

EXCLUSIVE PC WORLD

A COMPLETE COMPUTER SHOPPE

COMPANY PROFILE

I would like to introduce our company Exclusive PC World is a leading company in IT peripherals Distribution, Network Services and Solutions Company since 2008.

- ❖ Our mission is to deliver cost effective quality products, solutions & services to clients and partners with vital role in the value chain of IT industry.
- ❖ As a leading end-to-end solutions integrator, we harness our vast resources and specialized skills, with our strategic partnerships and broad regional presence to offer expert technology solutions to businesses.
- ❖ Over the years, we have served as a dependable vendor to some of top corporate across India. As a result, we have entrenched partnerships with all the globally technology vendors - all we need to help us deliver better technology buying.
- ❖ Our expertise in the design, integration and management of Information Technology infrastructure makes us a proffered partner for businesses - ranging from MNCs, Data Centres, IT & ITES, Animation companies, Service Providers and individual business entities.
- ❖ The depth and breadth of our experience, which spans supplies and projects for a varied client tele, is our greatest asset and customers are our best testimonials.
- ❖ We represent many of the major global brands some that have achieved leadership positions in their respective segments and have designed and manufactured some of the most exciting and innovative IT products the world has to offer. We also have very valuable and long lasting relationships with our vendors. This also ensures that our customers get a wider choice in terms of brand as well as number of models- in short a product to suit any want, feature or budget. We are distributors for LG, CANON as well as Associate Members with IIP Track 2 Licensing for INTEL. Other brands we represent are Sony, Intel, Canon, Seagate, ASUS,

APC, AMD, IBM, Creative, Lenovo, Acer, Western Digital, HP, Microsoft, Compaq, Wipro, View Sonic, Hitachi, D-Link, Samsung, TVS, Numeric etc.

- ❖ This ensures that we not only get the latest products available but also the support and backup of these major vendors in terms of training programs for our technical staff as well as Marketing and Sales tips and presentations For our extremely competent sales force. All these factors contribute to the success of our organization as a well unit team of professionals.
- ❖ We manage this process by providing a simple and quick platform to cater to diverse client requirements. Additionally, the clients can avail the best quality products from us at highly competitive prices.
- ❖ By working under the able guidance of a visionary leader, Mr. Yousuf Uddin, the Owner of the company, Exclusive PC World has gained a reputed market position in Computer Electronics Market. The company was incepted in 2008 and is based in Hyderabad Telangana.
- ❖ Exclusive PC World prides itself on being one of the very few specialist distributors to invest in providing channel partners with genuine value-added services and facilities. In summary, Exclusive PC World engages in aggressive market development through a large national reseller network and always maintains the highest level of sales, marketing, support for the benefit of our customers.

➤ Quality

- ❖ There is no chance that we can compromise on the quality of products that we offer. The range of products that we acquire and offer is reliable in terms of variety, quality and durability. Our prior aim is to cater to the expectations our clients in the best manner.

➤ Core Values

- ❖ Exclusive PC World's thinking adage is great emphasis on values adapting best management practices in all spheres of work and business functions. Our philosophy and work culture provides a framework for achieving the vision and increasing the effectiveness of the organization. Our values enable employees to perform and help organization succeed.

- ✓  Integrity and Fairness
- ✓  Reliability and Commitment
- ✓  Teamwork
- ✓  Respect for All
- ✓  Excellence
- ✓  Passionate

➤ How do we add Value

❖ Sales Activation

✓ Help partners via accelerator tools to boost the sales

❖ Engage & Enable

✓ Engaging with partner needs and jointly working on the partner needs

❖ Promotion

✓ We devise promotion programs in line with vendor and channel partner expectations

❖ Recruit

✓ Committed partner recruitment

❖ Manage & Support

✓ We not just manage the business but we believe in nurturing it by continued relationship management.

Yours Sincerely
Proprietor of Exclusive P.C World
Mohammed Yousuf Uddin