

ALEX ESTEVEZ

PRINCIPAL BROKER

My leadership as a Real Estate Broker has resulted in the growth and development of high-performing teams, consistently delivering exceptional results and happy clients.



EXPERIENCE

2010 - 2023

Equinox Real Estate Group

PRINCIPAL BROKER

- Over 150 families helped
- 70+ million in closed sales volume
- In-house lender and title services
- Managing a real estate brokerage and overseeing a team of agents
- Developing and implementing business plans, establishing policies and procedures, and ensuring compliance with real estate laws and regulations.
- Recruiting, training, and managing a team of agents, providing coaching and support to help them achieve their goals and grow their businesses.
- Conducting market research and analysis, preparing and negotiating contracts, and managing the transaction process from start to finish.

CONTACT



305-753-2028



equinoxregroup@gmail.com



www.equinoxregroup.com



15715 S Dixie Hwy #207 Palmetto Bay

EDUCATION

2005-2010

University of South Florida

BACHELORS DEGREE

- 72 hour Florida Broker course
- 60 hour Broker continuing education post licensing
- 63 hour Florida Associate course
- 45 hour Associate continuing education post licensing

SKILLS

Real Estate Market Analysis

Property Management

Software

MLS Database

Contract Negotiations

Written and Verbal Communication

Organization

Client Networking

Marketing and Advertising

Broker Price Opinion

Customer Relations and Service

Investment and portfolio management



EQUINOX
REAL ESTATE GROUP INC.

LIST OF SERVICES

EQUINOX REAL ESTATE GROUP

As a full-service real estate brokerage, we are dedicated to providing our clients with comprehensive support and expert guidance throughout every step of the real estate process.

WE OFFER:

- Paint/touch up
- Garbage removal
- Landscaping and yard maintenance
- Handyman services
- Cleaning and packing
- General home preparations
- Home loans if buying a new property
- Seller title doc preparations
- Mobile closings
- Deeds/wills/trusts
- Property inspections

and more, just ask!

