#### 2025 vs. 2024 Per Quarter

Prepared by Red Hilton on Saturday, October 11, 2025

Listing Inventory		Q1			Q2			Q3			Q4	
	2024	2025	Var.	2024	2025	Var.	2024	2025	Var.	2024	2025*	Var.
Listing Units	310	413	103	580	727	147	641	747	106	367	781	414
Avg. Days on Market	74	64	-10	56	59	3	63	71	8	86	151	65
Avg. List Price	\$1,247,768.54	\$1,301,127.77	\$53,359.23	\$1,139,035.09	\$1,278,950.44	\$139,915.35	\$1,161,063.62	\$1,227,764.29	\$66,700.67	\$1,123,671.16	\$1,192,082.69	\$68,411.53
Avg. List \$ / SqFt	\$477.01	\$460.91	-\$16.10	\$450.43	\$468.16	\$17.73	\$449.47	\$444.18	-\$5.29	\$435.29	\$439.71	\$4.42
Approx. Absorption Rate	107.42%	83.72%	-23.70%	57.10%	47.96%	-9.14%	52.41%	47.32%	-5.09%	93.85%	34.50%	-59.35%
Approx. Months Supply of Inventory	0.93	1.19	0.26	1.75	2.09	0.34	1.91	2.11	0.20	1.07	2.90	1.83
Listed (Per Quarter)		Q1			Q2			Q3			Q4	
	2024	2025	Var.	2024	2025	Var.	2024	2025	Var.	2024	2025*	Var.
Listing Units (Taken)	974	1050	76	1678	1840	162	1506	1522	16	955	197	-758
Avg. Original List Price	\$857,614.99	\$892,019.51	\$34,404.52	\$880,131.25	\$941,273.03	\$61,141.78	\$864,125.31	\$872,822.19	\$8,696.88	\$793,124.82	\$840,736.99	\$47,612.17
Avg. Original List \$ / SqFt	\$399.26	\$414.06	\$14.80	\$406.30	\$767.44	\$361.14	\$408.13	\$408.75	\$0.62	\$400.52	\$417.71	\$17.19
Listed & Price Changed (Per Quarter)		Q1			Q2			Q3			Q4	
	2024	2025	Var.	2024	2025	Var.	2024	2025	Var.	2024	2025*	Var.
Listing Units (Price Changed)	136	162	26	317	381	64	337	335	-2	204	0	-204
Avg. Original List Price	\$810,782.70	\$907,670.15	\$96,887.45	\$903,092.62	\$1,064,718.97	\$161,626.35	\$895,379.06	\$882,776.07	-\$12,602.99	\$769,701.38	\$0.00	-\$769,701.38
Avg. Original List \$ / SqFt	\$400.02	\$424.88	\$24.86	\$426.21	\$449.45	\$23.24	\$422.49	\$408.86	-\$13.63	\$398.70	\$0.00	-\$398.70
Went Pending (Per Quarter)		Q1			Q2			Q3			Q4	
	2024	2025	Var.	2024	2025	Var.	2024	2025	Var.	2024	2025*	Var.
Listing Units (Went Pending)	924	929	5	1367	1436	69	1329	1355	26	999	162	-837
Avg. List Price	\$752,640.64	\$760,525.24	\$7,884.60	\$808,916.14	\$816,954.74	\$8,038.60	\$775,347.11	\$819,728.90	\$44,381.79	\$740,399.76	\$774,634.19	\$34,234.43
Avg. List \$ / SqFt	\$375.36	\$389.14	\$13.78	\$387.13	\$400.12	\$12.99	\$388.93	\$403.30	\$14.37	\$377.33	\$391.78	\$14.45
Avg. Days to Offer	31	36	5	22	23	1	30	32	2	36	29	-7

#### 2025 vs. 2024 Per Quarter

Prepared by Red Hilton on Saturday, October 11, 2025

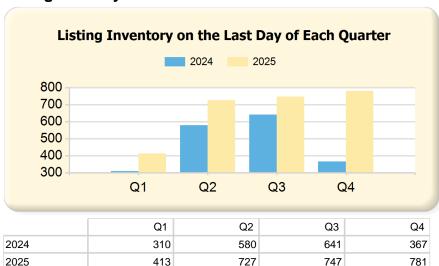
Sold (Per Quarter)		Q1			Q2			Q3			Q4	
	2024	2025	Var.	2024	2025	Var.	2024	2025	Var.	2024	2025*	Var.
Closed Units (Sold)	699	715	16	1068	1103	35	1309	1321	12	1057	87	-970
Avg. Days on Market	45	53	8	34	36	2	34	39	5	41	49	8
Avg. Days to Offer	31	38	7	21	24	3	23	26	3	29	31	2
Avg. Sale Price	\$690,844.62	\$746,671.21	\$55,826.59	\$790,515.50	\$806,735.23	\$16,219.73	\$797,160.52	\$829,980.94	\$32,820.42	\$771,965.82	\$831,964.83	\$59,999.01
Avg. Sale \$ / SqFt	\$361.75	\$380.39	\$18.64	\$391.07	\$410.54	\$19.47	\$391.22	\$404.65	\$13.43	\$388.27	\$402.68	\$14.41
Avg. List Price	\$694,815.49	\$748,527.02	\$53,711.53	\$782,135.52	\$798,842.39	\$16,706.87	\$793,589.08	\$831,463.02	\$37,873.94	\$772,758.39	\$852,462.53	\$79,704.14
Avg. List \$ / SqFt	\$362.74	\$379.26	\$16.52	\$384.84	\$404.78	\$19.94	\$387.09	\$403.38	\$16.29	\$387.40	\$409.58	\$22.18
Avg. Original List Price	\$708,225.96	\$765,409.55	\$57,183.59	\$792,488.53	\$812,365.74	\$19,877.21	\$808,680.98	\$847,922.71	\$39,241.73	\$796,880.42	\$877,409.77	\$80,529.35
Avg. Original List \$ / SqFt	\$369.53	\$387.44	\$17.91	\$389.34	\$410.64	\$21.30	\$393.76	\$410.50	\$16.74	\$396.67	\$420.96	\$24.29
Avg. Sale Price as % of List Price	100.15%	100.34%	0.19%	102.05%	101.73%	-0.32%	101.30%	100.65%	-0.65%	100.60%	98.43%	-2.17%
Avg. Sale Price as % of Original List Price	98.56%	98.61%	0.05%	101.09%	100.54%	-0.55%	99.90%	99.15%	-0.75%	98.67%	95.99%	-2.68%
Sold Units - Short Sale	2	0	-2	1	1	0	4	3	-1	2	0	-2
Sold Units - Lender-Owned	22	13	-9	12	6	-6	10	5	-5	9	2	-7
12-Month Activity		Q1			Q2			Q3			Q4	
	2024	2025	Var.	2024	2025	Var.	2024	2025	Var.	2024	2025*	Var.
Units Listed	4702	5190	488	4954	5353	399	5139	5383	244	5114	4616	-498
Units Price Changed	1055	1392	337	1193	1438	245	1317	1495	178	1380	1262	-118
Units Went Pending	4205	4432	227	4260	4525	265	4391	4566	175	4440	3757	-683
Units Sold	3996	4149	153	3974	4184	210	4031	4242	211	4133	3233	-900

