work with! She gave us great advice when reviewing offers and helped us get the best deal possible. Would highly recommend her! Matt with the same team helped us to purchase our new home. It was our second purchase with him and he was wonderful once again! Very quick to set up showings and keep us informed. Team Couch is the best!

- The Couch team is who we have used for the last 13 years. This team has sold three of our homes. We will not use anyone but Team Couch. Brian, Terry, and Matt are always there for you if you need them. Through the good and maybe bad. We had Terry list our last house in April of this year. It was a housing experience we all will remember but Terry stayed with us. Terry always answered her phone either a call or text.
- Terry was our agent in 2010 when we purchased our home. She did an excellent job so when we were ready to sell in 2022 we contacted Terry and asked her to be our agent again. She is always responsive, professional, and very knowledgeable. She met with us on a Thursday and our house was on MLS on Friday morning. We accepted an offer on Monday. When we were out of town, Terry kept us up to date by text. We needed an AC repair after our contract was signed. We couldn't get a return call from the AC places we contacted. Terry put us in contact with someone that responded immediately. Terry also went above and beyond working with the other agent so the closing could be completed in a timely manner. Terry is awesome! We highly recommend Terry and Team Couch.
- I know Terry personally, so I trusted her to sell our property. She is trustworthy, dedicated from Day 1 to Closing, always prepared, and will have your best interest covered. She always gave us her honest opinion, was available at any time of any day or night, answered all texts and emails very quickly, informed us of changes in offers and negotiations right away, and even offered recommendations for contract work which was very helpful and saved us a lot of money. I have no doubt that whoever Terry represents, she will give them 110%. She's very hard-working, personable, and I highly recommend her. She's a true asset to Team Couch and I am so glad that we used her.
- Terry is such a great person to work with! As a first time buyer, she had me in mind. She taught me things, made sure that I had gotten the right inspections done, and at the end of the day she made sure that I was happy! Because of her experience, I knew that I got a good deal on my property and that I wasn't being taken advantage of. If I could give her 10 stars, I would!!
- Terry has been my family's realtor for many years. It was finally mine and my husband's turn to buy our first home and Terry was there every step of the way. No matter what time of the day it was, she was there to answer our questions. If a house posted at 8:00 Monday night, she was going to be sure we had a showing that next morning! We couldn't have done this without her. We will ALWAYS recommend Terry to anyone looking to buy.
- Brian was so helpful and professional. He made selling our home quick and easy. His knowledge and willingness to take care of everything for us took the stress out of selling our home. It was seamless. He made sure to prioritize our best interest and was so wonderful to work with. 10/10 would recommend to anyone buying or selling in Hernando and Desoto County area.
- Terry Thomas is by far the very best realtor! She gives way beyond 100%. Where do I start! Always available, very fast to return your calls. Extremely knowledgeable. She thought of so many things I would need in our new build that I never would have thought of. I've been in my new home 3 months and I can say almost everyday I've noticed something she suggested to have in our build and I'm so grateful for her advice ! On a scale of 1 to 10, Terry is a 25 !!!!
- Terry and Matt were both fantastic during the journey of moving from Arizona to helping us with the build of our dream home. Terry is one of the most amazing realtors my husband and I have ever worked with. She knows her stuff!!! She communicates in a timely fashion and took calls from me and helped calm me down during my build! I would not have made it through such a tough situation without her! Our builder was fantastic but with all the "covid delays" they did the best they could to get us living in our dream space as quick as possible. My family and I have a realtor for life! Love me some Team Couch!!!

- Brian and Team Couch did a tremendous job listing and selling our home. Not only was he always responsive, he was also proactive with updates and guidance. Brian walked us through immediate needs and offered recommendations prior to listing--based on expert knowledge of buyer preferences, recent transactions in the neighborhood, and an informed outlook of the market. These made the difference. We had multiple offers on the first day of listing. Brian was with us at every point along the way, and our house ultimately sold above asking price. A seller would be hard-pressed to find a stronger option than Team Couch
- We live in a really confusing and cut throat world, which I dreaded leading up to the sale of my home. I had a uniquely complicated situation, but Terry smashed my expectations of the whole process. She gave me knowledge, transparency and comfort through the whole process and I thank her from the bottom of my heart. She was patient, strategic and professional. Thank you Terry and I am so happy to pay the realtor fee because of you my friend!!!!!
- Terry provided help from the very first moment. She took the photos for the listing, gave us tips for selling furnishings we weren't taking, helped us through the entire negotiation process, and kept us calm during the shortened period from acceptance of the offer to the closing. We moved out two weeks before the closing, and Terry oversaw the estate sale, made sure the house was ready for the walk-through, and kept the process on track and us informed through the whole time. We have sold several houses over the last few years and she was by far- the best agent we have ever dealt with.
- Terry is the most organized and detailed realtor we have ever met. She takes notes on every detail and she has your back at all times. If you want a job done right then she is definitely the realtor for you, hands down! We will go back to her for every selling and buying need. We Love Terry!
- I honestly couldn't imagine having a better realtor. Terry has extensive knowledge of the Shelby County and N. Mississippi markets, an incredible number of contacts and an ideal personality and demeanor for the industry. She saved (and earned) me a lot of money and spared me countless headaches during the process of selling my home and buying a new one. I highly recommend her if you are looking to sell a house in the markets that she covers.
- Terry was amazing in the knowledge she offered to help me and my family find our perfect home! Not only did she concentrate on all details, including which direction the Sun would come into the windows, but she also made sure that we worked with the right team member if they were more knowledgeable with a particular kind of house! Terry was always accessible and helpful and made sure she scheduled viewings in a timely manner and took into consideration the route with the schedule. She also vetted the homes for us before we even wasted our time driving to see them. I loved working with Terry!
- Brian met with me to sell my mother's house that had been in the family 60 years. He was straight forward and honest in letting me know what I needed to do to get the house ready and because of the layout let me know that it would be a specialty sell. Brian and his team marketed the house and brought people by every week until they found the buyer then helped me negotiate a good sale. Brian and his team are #1 with me.