

XL TRIAL – WEEKLY GUIDE

This guide is designed to help you deploy XL quickly and effectively. You can achieve significant success with as little as one or two hours a week. We are happy to guide you through each step and we are also happy to help you navigate your own path – one that is ideal for you and your application. Documents we provide to assist you are shown in bold in the Activity column.

Week	Activity
<p>Week 1 – Get Started</p> <p>The easiest way to get started with XL is by exploring its features and configuring it for your application from the comfort of your office.</p>	<ul style="list-style-type: none"> <input type="checkbox"/> Leverage our expertise – contact us for assistance <input type="checkbox"/> Take an interactive tour of XL with Meet XL <input type="checkbox"/> Get XL ready for installation with Configure XL
<p>Week 2 – Install XL On Your Line</p> <p>Once XL has been configured it is ready to install. After several days of data collection we recommend a deployment audit where we look over the data together.</p>	<ul style="list-style-type: none"> <input type="checkbox"/> Install XL on your line <input type="checkbox"/> Contact us for your XL Deployment Audit
<p>Week 3 – Train the Team</p> <p>Train your operators to use XL. We provide you with a ready-to-use presentation that makes training fast and easy.</p>	<ul style="list-style-type: none"> <input type="checkbox"/> Train your team with XL Operator Training
<p>Week 4 – Share the Information</p> <p>At this point you should be collecting comprehensive and high-quality information. We suggest clearing out old data and starting with a clean information foundation.</p>	<ul style="list-style-type: none"> <input type="checkbox"/> Clear old data for a clean information foundation <input type="checkbox"/> Share the XL URL with leadership
<p>Week 5 – Leverage Your Data</p> <p>Review how the XL web interface is organized, validate your Ideal Cycle Times, and see how XL organizes the 100+ metrics it tracks.</p>	<ul style="list-style-type: none"> <input type="checkbox"/> Review the web interface <input type="checkbox"/> Validate Ideal Cycle Times <input type="checkbox"/> Review the full set of XL Metrics
<p>Week 6 – Win the Shift</p> <p>Drive immediate gains in productivity by setting live targets that challenge your teams to “win the shift”.</p>	<ul style="list-style-type: none"> <input type="checkbox"/> Learn about TAED metrics for the scoreboard <input type="checkbox"/> Set effective goals and “win the shift” <input type="checkbox"/> See how scoreboard colors drive action
<p>Week 7 – Visualize Production</p> <p>Get an instant visual overview of production with the Total Production Timeline™. Address down time for the current shift or part, as well as identify patterns in down time.</p>	<ul style="list-style-type: none"> <input type="checkbox"/> Review the TPT Quick Start
<p>Week 8 – Target Your Top Losses</p> <p>Now that you have accurate loss information, use Top Losses to pick an improvement action that directly addresses one of your largest losses.</p>	<ul style="list-style-type: none"> <input type="checkbox"/> Review the Top Losses Quick Start
<p>Week 9 – Compare, Trend, Improve</p> <p>Compare shifts and parts to see where you should focus your attention. Use trends to see what is improving and what is getting worse.</p>	<ul style="list-style-type: none"> <input type="checkbox"/> Review the Trended KPIs Quick Start
<p>Week 10 – Simple Integration</p> <p>Explore the many options for taking your data outside of XL. Use built-in tools to export data to Excel. Learn about optional tools for integration and enterprise reporting.</p>	<ul style="list-style-type: none"> <input type="checkbox"/> Export production data to Microsoft Excel <input type="checkbox"/> Learn about add-on tools from Vetii GROUP
<p>Week 11 – Scale Up Success</p> <p>No more spreadsheets. Accurate down time. Real-time OEE. Historical analytics. Browser-based reports. Expand XL to other lines and lock in your special discounts.</p>	<ul style="list-style-type: none"> <input type="checkbox"/> Identify expansion opportunities for XL <input type="checkbox"/> Present Key Benefits of XL to leadership <input type="checkbox"/> Lock in your special “rollout” discounts
<p>Week 12 – We’re Just Getting Started</p> <p>Your XL trial may be ending – but we are just getting started. Free tech support. Free learning resources. 3-year warranty. We are your long-term partner for success.</p>	<ul style="list-style-type: none"> <input type="checkbox"/> Visit and bookmark our three learning sites <input type="checkbox"/> Call us with any questions – we are here to help

Have questions? Call Vorne at +1.630.875.3600