



Your Personal Why

Long Term Goals

start with the end in mind

Personal

Professional

3-5 Year Vision

Future Date: _____ Revenue: \$ _____ Profit: \$ _____

Other Key Milestones that will be Achieved

What does your future pharmacy look like?

Mission Statement

Core Values

1. _____
2. _____
3. _____
4. _____
5. _____

One-Year Plan

SMART GOALS for 2022:

- 1.
- 2.
- 3.
- 4.
- 5.
- 6.
- 7.
- 8.

Major Rocks by Quarter

People	Process	Profits
Q1 Rock: Accountable Person:	Q1 Rock: Accountable Person:	Q1 Rock: Accountable Person:
Q2 Rock: Accountable Person:	Q2 Rock: Accountable Person:	Q2 Rock: Accountable Person:
Q3 Rock: Accountable Person:	Q3 Rock: Accountable Person:	Q3 Rock: Accountable Person:
Q4 Rock: Accountable Person:	Q4 Rock: Accountable Person:	Q4 Rock: Accountable Person:

Leading Indicators

(actions, direct control behaviors that assist us in meeting our goals)

- 1.
- 2.
- 3.
- 4.
- 5.
- 6.

Scoreboard Metrics

- 1.
- 2.
- 3.
- 4.
- 5.
- 6.

[illegible]