

## **Case Study – Telecom Power Framework**



## **CLIEN**



PRINCIPAL CONTRACTOR



## **KEY BENEFITS**



Collaborative approach

Excellent relationships

High quality install

Virgin Media, the UK's ultrafast internet provider, is in the middle of the single largest investment in broadband digital infrastructure in the country for more than a decade. Granite have been onboarded to provide power solutions to new infrastructure.

From contract agreement to commissioning Granite was able to provide power solutions to the new telecom cabinets across the UK.

The contract covers England and Wales and focuses on new development areas and has been working since 2019.

The challenging programme have been able to be achieved through close collaboration with the Independent Distribution Network Operators (IDNOs) and Virgin Media. The key success has been the turnaround time of costing of schemes to allow Virgin Media to actions the correct solution in a timely manner.

The planning of access with stakeholder engagement of the council permits and traffic management was made easier with regular meeting and a collaborative approach to fitting around the key stakeholders.

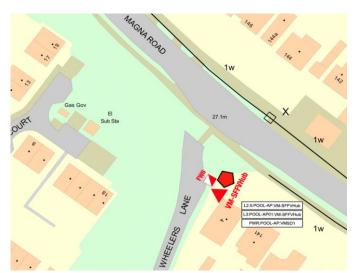




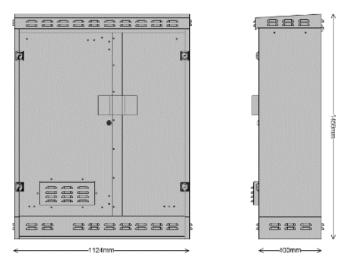
From the outset our site teams experience in design and build project delivery was utilised and we introduced proactive installation methods which contributed to the security of the continual construction programme.



This included Granite assessing the proposed solutions and where possible suggested alterative cost saving solutions.



Granite utilisation of a blend of internal and supply chain partners has also been able to bring benefits on programme to the over contract.



Granite have also build a strong relationship with a number of the adopting network operators and as a result been able to self determine system capacity to allow Virgin Media to assess PoC that best suit their situation.