



2020 C.B.O.R. Top Producer Club Requirements

This announcement details the requirements for:

2020 CBOR Top Producers Club

This is my first year as a Top Producer! (please check box if YES)

The minimum requirements are as follows:

You must provide proof of at least 2 Million in gross sales from transactions closed between 11/01/19 & 10/31/20.

Must have Broker or Office Manager's Signature

Proof is considered to be a printout of your firm inventory from Paragon, and/or copy of HUD closing statement if NON-MLS Sale. To print out your proof from Paragon, go to Search Firm Inventory, then solds and put in sold status data beginning 11/01/19 and ending 10/31/20.

The committee has set the following guidelines regarding partnerships. You get credit for the same percentage of which you are paid in the transaction. *For instance, you have a \$100,000 property co-listed and have agreed that the co-listing agent will receive 25% of the commission and you will receive 75%. You will be given a credit of \$75,000 and your partner would receive a \$25,000 credit.*

CALDWELL BOARD OF REALTORS 2020 TOP PRODUCER APPLICATION

NAME OF APPLICANT: _____

OFFICE OF APPLICANT: _____

BROKER SIGNATURE: _____

LISTINGS SOLD: (WRITE IN OR ATTACH PRINT OUT- IF NOT IN MLS, ATTACH A SALES AGREEMENT/ HUD)

MLS #	ADDRESS	DATE CLOSED	TOTAL SALES PRICE	HOW MANY AGENTS SHARED LISTING	YOUR SHARE OF SALES VOLUME

SALES: (WRITE IN OR ATTACH PRINT OUT- IF NOT IN MLS, ATTACH A SALES AGREEMENT/ HUD)

MLS #	ADDRESS	DATE CLOSED	TOTAL SALES PRICE	HOW MANY AGENTS SHARED LISTING	YOUR SHARE OF SALES VOLUME

DEADLINE FOR TOP PRODUCER CLUB IS 11/12/2020

Submit requirements by E-Mailing information to:

CBOR at CBORawards@gmail.com

Caldwell Board of REALTORS® www.caldwellboardofrealtors.com