#### 2025 vs. 2024 Per Quarter

Prepared by Red Hilton on Saturday, October 11, 2025

## **Single Family**

2025





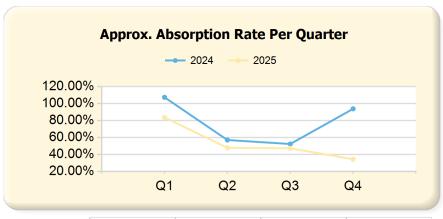
2.09

2.11

1.19



	Q1	Q2	Q3	Q4
2024	\$1,247,768.54	\$1,139,035.09	\$1,161,063.62	\$1,123,671.16
2025	\$1,301,127.77	\$1,278,950.44	\$1,227,764.29	\$1,192,082.69



	Q1	Q2	Q3	Q4
2024	107.42%	57.10%	52.41%	93.85%
2025	83.72%	47.96%	47.32%	34.50%

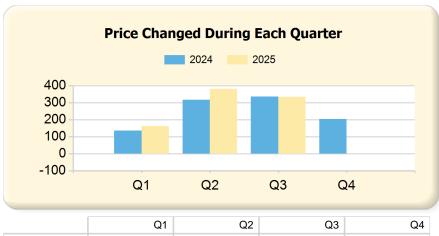
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#### 2025 vs. 2024 Per Quarter

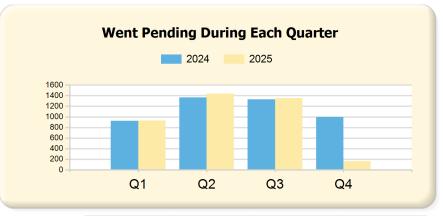
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	Q1	Q2	Q3	Q4
2024	974	1,678	1,506	955
2025	1,050	1,840	1,522	197



	Q1	Q2	Q3	Q4
2024	136	317	337	204
2025	162	381	335	0



	Q1	Q2	Q3	Q4
2024	924	1,367	1,329	999
2025	929	1,436	1,355	162



	Q1	Q2	Q3	Q4
2024	699	1,068	1,309	1,057
2025	715	1,103	1,321	87

#### 2025 vs. 2024 Per Quarter

Prepared by Red Hilton on Saturday, October 11, 2025



	Q1	Q2	Q3	Q4
2024	\$857,614.99	\$880,131.25	\$864,125.31	\$793,124.82
2025	\$892,019.51	\$941,273.03	\$872,822.19	\$840,736.99



	Q1	Q2	Q3	Q4
2024	\$810,782.70	\$903,092.62	\$895,379.06	\$769,701.38
2025	\$907,670.15	\$1,064,718.97	\$882,776.07	\$0.00



	Q1	Q2	Q3	Q4
2024	\$752,640.64	\$808,916.14	\$775,347.11	\$740,399.76
2025	\$760,525.24	\$816,954.74	\$819,728.90	\$774,634.19



	Q1	Q2	Q3	Q4
2024	\$694,815.49	\$782,135.52	\$793,589.08	\$772,758.39
2025	\$748,527.02	\$798,842.39	\$831,463.02	\$852,462.53

#### 2025 vs. 2024 Per Quarter

Prepared by Red Hilton on Saturday, October 11, 2025

### **Single Family**

2025



	Q1	Q2	Q3	Q4
2024	4,702	4,954	5,139	5,114
2025	5,190	5,353	5,383	4,616

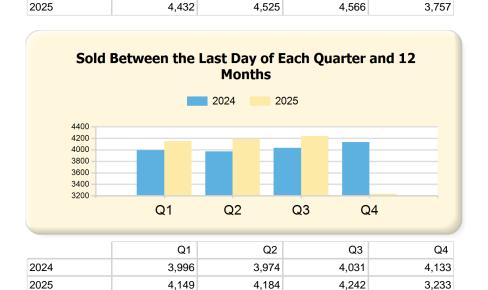


1,438

1,495

1,392

Went Pending Between the Last Day of Each Quarter and 12 Months							
	_	2024 20	025				
4600 4400 4200 4000 3800 3600	Q1	Q2	Q3 (	Q4			
	Q1	Q2	Q3	Q4			
2024	4,205	4,260	4,391	4,440			



1,262