<u>Side 3 (pg 29)</u>

The night George intended to leave town, George's father tragically passed away from a stroke. The family business, Bailey Building and Loan, immediately becomes the target of Henry Potter, a wealthy businessman who owns most of Bedford Falls. Potter pushes the business's board of directors to close Bailey Building and Loan...

- **George Bailey (tone 18-20):** an eager young man in his late teens, forced to defend his father's legacy from Henry Potter
- **Henry F. Potter (tone 50-70):** The richest and meanest man in the county, seizing on the opportunity to try and shut down the perpetual thorn in his side, Bailey Building and Loan

POTTER (speaking to the Board). Peter Bailey was not a business man. That's what killed him. Oh, I don't mean any disrespect to him, God rest his soul. He was a man of high ideals, so-called, but ideals without common sense can ruin this town. What does that get us? A discontented, lazy rabble instead of a thrifty working class. And all because a few starry-eyed dreamers like Peter Bailey stir them up and fill their heads with a lot of impossible hooey. Now, I say ...

GEORGE. Just a minute. Now, hold on, Mr. Potter. You're right when you say my father was no business man. I know that. Why he ever started this cheap, penny-ante Building and Loan, I'll never know. But neither you nor anybody else can say anything against his character, because his whole life was ... Why, in the twenty-five years since he and Uncle Billy started this thing, he never once thought of himself. Isn't that right, Uncle Billy?